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# Behind the Corporate Veil: How Business Groups Arbitrage ESG Disclosure Mandates

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# Behind the Corporate Veil: How Business Groups Arbitrage ESG Disclosure Mandates

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#### **Abstract**

We examine how ESG disclosure mandates introduced in the headquarters countries of business groups affect the ESG performance of both parent companies and their subsidiaries. Leveraging the staggered introduction of these mandates across numerous countries worldwide, we find that, following mandate adoption, parent companies improve their own ESG performance—but do so, in part, by shifting irresponsible ESG activities to their subsidiaries. Subsidiaries of parents subject to disclosure mandates experience a significant increase in the occurrence and frequency of ESG incidents, particularly in countries where weaker institutions and social norms make stakeholder monitoring more challenging and where parent companies are less likely to be liable for subsidiary torts. We further show that business groups respond to ESG disclosure mandates along both the intensive margin—via increased asset and employee utilization in subsidiaries—and the extensive margin, through divestitures of non-synergistic subsidiaries that pose excessive ESG risks. Collectively, our findings highlight the consequences of uneven ESG disclosure regulation and underscore the need for cross-country coordination in regulatory design.

**Keywords**: CSR; ESG; Business groups; Multinational corporations; Disclosure regulation; Sustainability reporting; Regulatory arbitrage

JEL Classification: G18, G38, M14, M41, M48

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#### **Abstract**

We examine how ESG disclosure mandates introduced in the headquarters countries of business groups affect the ESG performance of both parent companies and their subsidiaries. Leveraging the staggered introduction of these mandates across numerous countries worldwide, we find that, following mandate adoption, parent companies improve their own ESG performance—but do so, in part, by shifting irresponsible ESG activities to their subsidiaries. Subsidiaries of parents subject to disclosure mandates experience a significant increase in the occurrence and frequency of ESG incidents, particularly in countries where weaker institutions and social norms make stakeholder monitoring more challenging and where parent companies are less likely to be liable for subsidiary torts. We further show that business groups respond to ESG disclosure mandates along both the intensive margin—via increased asset and employee utilization in subsidiaries—and the extensive margin, through divestitures of non-synergistic subsidiaries that pose excessive ESG risks. Collectively, our findings highlight the consequences of uneven ESG disclosure regulation and underscore the need for cross-country coordination in regulatory design.

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#### 1. Introduction

In recent years, several countries have implemented Environmental, Social, and Governance (ESG) disclosure mandates. These mandates aim to address environmental and social externalities by requiring firms to produce and disclose information on environmental policies, employee relations, community impact, and governance. A growing literature finds that such mandates and other forms of transparency regulation can improve firm-level ESG outcomes by enhancing transparency and accountability (Downar et al. 2021; Fiechter, Hitz, and Lehmann 2022; Bonetti, Leuz, and Michelon 2023; Tomar 2023).

In this paper, we study the response of business groups to the introduction of mandatory ESG disclosure in their headquarters countries. Business groups are ubiquitous and account for almost one-third of the world's GDP (OECD 2018). As pivotal players in the global economy, they wield significant influence over ESG outcomes worldwide. A 2023 report by the World Bank suggests the direct activities and supply chains of 157 large multinational corporations jointly account for nearly 60% of global emissions (Steenbergen and Saurav 2023). Therefore, understanding how business groups respond to ESG disclosure mandates is critical to evaluate the effectiveness of these regulations.

Business groups often operate through complex ownership structures in which ultimate owners (i.e., parent companies) exert control over legally independent subsidiaries spread across jurisdictions with varying regulatory regimes and enforcement quality (LaPorta, Lopez de Silanes, and Shleifer 1999; Claessens, Djankov, and Lang 2000; Faccio and Lang 2002). As such, they have the organizational flexibility to strategically navigate fragmented regulatory environments to their advantage and engage in *regulatory arbitrage*. Indeed, while business groups can align with regulatory expectations by improving the ESG performance across all the entities in their corporate structure, they can also undermine the intent of such mandates by

shifting irresponsible ESG activities to subsidiaries where such activities are less likely to be disclosed, uncovered, or result in reputational or legal costs for the group as a whole.<sup>1</sup>

Although equity ownership enables parent companies to control their subsidiaries, parents often do not fully internalize the costs of those subsidiaries' business operations because they enjoy limited liability protection (Akey and Appel 2021). Shipping companies, for example, frequently incorporate each vessel as a legally independent subsidiary to compartmentalize risk and to insulate parent companies from the social and environmental responsibilities arising from individual vessels' activities (Vuillemey 2020). Similarly, oil companies often structure each drilling site as a legally independent subsidiary such that, in cases of human or environmental damages, parent companies' legal responsibilities are limited to the value of that subsidiary.<sup>2</sup> This ability of business groups to engage in asset partitioning to compartmentalize their risk exposure has the potential unintended consequence of incentivizing business groups to take on more ESG risks and externalize tort liabilities for personal and environmental damages, particularly in less developed countries.

Although limited liability remains a cornerstone of corporate law, recent court rulings have pierced the corporate veil, holding parent companies liable for their subsidiaries' torts. Veil piercing, a judicially imposed exception to the limited liability principle, introduces uncertainty regarding the extent to which legal risks can be compartmentalized within business groups (Erens et al. 2008; Mevorach 2025).

We take advantage of the staggered rollout of ESG disclosure mandates in a large number of countries around the world to investigate whether parent-level regulation leads to

<sup>&</sup>lt;sup>1</sup> Recently, the Italian competition watchdog probed luxury fashion groups Armani and Dior over alleged labor exploitation placing their manufacturing subsidiaries under judicial administration. The prosecutors found that two subsidiaries—wholly-owned by their respective parent companies—relied on subcontractors that were abusing their employees, mostly foreign workers from China (see Financial Times https://www.ft.com/content/f2a0f98b-0f3a-48b6-bcde-cbcff714b959).

<sup>&</sup>lt;sup>2</sup> Roe (1986) discusses how tobacco and asbestos corporations insulate their liabilities from tort lawsuits by incorporating their products into separate legal entities under their full control. Similarly, Schlissel, Peterson, and Biewald (2002) show how energy companies tend to incorporate each of their nuclear plants as subsidiaries to limit their responsibilities in case of an environmental disaster.

meaningful group-wide improvements in ESG performance—or, instead, triggers the strategic reallocation of ESG-risky activities across subsidiaries. Our identification strategy compares changes in the occurrence and frequency of ESG incidents for subsidiaries whose parent companies are headquartered in countries that adopt ESG disclosure mandates (treatment group) with those for subsidiaries located in the same country but whose parents are headquartered in countries that have not (yet) introduced such mandates (control group).

