

# Reforming Prudential Regulation of Insurance

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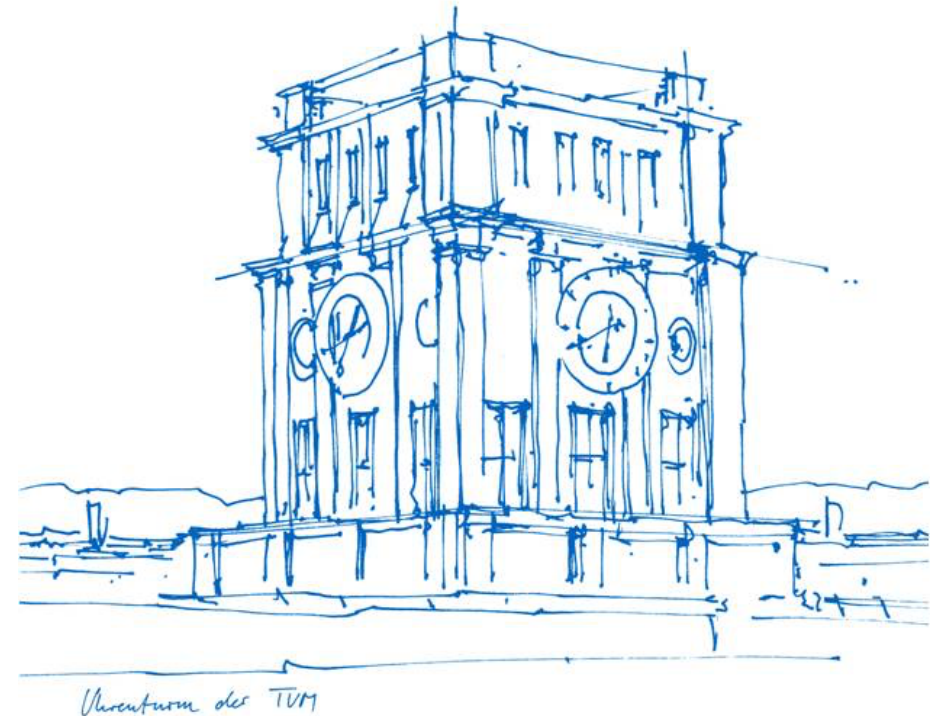
School of Management

Chair of Financial Management and Capital Markets &

Center for Entrepreneurial and Financial Studies

Associate Oxera Consulting

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# **Systemic Risk in Financial Markets: How Systemically Important are Insurers?**

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based on: Kaserer/Klein (2019), JoRI

# Insurers experienced distress in the financial crisis; however, systemic risk in insurance remains disputed

## AIG Gets Revised Bailout Of \$150 Billion From US

AP with CNBC.com  
Monday, 10 Nov 2008 | 1:16 PM ET

In a record bailout of a private company, the government on Monday provided a new \$150 billion financial-rescue package to troubled insurance giant American International Group, including \$40 billion for partial ownership.

## U.S. insurer MetLife to sue regulators over high-risk tag



## Insurers Are Getting in Line for Piece of Federal Bailout

By EDMUND L. ANDREWS and ERIC DASH  
Published: October 24, 2008

WASHINGTON — The chase for a piece of the Treasury Department's **\$700 billion bailout** program intensified Friday as the government considered extending it to include insurance companies as well as banks, and the auto industry stepped up efforts to secure a share of the money.

## Ambac Declares Bankruptcy

By Mike Taylor | 11:00:10 10/20/08

Turns out it wasn't just life threats and saw-tooth circles that when bond insurer Ambac said a week ago that it may have to enter bankruptcy. The company today announced it had filed for Chapter 11 protection in the U.S. Bankruptcy Court in the southern district of New York.

Ambac said it was unable to raise new capital and failed to "agree to terms with an ad hoc committee of certain senior debt holders in order to restructure its outstanding debt through a prepackaged bankruptcy proceeding." The company had said last week that reaching an agreement with its creditors was the only path it saw that would keep it out of bankruptcy.

## G-20 Financial Stability Board Names Nine Insurers Systemically Important

MARKETS

AIG, MetLife and Prudential Financial Are U.S. Firms Deemed Systemically Important

By LESLIE SCISM  
Updated July 18, 2013 6:47 p.m. ET

Nine of the largest insurers in the world have been deemed as posing risk to the global financial system by a panel of the Group of 20 leading economies.

- While **policy measures** are now **being phased in**, there is still much **controversy**
- **Empirical studies** on systemic risk in insurance **remain limited**

# There is controversy on whether insurers pose a systemic risk, how it should be measured, and how it should be regulated

## Does the insurance sector pose a systemic risk?

- *Kessler (2013)*: insurers enhance financial stability rather than posing a systemic risk
- *Acharya and Richardson (2014)*: insurance sector is no longer traditional and poses a systemic risk
- *Billio et al. (2012)*: insurers part of highly interconnected financial system, may propagate shocks
- *Chen et al. (2014)*: impact of banks on insurers stronger than in the other direction

## How should systemically important insurers be identified?

- Initial regulatory assessment approach relied on insurers' size, global activity, interconnectedness, non-core activities, and substitutability
- *Weiß and Mühlnickel (2014)*: only size explains insurers' contribution to systemic risk
- *Bierth et al. (2015)*: insurers' contribution to systemic risk is primarily driven by leverage

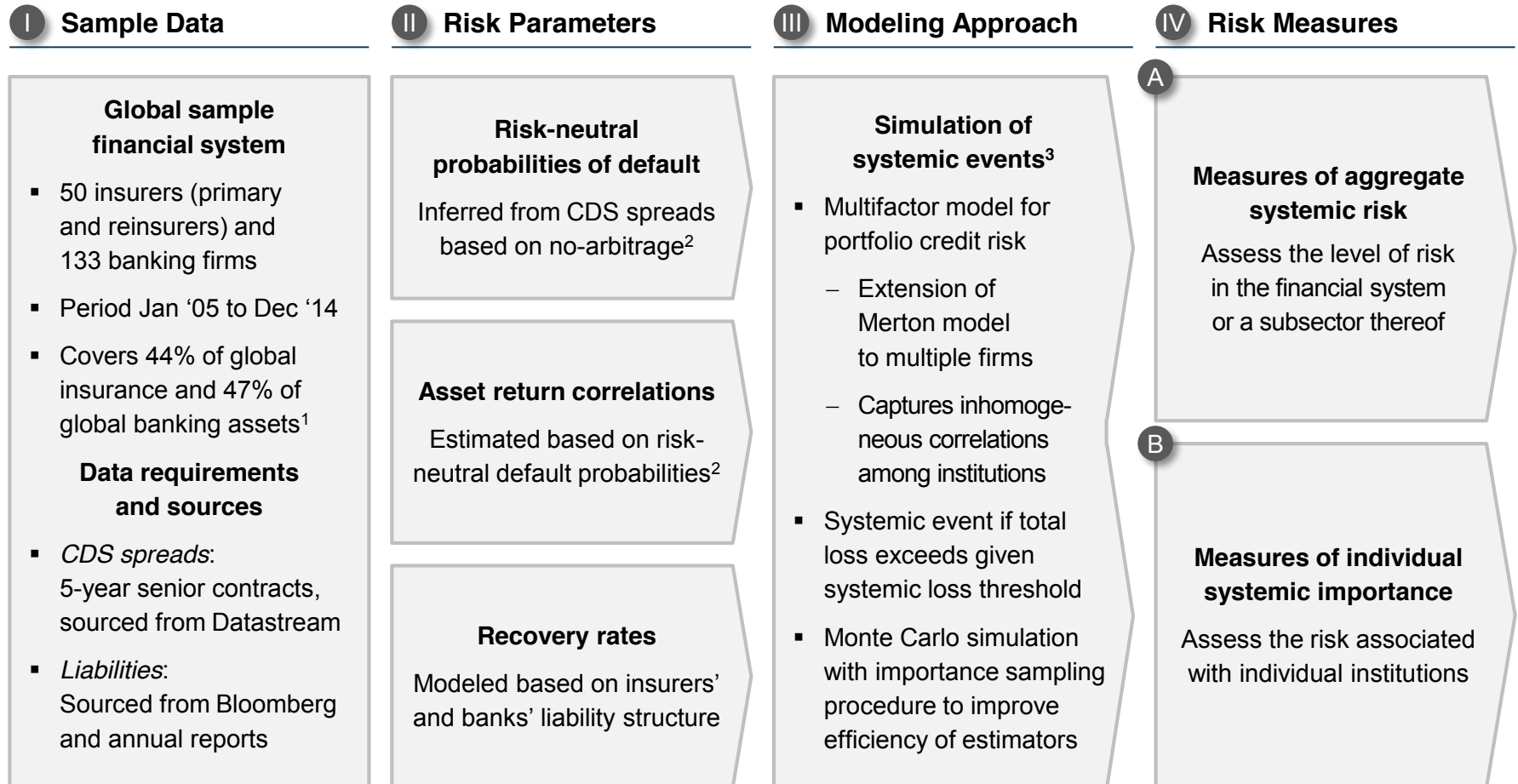
## How should systemically important insurers be regulated?

- *Harrington (2009)*: systemic risk regulator for insurers would give rise to negative externality and reduce market efficiency
- *Acharya and Richardson (2014)*: acknowledging systemic risk in insurance, there should be a central systemic risk regulator

### We analyze whether insurance sector poses a systemic risk. We address three main questions:

- What is the **contribution** of the insurance sector to **total systemic risk** in the global financial system?
- **How risky** is the insurance sector compared to the banking sector **on a per dollar basis**?
- To what degree are **individual insurers systemically important**?