We find that, following the introduction of ESG disclosure mandates, the occurrence and frequency of ESG incidents increase at the subsidiary level and decline at the parent entity level, suggesting that business groups shift irresponsible ESG activities within the corporate structure.<sup>3</sup> Although overall ESG incidents at the consolidated group level decline, such regulatory arbitrage produces negative externalities in the countries where subsidiaries operate.

We conduct cross-sectional tests to examine heterogeneity in treatment effects. We find that the increase in the occurrence and frequency of subsidiary incidents is primarily driven by subsidiaries of financially constrained business groups. For these groups, improving ESG performance is often prohibitively costly (De Haas et al. 2024)—or even infeasible—making regulatory arbitrage a more appealing response to ESG disclosure mandates.

Further, consistent with parent companies seeking to minimize ESG risk exposure in subsidiaries closer to final consumers, we find that manufacturing subsidiaries experience a larger increase in ESG incidents than retail subsidiaries. In addition, subsidiaries located in countries with weaker rule of law, lower government effectiveness, weaker environmental preferences, and where the risk of veil piercing is lower are disproportionally affected by parent country adoption of ESG disclosure mandates. This evidence is consistent with parent companies weighing the relative costs of ESG incidents in different subsidiaries and exploiting

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<sup>&</sup>lt;sup>3</sup> Evidence from prior studies suggests that firms frequently exploit regulatory loopholes or take advantage of limited regulatory oversight to minimize compliance costs. For instance, Zou (2021) finds that companies strategically reduce emissions on days when air quality is actively monitored by regulators, only to increase

regulatory arbitrage opportunities arising from cross-country differences in institutional quality and social norms.

We then investigate the mechanism underlying the shift of ESG irresponsible activities to subsidiaries. We show that business groups respond to ESG disclosure mandates along both the intensive and extensive margins. On the *intensive margin*, we observe increased asset and employee utilization at the subsidiary level—consistent with parent companies reallocating production to existing capacity in subsidiaries, especially those of financially constrained business groups. On the *extensive margin*, we examine the effects of ESG disclosure mandates on the corporate structure of business groups and find that parent companies are more likely to divest from high-ESG-risk, low-synergy subsidiaries. These divestments suggest that, while some ESG-risky activities are reallocated within the group, others are externalized entirely to avoid severe incidents for which business groups would now face increased legal and reputational risk.

Our study contributes to the literature in several ways. First, it adds to the burgeoning literature examining the role of ESG disclosure mandates in addressing social and environmental externalities (Mésonnier and Nguyen 2022; Fiechter et al. 2022). Prior studies typically find that ESG mandates and other forms of transparency regulation improve firm-level ESG performance by increasing accountability and stakeholder scrutiny (Chen, Hung, and Wang 2018; Bolton and Kacperczyk 2021; Jouvenot and Krueger 2021; Bonetti et al. 2023; Tomar 2023). While these studies generally focus on standalone firms or implicitly assume that regulated entities operate independently, we instead highlight how corporate group structures affect the efficacy of mandatory ESG disclosure regulation. Specifically, we provide novel evidence that business groups actively leverage global regulatory fragmentation (Mahieux, Sapra, and Zhang 2025) to manage ESG obligations strategically within their boundaries. They respond to parent-country ESG disclosure mandates by reallocating ESG-risky activities across

subsidiaries located in jurisdictions with more lenient regulations, weaker enforcement, and lower reputational or legal exposure. We thereby identify regulatory arbitrage as an important limitation of ESG disclosure regulation and underscore the need for enhanced cross-country coordination in regulatory design. From a policy perspective, our findings emphasize the importance of establishing minimum ESG disclosure standards and the potential benefits of expanding the scope of mandates to a broader range of firms beyond public interest entities (Christensen, Hail, and Leuz 2021).

Second, our findings contribute to the stream of the disclosure literature that specifically focuses on the spillover effects of disclosure regulation, particularly the shifting of ESG-related risks and activities in response to increased transparency. Prior work has shown that firms may respond to regulatory or stakeholder pressure by reallocating environmentally or socially harmful activities to unaffiliated entities—often private firms within supply chains or jurisdictions with weaker oversight (e.g., Christensen 2022; Darendeli et al. 2022; Yang, Muller, and Liang 2023; Lu et al. 2023; Fiechter, Hitz, and Lehmann 2024). These patterns represent forms of asset leakage that takes place outside the firm's boundaries (Dai et al. 2024; Ecker and Keeve 2024; Christensen et al. 2025; Duchin, Gao, and Xu 2025). In contrast, we mainly focus on how business groups respond to ESG mandates within their boundaries—by responding to ESG regulatory interventions not only through markets, but also through hierarchies (Coase 1937). Specifically, we show that business groups engage in ESG-risk shifting along both the intensive margin (by reallocating production across existing subsidiaries) and the extensive margin (by divesting—partially or in full—from high-risk, nonsynergistic subsidiaries). The dual margin response that we document reveals how ESG disclosure mandates influence both firm behavior and firm boundaries, with consequences for the aggregate effectiveness of sustainability regulation.

Third, we contribute to the economics and finance literature that examines the bright and dark sides of business groups (e.g., Stein 1997; Johnson et al. 2000; Bertrand, Mehta, and Mullainathan 2002; Khanna and Yafeh 2005). By showing that ESG disclosure mandates induce business groups to restructure their operations by divesting from non-synergistic, ESG-risky subsidiaries, we document an important real effect of ESG disclosure regulation—a change in business group boundaries.

Lastly, by pinpointing the *location* of ESG activities within the boundaries of business groups and its determinants, we contribute to prior studies that investigate how institutional factors both at the country- and at the firm-level influence reporting behavior and engender real effects (Beuselinck et al. 2019; Beaver et al. 2019; 2024). Our findings suggest that current ESG mandates may exacerbate externalities in other countries when firms can displace harm across jurisdictions or entities that are less visible or accountable. This underscores the potential value of reforms that impose greater due diligence obligations at the group level and reconsider the legal insulation of parent companies from their subsidiaries' ESG actions.

### 2. Prior Literature and Theoretical Underpinnings

#### 2.1. ESG Disclosure Mandates

Transparency is generally perceived as less intrusive and more politically expedient than other policy tools aimed at addressing environmental and social externalities (Christensen et al. 2021). Consequently, several countries have implemented ESG disclosure mandates. These mandates require firms to produce and disclose information on policies, risks, and outcomes related to the environment, employees, local community impact, and internal governance, either in their annual reports or in separate sustainability reports. The goal is to counteract firms' incentives to withhold negative ESG information and to enhance stakeholder monitoring of firms' ESG performance.