# We empirically assesses systemic risk in insurance using a simulation-based modeling approach

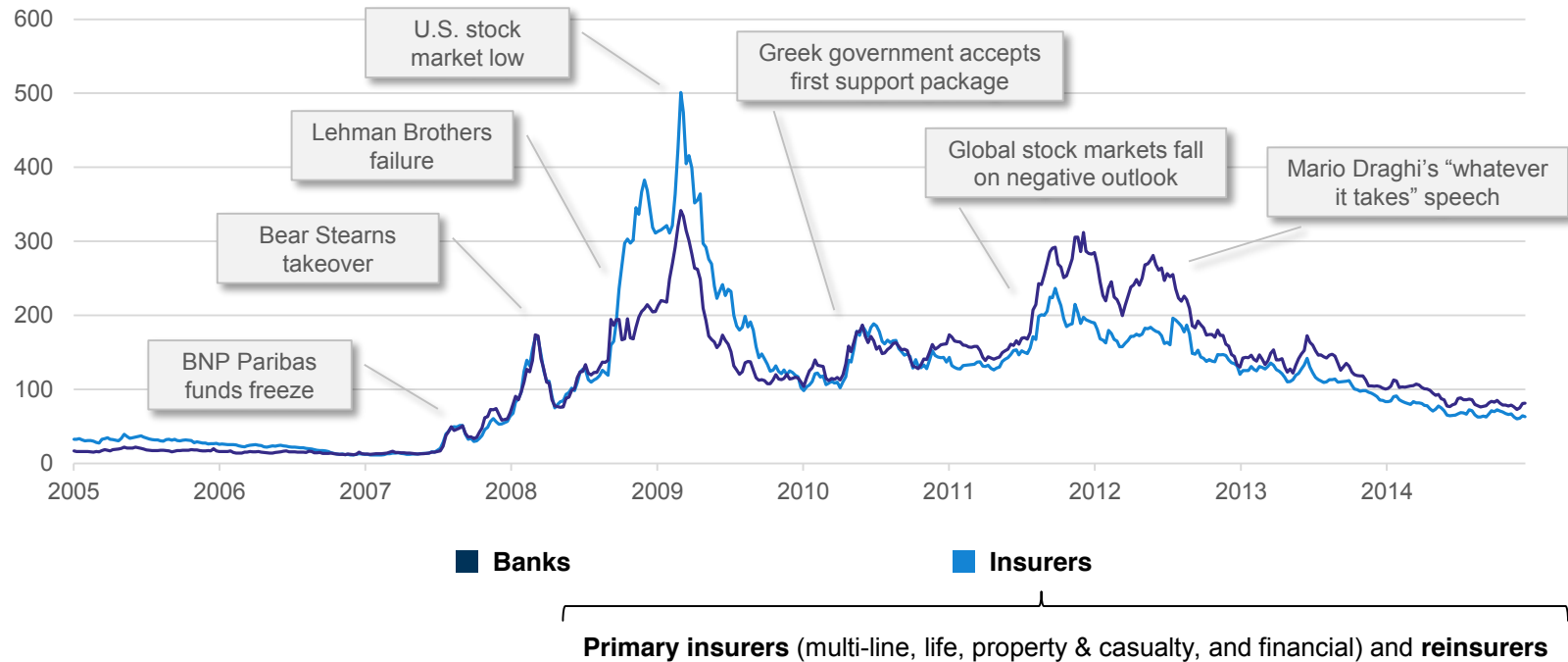


1 For the year 2009, based on data from the Financial Stability Board    2 Methodology based on Tarashev and Zhu (2008)  
 3 Approach based on Huang et al. (2009,2012a,2012b)

I SAMPLE DATA

# CDS spreads of banks and different types of insurers serve as a key input for the modeling approach

CDS spreads of sample financial institutions (5-year senior contracts, in bps)<sup>1</sup>



- CDS spreads of banks and insurers reflect major events throughout the crisis episodes
- Rodríguez-Moreno and Peña (2013) find that the CDS market is a good indicator of systemic distress

<sup>1</sup> Median of weekly CDS spreads



## IV RISK MEASURES

# The outcome of the systemic event simulations is assessed using a diverse set of aggregate and firm-level risk measures

		Mathematical Definition	Description
A	Measures of aggregate systemic risk	$DIP = P(L > SLT) E(L L > SLT)$ where $L$ is the total loss and $SLT$ is the systemic loss threshold (taken as 10% of sample liabilities)	<ul style="list-style-type: none"> <li>Market value of losses exceeding a certain share of sample liabilities</li> <li><i>“How much would you have to pay to protect the sample against distress?”</i></li> </ul>
B	Marginal DIP <sup>1</sup>	$DIP_i = P(L > SLT) E(L_i L > SLT)$ where $L_i$ is the loss of firm $i$	<ul style="list-style-type: none"> <li>Expected loss of an individual firm conditional on a systemic event</li> <li><i>“Which share of the loss in a systemic event is due to the firm?”</i></li> </ul>
	Conditional probability of systemic distress (CoPSD) <sup>2</sup>	$CoPSD_i = P(L > SLT   R_i < r_{i,\alpha})$ where $R_i$ is the asset return of firm $i$ and $r_{i,\alpha}$ is the $\alpha$ -quantile of its asset return distribution (taken as 1%)	<ul style="list-style-type: none"> <li>Risk-neutral probability of a systemic event conditional on distress of a firm</li> <li><i>“To what degree is distress of the firm associated with a systemic event?”</i></li> </ul>
	Conditional probability of default (CoPD) <sup>2</sup>	$CoPD_i = P(R_i < -DTD_i   L > SLT)$ where $DTD_i$ is the distance-to-default of firm $i$	<ul style="list-style-type: none"> <li>Risk-neutral probability of default conditional on systemic event</li> <li><i>“How vulnerable is the firm in times of financial turmoil in the broader market?”</i></li> </ul>

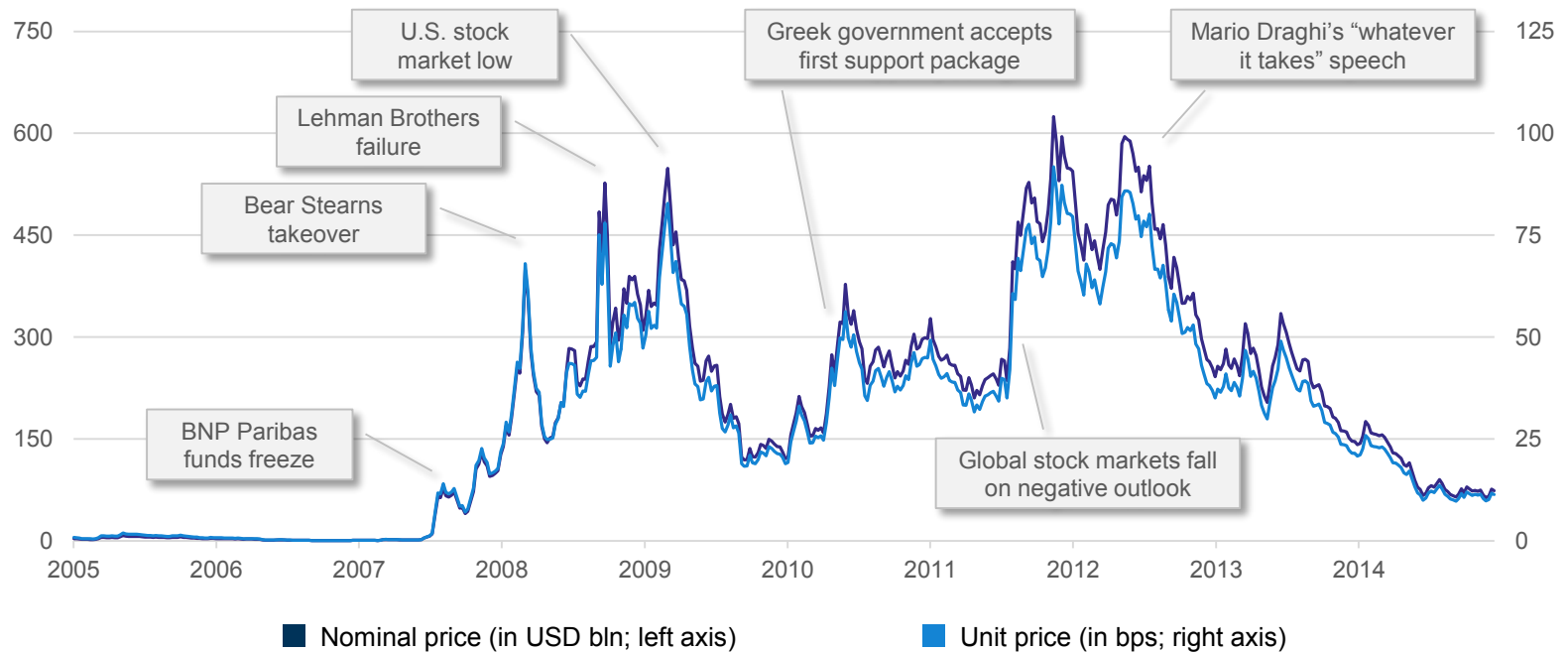
<sup>1</sup> See Huang et al. (2009,2012a,2012b)    <sup>2</sup> See also Malz (2013)

Note: All risk measures are calculated in weekly frequency for a one-year horizon

IV A EMPIRICAL RESULTS – AGGREGATE SYSTEMIC RISK

# Systemic risk in the global financial system

## DIP in nominal price and unit price



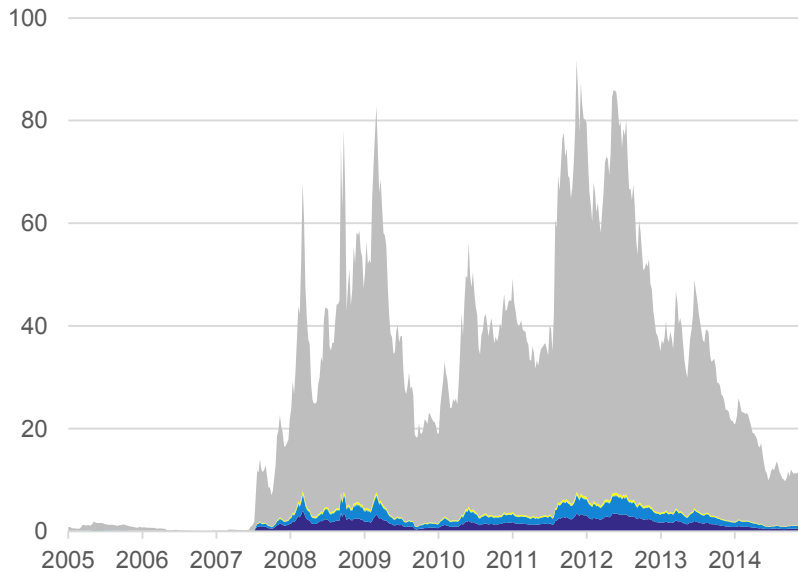
- Highest level of systemic risk during financial crisis: March 13, 2009 (USD 548 bln, 83 bps)
- Highest level of systemic risk during European sovereign debt crisis: November 25, 2011 (USD 625 bln, 92 bps)



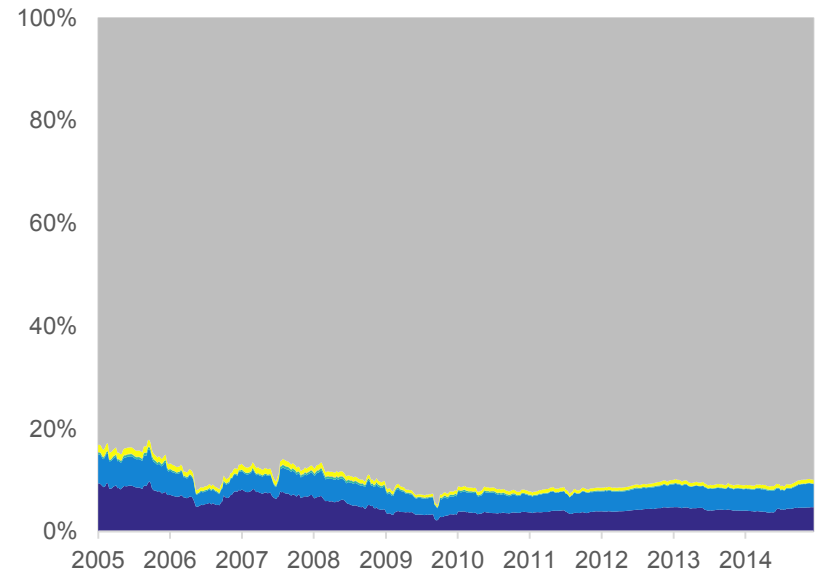
IV A EMPIRICAL RESULTS – AGGREGATE SYSTEMIC RISK

# Systemic risk in the global financial system by sector

DIP in unit price (in bps)



DIP as share of total (in %)



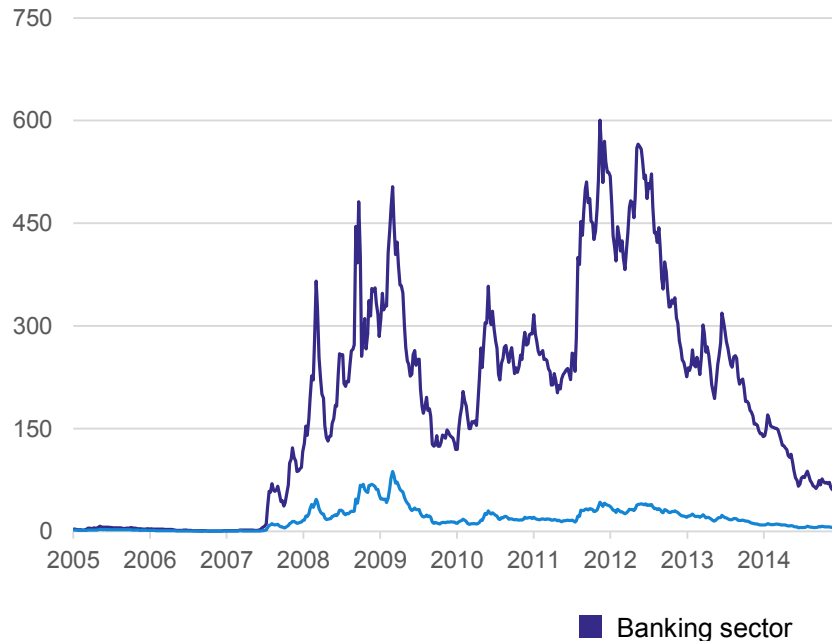
Banking
  Multi-line
  Life
  Property & casualty
  Financial
  Reinsurance