ESG disclosure mandates are typically issued by government bodies, financial market regulators, and stock exchanges (Krueger et al. 2024). They primarily apply to listed firms, although very large private firms may also be required to comply in some cases. Notable examples of ESG disclosure mandates include the European Union (EU) Non-Financial Reporting Directive (NFRD), which requires large public-interest companies to include a non-financial statement with ESG information in their annual reports, and the Singapore Stock Exchange's requirement that all listed issuers prepare an annual sustainability report (SGX-ST, Note 7.6). Typically, the focus of these mandates is at the consolidated group level as they require parent companies to provide a comprehensive account of the group's ESG activities, risks, and/or performance. Unlike other policy tools, which sometimes apply only to individual legal entities, the broad scope of these mandates is intended to deter parent companies from shifting irresponsible ESG activities to subsidiaries.<sup>4</sup>

Prior literature suggests that ESG disclosure mandates can influence firms' real activities and improve ESG performance through three main channels. First, firms may uncover areas for improvement when preparing to comply with ESG disclosure regulation (Fiechter et al. 2022). Second, firms may enhance their ESG performance in response to pressure from stakeholders who now have more information. These stakeholders include investors (El Ghoul et al. 2011; Chava 2014; Plumlee et al. 2015; Bolton and Kacperczyk 2021; Broccardo, Hart, and Zingales 2022; Krueger et al. 2024), customers (Flammer 2015; Houston et al. 2022; Agarwal et al. 2023; Christensen et al. 2023; Dube, Lee, and Wang 2023; Meier et al. 2023; Beyer et al. 2024; Leonelli et al. 2025), employees (Turban and Greening 1997, and Balakrishnan, Sprinkle, and Williamson 2011; Choi, Li, and Macciocchi 2024; Colonnelli et

<sup>&</sup>lt;sup>4</sup> In other words, ESG disclosure mandates typically follow an *enterprise approach* considering the entire group as an individual entity, whereas other policy tools follow an *entity approach*, treating each group firm as a separate unit. The EU NFRD, for example, requires the disclosure of the "group's business model," the "policies pursued by the group," and "the principal risks (...) linked to the group's operations" (Szabo and Sorensen 2018). For a discussion of the entity and enterprise approaches to regulation, please refer to Blumberg (1993).

al. 2024), the media, non-governmental organizations (NGOs) (Brendel et al. 2024), and society in general. Third, ESG disclosure may induce peer benchmarking effects, with firms striving to avoid underperforming relative to their peers (Keeve 2023; Tomar 2023).

Consistent with disclosure mandates producing real effects, Fiechter et al. (2022) document that firms within the scope of the EU NFRD initiate new ESG projects and improve their ESG infrastructure and performance even before the directive becomes effective. Similarly, Chen et al. (2018), Downar et al. (2021), and Tomar (2023) find that the introduction of emission disclosure mandates leads to reduced emissions in China, the United Kingdom, and the United States, respectively. Mésonnier and Nguyen (2022) document a decline in financial institutions' holdings of fossil energy securities following the introduction of mandatory climate-related disclosure on investments. Collectively, these studies suggest that disclosure mandates discipline firms' behavior. Additional documented real effects of ESG disclosure mandates include a shift toward long-term innovative projects and equity financing (Gibbons 2024) and an improvement in firm performance (Martinez and Vasquez 2024). ESG disclosure has also been shown to have spillover effects along the supply chain (Schiller 2018; Thorlakson, Zegher, and Lambin 2018), through banks (Wang 2023), via board connections (Iliev and Roth 2023), and through labor mobility (Zhang, Shang, and Liu 2018).

Recent studies also find evidence consistent with asset leakage, wherein firms shift assets to jurisdictions or firms out of the scope of regulation. For example, Ecker and Keeve (2024) find that the introduction of corporate emission disclosures in the United Kingdom prompts companies to transfer legal ownership of high emissions assets to firms not subject to the regulation. Li, Peng, and Yu (2024) show that, after the introduction of ESG disclosure mandates, firms sell (buy) assets with weak (superior) ESG performance. Similarly, Christensen et al. (2025) show that public firms respond to mandated mine-safety disclosures in SEC filings by selling high-risk mines to privately held, unregulated companies. These

findings align with Duchin et al. (2025) who document that firms sell pollutive plants in response to environmental pressures more broadly and that these divestments do not result in a reduction in pollution.

Despite a growing body of evidence on the effects of ESG disclosure mandates, their impact on business groups remains poorly understood. In particular, we know little about whether—and how—these groups leverage their complex corporate structures to reallocate ESG-risky activities across affiliated firms within the boundaries of the group.

#### 2.2. Business Groups

Business groups are often the focus of the ESG regulatory debate. This focus is unsurprising considering that, in 2021, the combined revenues of the top 100 multinational business groups exceeded the combined GDP of Germany, France, Italy, and Spain (Pilgrim and Wahlgren 2023). These groups often have intricate ownership structures, where ultimate owners control legally independent subsidiaries located in countries with varying regulatory environments and enforcement quality (LaPorta et al. 1999; Claessens et al. 2000; Faccio and Lang 2002). Furthermore, multinational business groups actively exploit differences in regulation and enforcement quality across jurisdictions to earn rents (Houston, Lin, and Ma 2012; Beuselinck et al. 2019).

As significant actors in the global economy, business groups hold substantial power to influence global ESG outcomes. While they can conform to regulatory expectations by imposing stronger ESG standards and encouraging clean technology transfers within and beyond their corporate boundaries, they also have the ability to obstruct and actively resist change. ESG disclosure mandates can lead to increased stakeholder pressure to improve ESG performance. If the net perceived benefits of this improvement are negative or unclear, business groups may respond strategically by engaging in regulatory arbitrage. This means that they can exploit their organizational structure to shift irresponsible ESG activities to subsidiaries where

it is less likely they can be scrutinized (Surroca, Tribo, and Zahra 2013; Bu, Xu, and Tang 2023) and leave tort victims without the possibility of recourse for personal and/or environmental damages.

In the context of environmental pollution, these two perspectives on multinational firm behavior are often referred to as the *pollution haven* and *pollution halo* hypotheses (Steenbergen and Saurav 2023). The pollution haven hypothesis, originally proposed by Copeland and Taylor (1994) in the context of North-South trade relations, posits that multinational business groups strategically relocate production to subsidiaries operating in countries—or subnational regions—with weak environmental regulations. The literature primarily focuses on carbon leakage in response to carbon taxes or carbon emissions reporting to regulators and documents mixed results (Ben-David et al. 2021, Bartram, Hou, and Kim 2022, Känzig, Marenz, and Olbert 2024; Yang et al. 2025). Conversely, the pollution halo hypothesis emphasizes the dissemination of greener technologies and practices to subsidiaries in countries with weak environmental regulations and to other non-affiliated local firms. When assessing the effectiveness of ESG disclosure mandates, it is thus essential to consider not only how they contribute to reshaping corporate boundaries (e.g., through asset leakage or divestitures), but also how they influence behavior *within* organizational boundaries (e.g., strategic reallocations of ESG-risky activities across business group entities).