- Over the **financial crisis** and the **European sovereign debt crisis**, **insurers' contribution averaged 9%**
- **Multi-line and life insurers each accounted for 4%**, other insurers collectively accounted for 1%

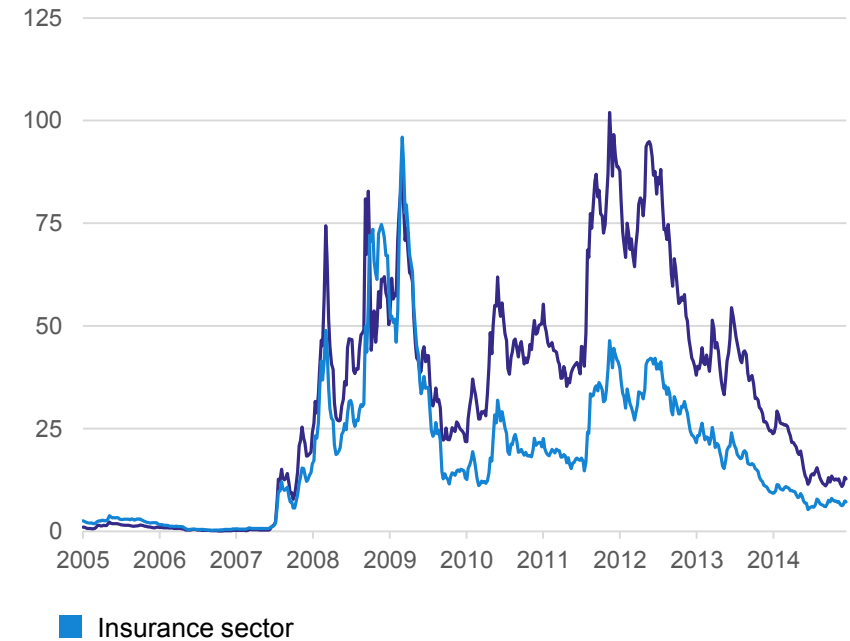
IV A EMPIRICAL RESULTS – AGGREGATE SYSTEMIC RISK

# Systemic risk in the global banking and insurance sectors

DIP in nominal price (in USD bln)



DIP in unit price (in bps, relative to sector liabilities)

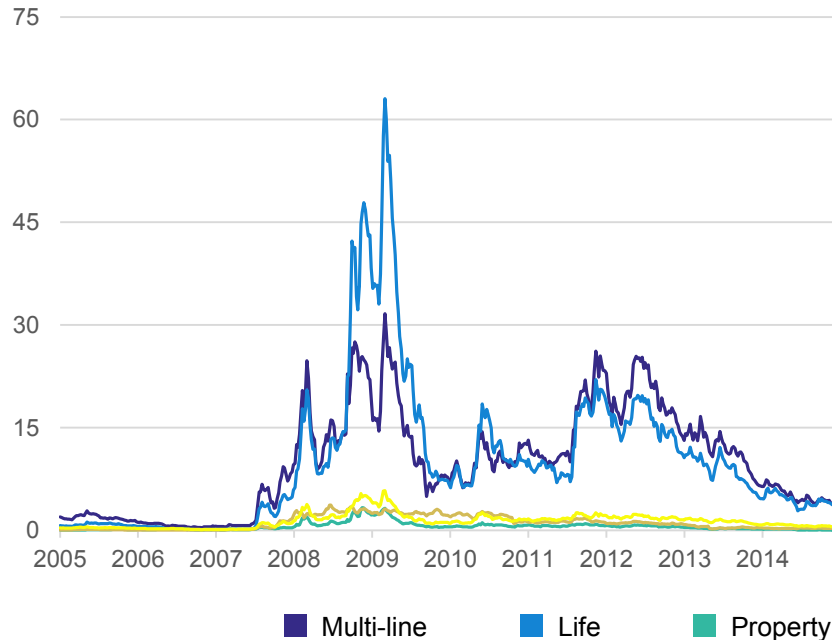


- **Over crisis periods, absolute DIP averaged USD 250 bln for banking and USD 24 bln for insurance**
- **On a relative basis, insurance sector appears more risky from 3Q2008 to 2Q2009** – possible explanations: (i) insurers more dependent on common factors around AIG bailout, (ii) higher government guarantees for banks

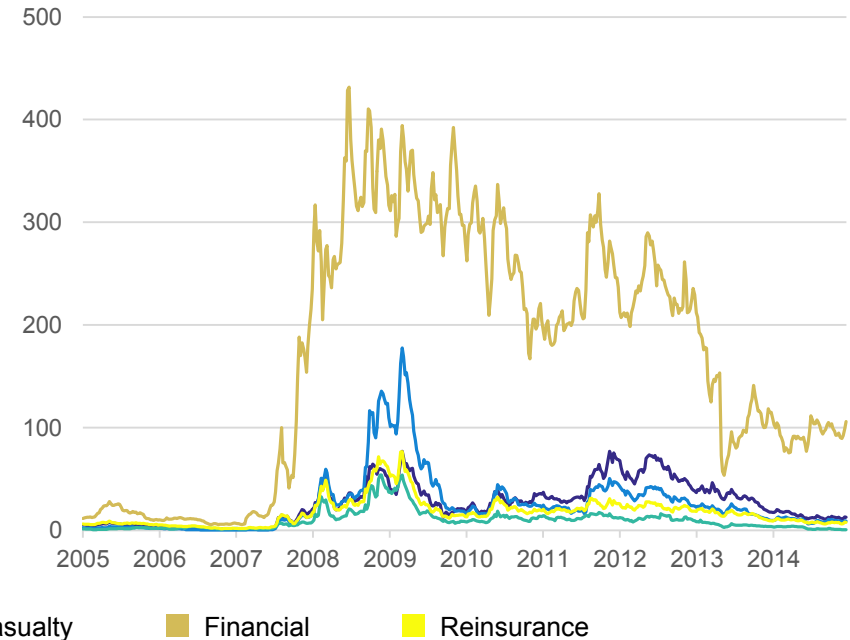
IV A EMPIRICAL RESULTS – AGGREGATE SYSTEMIC RISK

# Systemic risk in the global insurance subsectors

DIP in nominal price (in USD bln)



DIP in unit price (in bps, relative to sector liabilities)



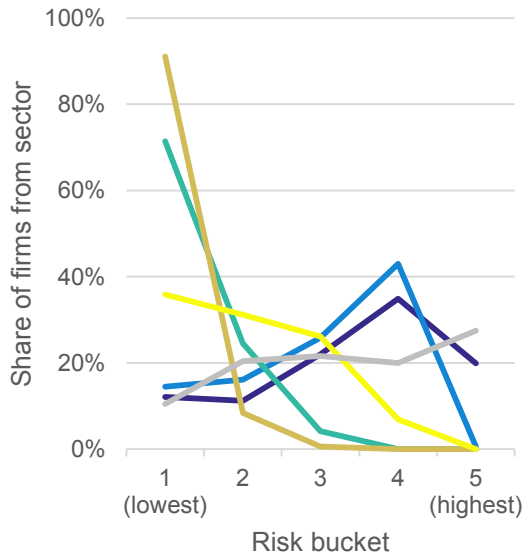
- **Multi-line and life insurance sectors with highest absolute distress risk** during both crisis periods
- **Other insurance sectors with very low absolute distress risk** throughout sample period
- **Property & casualty insurance relatively least risky** whereas **financial insurance relatively most risky**

IV B EMPIRICAL RESULTS – INDIVIDUAL SYSTEMIC IMPORTANCE

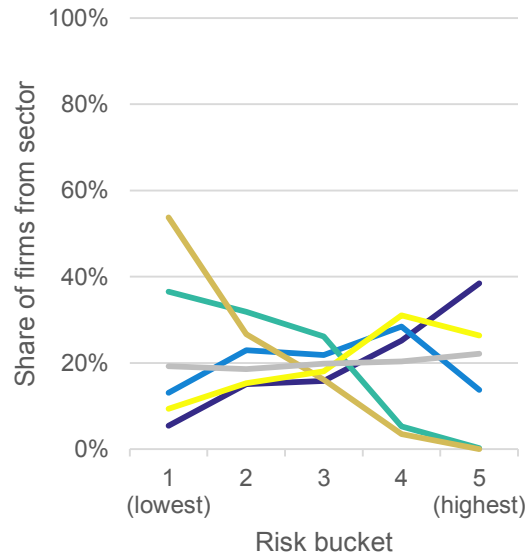
# Ranking distribution of sample financial institutions

Average share of firms from each sector in five equally sized risk buckets

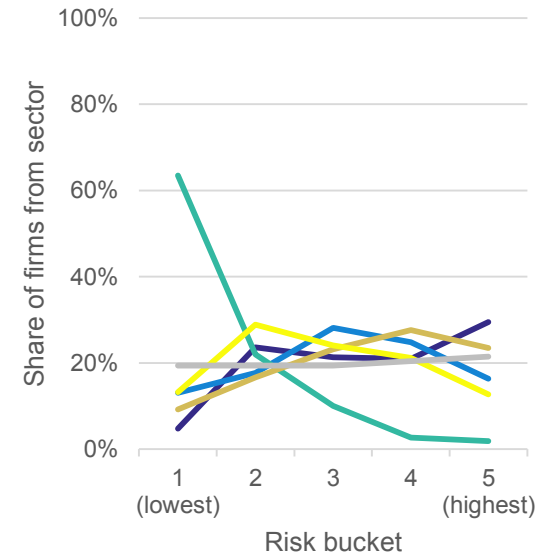
**Marginal DIP**



**CoPSD**



**CoPD**



Banking
  Multi-line
  Life
  Property & casualty
  Financial
  Reinsurance

- **Multi-line and life insurers represented in highest buckets** for each risk measure
- **Property & casualty insurers consistently rank low; financial insurers exposed but otherwise rank low**
- **Ranking of reinsurers depends on the risk metric** – low marginal DIP but may show elevated CoPSD

IV B EMPIRICAL RESULTS – INDIVIDUAL SYSTEMIC IMPORTANCE

## Riskiest sample financial institutions

Firms ranking in risk buckets 4 or 5 at least half of their respective sample period

	Marginal DIP		CoPSD		CoPD	
	Total	G-SIFIs <sup>1</sup>	Total	G-SIFIs <sup>1</sup>	Total	G-SIFIs <sup>1</sup>
<b>Full sample</b>	<b>67</b>	<b>37</b>	<b>54</b>	<b>28</b>	<b>65</b>	<b>26</b>
<b>Insurers</b>	<b>10</b>	<b>9</b>	<b>13</b>	<b>7</b>	<b>16</b>	<b>7</b>
Multi-line	4	4	5	4	5	4
Life	6	5	4	3	4	3
Property & casualty	-	-	-	-	-	-
Financial	-	-	-	-	5	-
Reinsurers	-	-	4	-	2	-
<b>Banks</b>	<b>57</b>	<b>28</b>	<b>41</b>	<b>21</b>	<b>49</b>	<b>19</b>

- Rankings by **marginal DIP** and **CoPSD** closely replicate official **G-SII** lists
- **Multi-line** and **life insurers** consistently among riskiest sample financial institutions
- **Property & casualty insurers** consistently not among riskiest sample financial institutions

## IV EMPIRICAL RESULTS

## Summary and policy implications (1/2): Systemic risk by line of insurance

### Multi-line and life

- **High relative distress risk, most risky** insurers based on **marginal contribution**
- **Some evidence of systemic relevance** – potentially due to size and banking-like activities