#### 2.3. Conceptual Underpinnings

To illustrate the effects of parent-country ESG disclosure mandates on the ESG performance of business groups, we develop a stylized model, which we discuss in Section 1 of the Online Appendix. The model builds on the standard multi-plant industrial organization

<sup>&</sup>lt;sup>5</sup> Consistent with this "halo" effect, Zheng, Luo, and Maksimov (2015) and Zhou and Wang (2020) find that multinational business groups strengthen corporate social responsibility at the foreign subsidiary level to mitigate reputational risks in their headquarters countries. Moreover, Hu, Li, and Liao (2024) show that regulation changes in Chinese firms' foreign subsidiaries countries improve green inventions and air quality domestically. Spillovers from multinationals to host-country firms have also been documented in other contexts (Javorcik 2004, Poole 2013; Albuquerque et al. 2018).

model of Tirole (1988). In our setting, business group firms produce output that entails a certain level of irresponsible ESG activity. The group parent allocates production between itself and its subsidiaries based on their relative marginal production costs. Although group firms are separate legal entities, parent companies exert substantial influence over subsidiaries' operating, investment, and financing decisions (Aylmer 1970; Ghoshal and Bartlett 1990; Robinson and Stocken 2013), and, thereby, also on their ESG performance.

ESG disclosure mandates introduce additional monitoring and reporting costs across group firms. They also increase the visibility of irresponsible ESG practices to external stakeholders and regulators, heightening reputational and legal risks. As a result, these mandates increase the *local costs* of managing or engaging in irresponsible ESG activities for both parents and subsidiaries.

In addition to these local costs, ESG disclosure mandates may also increase *spillover costs*—that is, indirect costs for the parent company originated by irresponsible ESG activities of subsidiaries. Recent court cases have underscored growing legal exposure for parent companies over ESG incidents at their foreign subsidiaries through *veil piercing* (Varvastian and Kalunga 2020; Spotorno 2024). For example, in *Vedanta v. Lungowe* and *Okpabi v. Shell*, the U.K. Supreme Court determined that a multinational parent company may owe a duty of care under tort law to third parties affected by the activities of its subsidiaries when it (i) issues group wide ESG policies, (ii) provides defective advice to subsidiaries causing harm to third parties, or (iii) portrays itself, in ESG disclosures, as exercising close oversight over its subsidiaries.<sup>6</sup> Enterprise-level ESG disclosure can thus increase the risk of veil piercing,

<sup>&</sup>lt;sup>6</sup> In *Vedanta v. Lungowe* [Vedanta Resources PLC v. Lungowe [2019] UKSC 20], a group of Zambian citizens filed a claim against Vedanta Resources PLC, alleging that the toxic discharges of its Zambian subsidiary (Konkola Copper Mines PLC) had polluted the water they used for drinking and irrigation. In *Okpabi v. Shell* [Okpbabi and others v. Royal Dutch Shell and another [2021] UKSC 3], a Nigerian fishing and farming community filed a claim against Royal Dutch Shell PLC, alleging that oil leaks in the pipelines operated by its Nigerian subsidiary (Shell Petroleum Development Company of Nigeria) had also rendered water sources unsuitable for drinking, fishing, and washing purposes.

enhancing the accountability of parent companies for the corporate social irresponsibility of subsidiaries. Even in the absence of legal penalties, parent companies may face reputational costs deriving from the irresponsible ESG activities of their subsidiaries, particularly when such activities are exposed by NGOs (Hatte and Koenig 2020).

Faced with these rising costs, business group parents may seek to reduce the level of irresponsible ESG activities through investments in green technologies, training programs, codes of conduct, review mechanisms, whistleblower arrangements, or subsidiary-level CSR committees, for example. However, these actions are costly (De Haas et al. 2024). When deciding whether to invest in ESG improvements, parent companies weigh their cost against their effectiveness at reducing both local and spillover costs associated with ESG disclosure mandates. Business groups with sufficient financial resources may find it optimal to implement these improvements and align with the spirit of the mandates. In contrast, financially constrained groups may find such improvements infeasible or prohibitively expensive, making regulatory arbitrage a more attractive response.

While ESG disclosure mandates increase the costs of irresponsible ESG activities at both the parent and subsidiary levels, we argue that these costs increase disproportionately at the parent level. This shift in cost structure creates an incentive to reallocate irresponsible ESG activities to subsidiaries.

Several factors contribute to this asymmetry. First, complex and layered corporate control chains often shield parent companies from reputational damage (Lee and Bansal 2024) and legal liability (Erens et al. 2008; Belenzon et al. 2019, 2023; Akey and Appel 2021) related to subsidiary-level ESG incidents. These structures obscure the extent of parent company involvement, making it difficult for stakeholders and regulators to attribute responsibility.

Second, the location of ESG incidents matters. Stakeholders tend to react less negatively to ESG incidents that occur abroad compared to those in the parent company's home country

(Groen-Xu and Zeume 2021; Nardella, Surdu, and Bramer 2023). Prior evidence suggests that investors and employees discount the severity of events in foreign subsidiaries (e.g., Templer 2010; Sialm, Sun, and Zheng 2020). This behavioral pattern is mirrored by managers of multinational groups, who often exhibit a home-country bias in decision-making (Birkenshaw, Bouquet, and Ambos 2007; Michailova et al. 2017; Fischer et al. 2022). Such biases—rooted in social identity theory—imply stronger reactions to threats to the "ingroup" (i.e., the "home country") than to those affecting the "outgroup" (i.e., a "foreign country").

Third, the quality of ESG information disclosed across entities within the same business group likely varies significantly. While consolidated financial statements require standardized aggregation of individual subsidiary accounts, ESG disclosures often lack similar rigor. Many subsidiaries—particularly those in countries with weaker institutions—may not prepare individual ESG reports and, when they do, such reports are typically voluntary and incomplete. As a result, parent companies may lack the detailed subsidiary-level information necessary for comprehensive group-wide ESG disclosures.<sup>7</sup>

Finally, in countries with weak institutional oversight and limited societal emphasis on corporate social responsibility, ESG violations are less likely to be detected, disclosed, or penalized, lowering the perceived and actual costs of irresponsible ESG activities. Consequently, ESG disclosure mandates are likely to increase the parent company's marginal cost of production more than that of its subsidiaries. This leads to a new equilibrium in which production is reallocated toward subsidiaries, until marginal costs are aligned (See Figures OA-2 and OA-3 of the Online Appendix). The extent of this reallocation depends on the trade-off between the parent's higher local costs and the combination of local and spillover costs associated with subsidiary production. Moreover, ESG mandates may alter the relative cost

<sup>&</sup>lt;sup>7</sup> Szabo and Sorensen (2018) provide a good example of these challenges. DSV A/S, a global transport and logistics firm listed in Denmark states that it is "challenging to collect data in a large, geographically dispersed organization like DSV that operates in very different business culture and statutory frameworks."

ranking across subsidiaries, prompting business groups to exploit cross-country differences in enforcement intensity and social norms when deciding where to locate production and irresponsible ESG activities within the corporate structure.

If the combined local subsidiary costs and spillover costs associated with ESG disclosure mandates outweigh the synergies of subsidiary ownership—such as access to resources, markets, or distribution networks—divestment may become the optimal strategic response. In such cases, parent companies may choose to exit industries or geographic markets where irresponsible ESG activities are more likely to occur (Wang and Li 2019), potentially reallocating production to external suppliers (Barney, Edwards, and Ringleb 1992; Berry, Kaul, and Lee 2021; Dai et al. 2024; Ecker and Keeve 2024; Duchin et al. 2025; Christensen et al. 2025). This represents a shift along the *extensive margin*—the decision to alter the boundaries of the group by shedding high-risk subsidiaries altogether. By contrast, reallocating ESG-risky activities to existing subsidiaries within the group reflects an *intensive margin* adjustment, whereby business groups reoptimize production and compliance strategies without changing their overall corporate footprint.

Our empirical predictions can thus be summarized as follows. ESG disclosure mandates increase the marginal cost of irresponsible ESG activities. While financially unconstrained business groups may choose to invest in ESG improvements, financially constrained groups may lack this option and instead reallocate irresponsible ESG activities to subsidiaries where the relative increase in cost is lower. Within the group, parents are likely to shift irresponsible ESG activities to subsidiaries in countries with weaker enforcement, where incidents are less likely to be detected, disclosed, or punished—and where legal or reputational spillovers are minimal. Through this reallocation, business groups not only determine their overall level of

<sup>&</sup>lt;sup>8</sup> Fiechter et al. (2024) and Lu et al. (2024) document changes in the type of external suppliers used, toward private suppliers and suppliers in countries with opaque information environments.

ESG performance but also strategically hedge ESG risks across group firms. When the costs associated with maintaining a high-risk subsidiary exceed the benefits—particularly when the subsidiary provides limited synergies to the group—divestment may become the optimal response. 10

#### 3. Data and Summary Statistics

#### 3.1. Business Group Ownership and Financial Data

We obtain data on listed business groups and their subsidiaries from Orbis Historical, a database published by Bureau van Dijk Electronic Publishing (BvDEP), now part of Moody's Analytics, that provides ownership and financial data for a large cross-country sample of private and public firms. Orbis Historical compiles several vintages of Orbis data and offers three main advantages over Orbis: (i) it provides point-in-time ownership information, (ii) it allows us to build a time series of financial data that extends beyond the ten years available in each Orbis vintage, and (iii) it helps us address potential survivorship biases resulting from companies being dropped from Orbis after roughly 10 years of inactivity.

#### 3.2. ESG Incident Data

We obtain information on ESG incidents from the RepRisk database, following prior literature (e.g., Kölbel, Busch, and Jancso 2017; Burke, Hoitash, Hoitash 2019; Li and Wu 2020; Burke 2022; Christensen et al. 2023; Abraham, Olbert, and Vasvari 2024). RepRisk tracks negative ESG-related news coverage from over 100,000 public sources, including print, online, and social media, blogs, regulator and think-tank websites, and newsletters. It classifies

<sup>&</sup>lt;sup>9</sup> Similar regulatory arbitrage opportunities have also been documented in other settings, including in the context of financial reporting (Beuselinck et al. 2019), tax avoidance (Hanlon and Heitzman 2010), and in the insurance industry (Koijen and Yogo 2016).

<sup>&</sup>lt;sup>10</sup> For some business groups, outsourcing is not an option when production involves high-value technical knowledge and significant transaction costs (Brewster 2002). For example, energy extraction companies cannot outsource their activities to independent contractors. In this case, firms may choose to reduce ownership (partial divestiture). Reduced ownership might mitigate the legal and reputational costs faced by the parent following subsidiary ESG incidents.

news articles based on their main topics and provides measures of their severity (low, medium, or high), and reach (limited, medium, or high).

From RepRisk, we obtain information on the number, type, severity, and reach of ESG incidents. RepRisk categorizes these incidents into three main areas: "Environment," "Social," and "Governance." Environmental incidents concern a firm's environmental impact (e.g., local pollution, ecosystem disruption, waste management, and animal mistreatment). Social incidents involve the firm's interactions with employees and the broader community, covering issues like forced or child labor, employment discrimination, occupational health and safety, poor employment conditions, human rights abuses, and social discrimination. Governance incidents relate to corporate governance, potentially involving corruption, bribery, money laundering, misleading disclosures, fraud, and tax evasion. Some issues are cross-cutting and thus fall into multiple categories.

RepRisk offers two significant advantages for our study. First, its event-driven approach provides comprehensive coverage of listed as well as private companies, in contrast to other ESG databases that often only cover public companies. Second, RepRisk does not rely on companies' self-reported information. As such, RepRisk captures actual outcomes as opposed to firms' own portrayal of their ESG performance. Importantly, RepRisk deliberately excludes firms' sustainability disclosures as a data source. This aspect is particularly relevant to our study, as it alleviates concerns that changes in incidents are mechanically driven by mandated ESG disclosures rather than caused by actual changes in firm behavior.

While RepRisk has notable advantages compared to other ESG databases, it also has potential disadvantages. Its reliance on media coverage and other public sources may introduce geographic or industry biases. Furthermore, RepRisk might be more likely to capture incidents

<sup>&</sup>lt;sup>11</sup> Sustainalytics, Refinitiv ESG, S&P ESG Trucost, and MSCI ESG, for example, cover less than 15,000 companies.

involving large, listed parent companies than those involving private subsidiaries. In Section 5.1, we discuss how our research design alleviates these potential concerns.

We develop a multi-stage algorithm to match RepRisk to Orbis, using firm name, headquarter country, website, and ISIN identifier information. This algorithm builds on Li and Wu (2020) and Abraham et al. (2024) but combines different metrics of textual similarity with weights based on out-of-sample classification tests. We describe this algorithm in detail in Section 2 of the Online Appendix.