### Property & casualty

- Consistently **tend to rank low** in aggregate and firm-level risk measures
- Overall do **not** appear to be **systemically risky**

### Financial

- **Very high distress risk** during times of **financial turmoil**
- **Default not associated with** increased likelihood of **systemic event**

### Reinsurers

- **Low to intermediate relative distress risk**
- **Default** of some reinsurers **associated with high probability of systemic distress**

- On **sector level**, insurance **less systemically risky** compared to banking
- On **institution level**, **some insurers** appear to be **as systemically important as banks**

## IV EMPIRICAL RESULTS

## Summary and policy implications (2/2): Regulation of systemic risk in insurance

### Sector level

- On **sector level**, insurance less systemically risky compared to banking
- Findings do **not support** a generally stricter regulation of global insurance sector
- **Most effort** to enhance financial stability **should be directed towards banking** sector
- **Role of insurance sector may** however vary across regions and countries

### Institution level

- On **institution level**, some insurers appear to be as systemically important as banks
- **Stricter regulation** of these firms seems justified
- Regulation should be **activity-based** rather than **entity-based**
- E.g., **higher capital requirements** in proportion to **business activities'** systemic risk

## Discussion



# Appendix A

*Modeling approach*



## APPENDIX A – MODELING APPROACH

# CDS-implied default probabilities and correlations are used to calibrate a Merton-style multifactor credit risk model

### Risk Parameters

#### Risk-neutral probabilities of default

- Estimated from CDS spreads of sample institutions
- No-arbitrage consideration: expected present values of spread payments and incurred loss initially equal

#### Asset return correlations

- Estimated from default probabilities:  

$$\rho_{ij} = \text{corr}(\Delta \ln A_{i,t}, \Delta \ln A_{j,t}) = \text{corr}(\Delta DTD_{i,t}(h), \Delta DTD_{j,t}(h))$$
- Fit factor structure solving quadratic optimization problem

#### Recovery rates

- Different recovery rates for insurers and banks
- Estimated based on sectors' liability structures:  
 80% recovery rate for customer deposits and technical provisions and 40% recovery rate for all other liabilities

### Modeling Approach

#### Simulation of systemic events<sup>1</sup>

- Model asset values as geometric Brownian motion (as in the Merton model) with multifactor model for random part:

$$dA_{i,t} = rA_{i,t}dt + \sigma_i A_{i,t}dW_{i,t}$$

$$dW_{i,t} = F_i dY_t + \sqrt{1 - F_i F_i^T} dZ_{i,t}$$

- Risk-neutral probability of default by individual firm is

$$PD_{i,t}(h) = P(A_{i,t+h} < D_i)$$

$$= P(R_{i,t:t+h} < -DTD_{i,t}(h))$$

$$= \Phi(-DTD_{i,t}(h)),$$

where  $R_{i,t:t+h} \sim N(0,1)$  with  $\rho_{ij} = \text{corr}(R_{i,t:t+h}, R_{j,t:t+h}) = F_i F_j^T$ , and the distance-to-default  $DTD_{i,t}(h)$  is linear in  $\ln A_{i,t}$

- Systemic event assumed if total loss exceeds systemic loss threshold (10% of sample liabilities)
- Use Monte Carlo simulation with importance sampling to derive risk-neutral risk measures over one-year horizon

<sup>1</sup> Approach based on Huang et al. (2009,2012a,2012b) Note:  $A_{i,t}$  = asset value,  $r$  = risk-free rate,  $\sigma_i$  = volatility,  $W_{i,t}$  = Wiener process,  $Y_t = [Y_{1,t}, \dots, Y_{M,t}]^T$  = common factors,  $Z_{i,t}$  = idiosyncratic factor,  $F_i = [F_{i,1}, \dots, F_{i,M}]$  = common factor loadings,  $D_i$  = default point

## **Appendix B**

*Descriptive statistics*

APPENDIX B – DESCRIPTIVE STATISTICS

## Sample size, liabilities, and CDS spreads



	N	Liabilities (in USD bln) <sup>1</sup>		CDS spreads (in bps) <sup>2</sup>		
		Median	Total	Pre-crisis	Financial crisis	Sovereign debt crisis
<b>Global</b>	<b>183</b>	<b>166</b>	<b>68,353</b>	<b>33</b>	<b>277</b>	<b>232</b>
<b>Banks</b>	<b>133</b>	<b>211</b>	<b>59,035</b>	<b>28</b>	<b>193</b>	<b>227</b>
<b>Insurers</b>	<b>50</b>	<b>86</b>	<b>9,318</b>	<b>42</b>	<b>471</b>	<b>247</b>
Multi-line	8	459	3,800	31	218	155
Life	15	247	4,044	36	298	166
Property & casualty	12	54	614	65	141	80
Financial	8	8	74	38	1,799	984
Reinsurers	7	52	786	30	120	122
<b>Northern America</b>	<b>38</b>	<b>95</b>	<b>11,349</b>	<b>46</b>	<b>647</b>	<b>336</b>
<b>Banks</b>	<b>12</b>	<b>1,129</b>	<b>8,350</b>	<b>28</b>	<b>264</b>	<b>180</b>
<b>Insurers</b>	<b>26</b>	<b>40</b>	<b>2,998</b>	<b>56</b>	<b>769</b>	<b>388</b>
<b>Europe</b>	<b>92</b>	<b>285</b>	<b>44,391</b>	<b>20</b>	<b>155</b>	<b>240</b>
<b>Banks</b>	<b>74</b>	<b>266</b>	<b>38,508</b>	<b>17</b>	<b>155</b>	<b>274</b>
<b>Insurers</b>	<b>18</b>	<b>314</b>	<b>5,883</b>	<b>27</b>	<b>158</b>	<b>124</b>

Note: Pre-crisis: January 2004 to July 2007; financial crisis: August 2007 to April 2010; sovereign debt crisis: May 2010 to December 2014