#### 3.3. ESG Disclosure Mandates

We compile information on ESG disclosure mandates from Wang (2023), Gibbons (2024), and Krueger et al. (2024). We supplement these data with information from *Carrots & Sticks* and the *Sustainable Stock Exchanges Initiative*, and with an extensive web search. Table OA-1 of the Online Appendix provides details on the ESG disclosure mandates introduced by the countries in our sample. For each country that adopted ESG disclosure mandates during our sample period, we report the name of the corresponding regulation, the year the regulation was passed, the scope of the regulation (i.e., the type of firms that it applies to), and the issuer of the regulation (e.g., government body or stock exchange).<sup>12</sup>

# 3.4. Sample Selection and Descriptive Statistics

In Table 1, Panel A, we outline the sample selection criteria. We begin by identifying all listed parent companies in the Orbis Historical database. We focus on listed parents only because ESG disclosure mandates apply almost exclusively to listed companies (see Table OA-1 of the Online Appendix). For each listed parent company, we collect ownership and financial information on directly-held (level 1) and indirectly-held (levels 2, 3, 4, and 5) subsidiaries

<sup>&</sup>lt;sup>12</sup> We re-run our main analysis in Table OA-3 of the Online Appendix using only the ESG disclosure mandate information from Krueger et al. (2024). In this restricted sample, all parent companies are located in countries classified as either treatment or control in Krueger et al. (2024). We continue to find a significant increase in the number and occurrence of subsidiary ESG incidents following the introduction of ESG disclosure mandates in parent countries. The magnitude and significance of these increases are comparable to those reported in our main analysis.

(Shroff, Verdi, and Yu 2014; Beaver et al. 2019, 2024; Beuselinck et al. 2019). We constrain the sample to subsidiaries in which listed parents hold, directly or indirectly, at least 25% of their control rights.

We exclude firms (both parents and subsidiaries) whose Orbis legal form is labelled as "Other legal form," as well as firms with SIC codes 6000-6999 (financial firms) and 8000-9999 (museums and educational services, private households, membership organizations, and public services). Additionally, we exclude firms that do not have at least U.S. \$10,000 in assets and turnover. After excluding business groups without consolidated financial statements, those without information that allows us to perform a match with RepRisk, and after removing "always treated" observations (parent companies domiciled in countries that adopted ESG disclosure mandates before the beginning of our sample period and their subsidiaries) and observations with missing data for our main analysis, we are left with 149,301 unique subsidiaries and 14,551 unique parents, corresponding to 830,614 subsidiary-year observations and 113,084 parent-year observations over the period 2007-2022. Our sample period starts in 2007 because RepRisk data are only available from this year onwards.

Table OA-2 of the Online Appendix presents the by-country, by-year, and by-industry distributions of parent and subsidiary firm-year observations. Our sample includes 142 countries, with China, France, Italy, Japan, Malaysia, Spain, and United Kingdom accounting for nearly 50% of the subsidiary firm-year observations. The number of parent- and subsidiary-firm-year observations has increased over time, possibly reflecting improved coverage in the Orbis database. Approximately 32% of our sample subsidiaries are in the manufacturing sector (one-digit SIC codes 2 and 3), 27% are in the wholesale and retail trade sectors (one-digit SIC code 5), and 19% are in the service sector (one-digit SIC code 7).

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<sup>&</sup>lt;sup>13</sup> We exclude financial firms from our sample for two main reasons. First, they are exposed to a different set of environmental, social, and governance risks than non-financial firms. Second, the financial industry is heavily regulated, and therefore financial institutions are often subject to additional ESG disclosure requirements, that are hard to reliably identify in a large cross-country setting.

Table 1, Panel B, presents descriptive statistics for our treatment variable ( $Mandatory ESG \ Disclosure_{p,t}$ ), as well as for our ESG incident variables at the individual parent, aggregate group, and subsidiary levels, and our control variables. Approximately 50% (46%) of the subsidiary-years (parent-years) in our sample are treated. ESG incidents occur in approximately 11.7% (12.9%) of our parent-year and group-year observations, but only in 0.6% of our subsidiary year observations. This possibly reflects lower coverage of private subsidiary ESG incidents by the media and hence also by RepRisk.

#### 4. Empirical Analysis

4.1. Do Business Groups Arbitrage ESG Disclosure Mandates?

#### 4.1.1. Subsidiary ESG Incidents

In this section, we investigate how the ESG performance of subsidiaries changes in response to the implementation of ESG disclosure mandates in the countries of their parents. We employ a staggered difference-in-differences (DiD) research design, where we exploit the staggered rollout of ESG disclosure mandates across different parent company countries for identification. Accordingly, we estimate several specifications of the following model:

ESG Incidents<sub>s,t+1</sub>

$$= \beta_0 + \beta_1 Mandatory ESG Disclosure_{p,t} + \partial' Controls_{s,t} + \delta_s \qquad (1)$$

$$+ \delta_{sc} \times \delta_t + \delta_{si} \times \delta_t + \varepsilon_{s,t+1}.$$

The dependent variable,  $ESG\ Incidents_{s,t+1}$ , is either the natural logarithm of the (Ln(1 +number of **ESG** incidents for subsidiary S in year t+1Number of ESG Incidents<sub>s,t+1</sub>)) or an indicator variable set equal to one if subsidiary s has at least one incident in year t+1, and zero otherwise (Occurrence of ESG Incidents<sub>s,t+1</sub>).  $Mandatory\ ESG\ Disclosure_{v,t}$  is an indicator variable set equal to one after the subsidiary's parent country introduced mandatory ESG disclosure regulations, and zero otherwise.14

 $<sup>^{14}</sup>$  We set *Mandatory ESG Disclosure*<sub>p,t</sub> equal to one in the year following the passage of ESG disclosure mandates to account for different adoption dates within a year.

 $Controls_{s,t}$  is a vector of control variables, including the following time-varying subsidiary-level characteristics:  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales\ Growth_{s,t}$ , and  $Sales\ Volatility_{s,t}$ . <sup>15</sup> Detailed variable definitions are provided in the Appendix.

Model (1) includes subsidiary fixed effects ( $\delta_s$ ) to control for time-invariant firm-level factors potentially affecting ESG performance. It also includes subsidiary-country×year ( $\delta_{sc} \times \delta_t$ ), and subsidiary-industry×year ( $\delta_{si} \times \delta_t$ ) fixed effects to control for country- and industry-level time-varying heterogeneity in ESG performance, potentially resulting from changes in macroeconomic conditions, technological advancements, or other regulations in the country of the subsidiary. Because ESG disclosure mandates are introduced at the parent country level, we draw statistical inferences based on standard errors clustered at the parent-country×year level. <sup>16</sup>

Our coefficient of interest,  $\beta_1$ , captures the effect of parent-country ESG disclosure mandates on the number of subsidiary ESG incidents. Our identification stems from the comparison of the change in the occurrence and number of ESG incidents for: (i) a *treatment* group of subsidiaries whose parents are headquartered in countries that introduce ESG disclosure mandates, and (ii) a *control* group of subsidiaries located in the same country, but whose parents are headquartered countries that have not (yet) introduced ESG disclosure mandates. In our DiD model, the fact that subsidiaries have parents in different countries and the staggered nature of ESG disclosure adoptions effectively allow us to difference out time-varying subsidiary-country-level confounders. If parent country ESG disclosure mandates result in improved ESG performance of subsidiary firms,  $\beta_1$  should be negative. Conversely,

<sup>&</sup>lt;sup>15</sup> These are the control variables typically used in the prior literature examining the number and occurrence of ESG incidents (see, for example, Li and Wu (2020), Fiechter et al. (2022), and Cumming, Ji, and Tarsalewska (2023)).

<sup>&</sup>lt;sup>16</sup> Table OA-4 of the Online Appendix reports the results of a robustness test in which we cluster standard errors at the parent-country level. Our estimates are insensitive to this alternative design choice.

if business group parents engage in regulatory arbitrage by shifting irresponsible ESG activities to their subsidiaries in response to ESG disclosure mandates,  $\beta_1$  should be positive.

Table 2, Panel A, presents the results of this analysis. In Columns (1) to (4), the dependent variable is  $Ln(1 + Number\ of\ ESG\ Incidents_{s,t+1})$ , whereas in Column (5) the dependent variable is the inverse hyperbolic sine of the number of incidents (IHS(Number of ESG Incidents<sub>s,t+1</sub>)). We begin by estimating a linear probability model with parent-country and year fixed effects (Column (1)), then sequentially add subsidiary-level controls (Column (2)), replace the year fixed effects by subsidiary-country×year and subsidiary-industry×year fixed effects (Column (3)), and, finally, include subsidiary fixed effects (Columns (4) and (5)). Column (6) instead displays the results of a Poisson regression.<sup>17</sup> Estimating a Poisson regression with fixed effects effectively limits the sample to subsidiaries that have at least one ESG incident during the sample period.

To gauge the economic significance of the increase in ESG incidents, we calculate the average treatment effect in levels and normalize it by the sample mean, following the methodology proposed by Chen and Roth (2024). This yields an estimated 16% increase in the number of subsidiary incidents. Consistent with Chen and Roth (2024), this estimate aligns with our Poisson regression results (Column (6)), which also indicate a 16% increase.

In Columns (7) and (8), the dependent variable is *Occurrence of ESG Incidents*<sub>s,t+1</sub>. <sup>19</sup> For parsimony, we only report the results of the estimation including parent-country and year fixed effects (Column (7)), and the full set of control variables and fixed effects (Column (8)).

<sup>18</sup> We exponentiate the coefficient on  $Mandatory\ ESG\ Disclosure_{p,t}$  reported in Column (4), subtract one, and then scale the result by the sample mean of subsidiary ESG incidents.

<sup>&</sup>lt;sup>17</sup> We use these alternative estimation approaches as the log-transformation of the dependent variable may introduce biases and render hard to interpret treatment effects when the treatment affects the extensive margin (Santos Silva and Tenreyro 2006; Cohn, Liu, and Wardlaw 2022; Chen and Roth 2024).

<sup>&</sup>lt;sup>19</sup> While the dependent variable in Columns (7) and (8) (Occurrence of ESG Incidents<sub>s,t+1</sub>) is binary, we do not estimate logistic regressions for two main reasons. First, the inclusion of such an extensive set of covariates and fixed effects would likely induce an incidental parameter problem (Neyman and Scott 1948; Lancaster 2000), biasing the coefficient on Mandatory ESG Disclosure<sub>p,t</sub>. Second, using a logit estimation with firm fixed effects would limit the sample to subsidiaries with a least one ESG incident during the sample period.

Across all specifications, we observe a significant increase of 0.1 percentage points in the occurrence of subsidiary ESG incidents following the introduction of ESG disclosure mandates in parent countries. This effect is economically meaningful, representing an 18% increase relative to the sample average. This increase in the number and occurrence of subsidiary ESG incidents is consistent with the hypothesis that parent companies engage in regulatory arbitrage.

A key identifying assumption underlying our DiD design is that, in the absence of parent country ESG disclosure mandates, the ESG performance of treated and control subsidiaries would have moved in parallel. We gauge the validity of this assumption by examining pretreatment trends, specifically by estimating model (1) by replacing our main variable of interest ( $Mandatory ESG Disclosure_{p,t}$ ) with a series of event-time indicators. The evidence emerging from Figure 1 indicates that the treatment effect that we document in Table 2 does not build up in the pre-treatment period. In fact, prior to the adoption of ESG disclosure mandates, treatment effect magnitudes are statistically indistinguishable from zero, supporting the parallel-trends assumption. Subsidiary ESG incidents experience a sharp increase following the adoption of ESG disclosure mandates.

#### 4.1.2. Parent Individual and Group Aggregate ESG Incidents

If parent companies shift irresponsible ESG activities to their subsidiaries, the increase in ESG incidents at the subsidiary level should be accompanied by a reduction in the number of incidents involving the parent company directly. Accordingly, in this section, we analyze the effect of ESG disclosure mandates on the ESG performance of parent companies ( $ESG\ Incidents_{p,t+1}$ ). Accordingly, we estimate the following model:

ESG Incidents<sub>p,t+1</sub>

$$= \beta_0 + \beta_1 Mandatory ESG Disclosure_{p,t} + \partial' Controls_{p,t} + \delta_p \qquad (2)$$

$$+ \delta_{pi} \times \delta_t + \varepsilon_{p,t+1}.$$

 $ESG\ Incidents_{p,t+1}$  is either the natural logarithm of the number of ESG incidents for parent company p in year t+1 ( $Ln(1+Number\ of\ ESG\ Incidents_{p,t+1})$ ) or an indicator

variable set equal to one if parent company p has at least one incident in year t+1, and zero otherwise (Occurrence of ESG Incidents $_{p,t+1}$ ). The vector of control variables (Controls $_{p,t}$ ) captures time-varying parent-level characteristics (Profitability $_{p,t}$ , Size $_{p,t}$ , Leverage $_{p,t}$ , Sales Growth $_{p,t}$ , and Sales Volatility $_{p,t}$ ). The model includes parent fixed effects ( $\delta_p$ ), as well as parent-industry×year fixed effects ( $\delta_{pi} \times \delta_t$ ) to control for time-invariant parent-company-specific heterogeneity, as well as time-varying industry factors, respectively. Our coefficient of interest,  $\beta_1$ , captures the effect of parent country ESG disclosure mandates on ESG incidents involving the parent company directly. We expect  $\beta_1$  to be negative if parent companies improve the group's ESG performance following the introduction of ESG disclosure mandates or engage in regulatory arbitrage by transferring irresponsible ESG activities to their subsidiaries.