1 For 2009; adjusted for consolidation 2 Averages of 5-year senior unsecured CDS spreads

## Probabilities of default and asset return correlations



	Risk-neutral probabilities of default (in %) <sup>1</sup>			Asset return correlations (in %) <sup>2</sup>		
	Pre-crisis	Financial crisis	Sovereign crisis	Pre-crisis	Financial crisis	Sovereign debt crisis
<b>Global</b>	<b>0.5</b>	<b>3.3</b>	<b>3.2</b>	<b>25.0</b>	<b>49.4</b>	<b>46.6</b>
<b>Banks</b>	<b>0.4</b>	<b>2.8</b>	<b>3.2</b>	<b>23.7</b>	<b>49.3</b>	<b>47.2</b>
<b>Insurers</b>	<b>0.6</b>	<b>4.7</b>	<b>3.1</b>	<b>27.7</b>	<b>49.3</b>	<b>45.0</b>
Multi-line	0.4	2.9	2.4	33.4	55.8	52.0
Life	0.5	3.8	2.5	28.3	53.1	48.0
Property & casualty	0.9	2.1	1.3	22.8	45.7	37.8
Financial	0.6	14.0	9.7	26.7	37.2	33.0
Reinsurers	0.4	1.8	1.9	29.4	53.7	50.6
<b>Northern America</b>	<b>0.7</b>	<b>6.1</b>	<b>4.0</b>	<b>27.5</b>	<b>45.9</b>	<b>46.4</b>
<b>Banks</b>	<b>0.4</b>	<b>3.6</b>	<b>2.7</b>	<b>30.9</b>	<b>49.0</b>	<b>53.1</b>
<b>Insurers</b>	<b>0.8</b>	<b>7.0</b>	<b>4.4</b>	<b>25.9</b>	<b>45.1</b>	<b>43.9</b>
<b>Europe</b>	<b>0.3</b>	<b>2.3</b>	<b>3.4</b>	<b>27.2</b>	<b>52.9</b>	<b>49.0</b>
<b>Banks</b>	<b>0.3</b>	<b>2.3</b>	<b>3.8</b>	<b>24.9</b>	<b>51.3</b>	<b>48.0</b>
<b>Insurers</b>	<b>0.4</b>	<b>2.3</b>	<b>1.9</b>	<b>33.8</b>	<b>57.2</b>	<b>52.1</b>

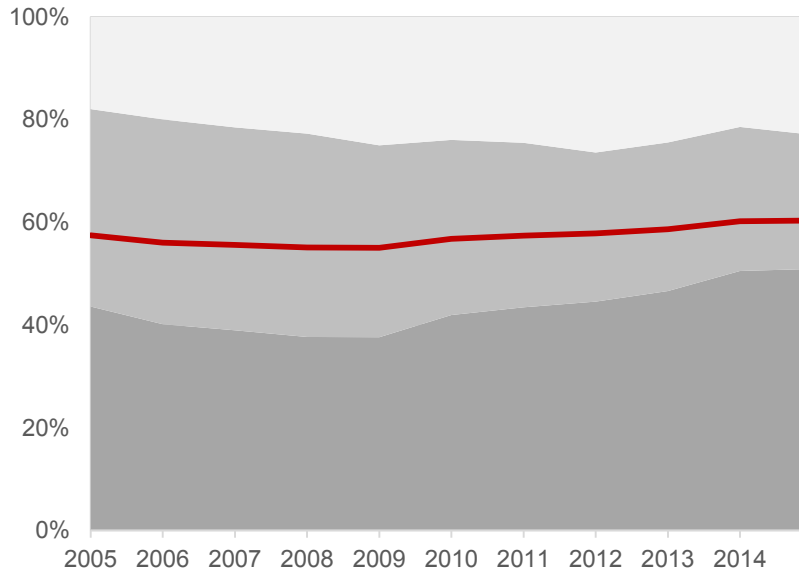
Note: Pre-crisis: January 2005 to July 2007; financial crisis: August 2007 to April 2010; sovereign debt crisis: May 2010 to December 2014

<sup>1</sup> For one-year horizon    <sup>2</sup> Average of average correlation of firm with all other sample firms; calculated using a rolling window of one year

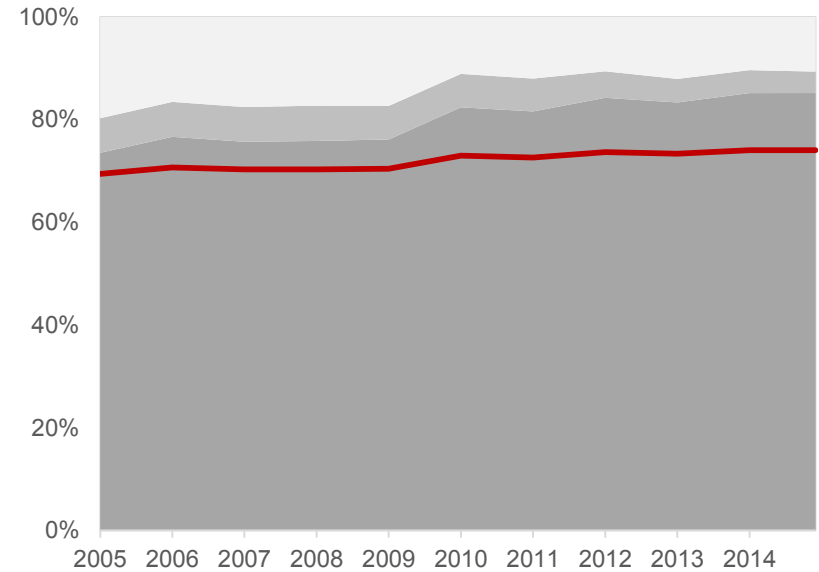
APPENDIX B – DESCRIPTIVE STATISTICS

# Liability structure and recovery rates

## Banking sector



## Insurance sector



Customer deposits/ technical provisions
  Borrowings
  Other
  Recovery rate

- Assume recovery rate of 80% for *customer deposits/ technical provisions* and 40% for *borrowings* and *other*
- **Average recovery rate of banks is 57%** – consistent with evidence for U.S. bank failures reported by James (1991)
- **Average recovery rate of insurers is 72%**

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