The results of this analysis, based on the estimation of model (2), are presented in Table 2, Panel B. We document a significant reduction in the number of ESG incidents involving the parent directly, supporting the regulatory arbitrage hypothesis.<sup>20</sup> In terms of economic magnitude, and following the approach outlined in Section 4.1.1, the reported effect corresponds to a 4% (14%) decrease in the number (occurrence) of parent ESG incidents.

Having examined the effect of ESG disclosure mandates on parent and subsidiary ESG performance, we next turn to the consolidated group level. Our finding that group parents shift irresponsible ESG activities to their subsidiaries raises concerns about the effectiveness of ESG disclosure mandates as a policy tool to address environmental and social externalities. To understand the overall net impact of ESG disclosure policies on business groups, we reestimate model (2) replacing the dependent variable by ESG  $Incidents_{g,t+1}$ , which aggregates all ESG incidents involving all group firms (i.e., the parent company and all its subsidiaries).

<sup>&</sup>lt;sup>20</sup> In untabulated tests, we document a significant decrease in the frequency of environmental, social, and governance incidents, and a decrease in the frequency of severe incidents.

The results of this analysis, reported in Table 2, Panel C, indicate that the number and occurrence of incidents at the group level decline following the introduction of ESG disclosure mandates in the parent country. This suggests that the mandates are effective in achieving their intended goal of improving the ESG performance of business groups. However, this improvement may understate the full potential of such regulations. In particular, while group-level ESG performance improves on average, the effect could have been even stronger *in the absence of regulatory arbitrage*.<sup>21</sup>

### 4.1.3. ESG Incidents by Type and Severity

One potential concern with our subsidiary-level analysis is the possibility of substitution across different types of ESG irresponsible behavior—namely, environmental, social, and governance incidents (Huang, Li, and Zhou 2025). While there is no strong ex-ante reason to expect such substitution in response to ESG disclosure mandates, we examine this possibility in Table 3, Panel A, where we separately examine the number and occurrence of environmental, social, and governance incidents. We document a significant increase in the number and occurrence of environmental and social incidents (but not governance incidents) following the adoption of ESG disclosure mandates, which mitigates the concern of potential substitution across ESG incident types.

Another potential concern is that the observed increase in subsidiary-level incidents may not be consequential. To address this, in Table 3, Panel B, we separately examine the number and occurrence of severe and non-severe incidents. Severe incidents are those classified by RepRisk as having medium or high severity, while non-severe incidents are classified as low severity. RepRisk's severity classification reflects the consequences of the incident, the scale

<sup>&</sup>lt;sup>21</sup> Two important caveats are in order. First, we cannot observe the economy-wide effects of ESG disclosure mandates. For example, if these mandates induce business groups to improve their overall ESG performance through outsourcing rather than investment in greener technologies, the broader policy objective of mitigating ESG-related externalities may be only partially realized. Second, if the RepRisk coverage of subsidiary incidents is incomplete or uneven, aggregating subsidiary and parent incidents may obscure important variation, complicating the interpretation of group-level trends.

of its impact, and whether it was caused by negligence or intent. We document a significant increase in both severe and non-severe incidents following the adoption of ESG disclosure mandates, with consistent effects across all incident categories. Importantly, the fact that the effect holds for severe incidents indicates that our findings are not driven by trivial, frivolous, or inconsequential events. Rather, they point to a meaningful deterioration in ESG performance at the subsidiary level, consistent with the regulatory arbitrage explanation.

#### 4.2. Why Do Business Groups Arbitrage ESG Disclosure Mandates?

In the absence of financial constraints, business groups may view ESG disclosure mandates as an opportunity to undertake costly initiatives that enhance ESG performance across their affiliated firms. Financially unconstrained groups are better positioned to invest in compliance, innovation, and sustainability measures that align with regulatory expectations. In contrast, financially constrained groups may lack the resources to pursue such improvements. For them, meeting ESG standards across all entities may be unfeasible or prohibitively expensive (De Haas et al. 2024), making regulatory arbitrage a more attractive—or even necessary—strategy. To test this conjecture, we compare the impact of ESG disclosure mandates introduced in parent countries on the number and occurrence of subsidiary ESG incidents across financially constrained and unconstrained business groups. We measure financial constraints using the index developed by Hadlock and Pierce (2010) and classify a group as financially constrained if the index is above the sample median. Table 4 presents the results of this analysis. We document a significant increase in subsidiary ESG incidents following the introduction of ESG disclosure mandates in their parent countries—but only for subsidiaries of financially constrained groups. The economic magnitude of the increase in the ESG incidents among subsidiaries of financially constrained groups exceeds that reported for the full sample in Section 4.1.1. Specifically, we find that the number (occurrence) of incidents in these subsidiaries increases by 20% (35%).

#### 4.3. Where Do Business Groups Shift Irresponsible ESG Activities?

In managing ESG risks within the business group, parent companies must weigh the relative costs associated with irresponsible ESG activities carried out by their subsidiaries. Specifically, they are likely to consider both the probability that such activities will be detected and the extent of reputational, regulatory, or financial costs such detection could impose on the group as a whole. To capture this dynamic, we examine treatment effect heterogeneity by exploring cross-sectional variation in the likelihood that subsidiary ESG issues will be detected, and the potential costs such detection may impose on the group as a whole. We argue that these costs are shaped by several factors: the subsidiary's position in the value chain (i.e., manufacturing vs. retail), the level of enforcement, prevailing social norms, and monitoring intensity in the subsidiary country, and the likelihood that the parent company may be held liable for subsidiary torts.

Consumers are among the stakeholders whose behavior is most likely affected by media coverage of ESG incidents (Li and Wu 2020). Therefore, parent companies may be more hesitant to shift irresponsible ESG activities to subsidiaries that are closer to final consumers (e.g., retailers) compared to those that are manufacturers. If parent companies engage in regulatory arbitrage, manufacturing subsidiaries should be disproportionally affected. In Table 5, Panel A, we compare the effect of ESG disclosure mandates on retail and manufacturing subsidiaries. Following Li and Wu (2020), we classify subsidiaries with SIC codes 2000-3999 as manufacturers and those with SIC codes 5200-5999 as retailers. Manufacturing subsidiaries (Columns (1) and (3)) experience a stronger increase in the number and occurrence of ESG incidents than retail subsidiaries (Columns (2) and (4)) (with *p*-values for the difference in treatment effects ranging from 0.040 to 0.059). In fact, retail subsidiaries experience no significant increase in ESG incidents.

Next, we investigate whether subsidiary-country characteristics play a role in the parent company decision to shift ESG irresponsible activities to its subsidiaries. We expect weaker enforcement in the subsidiary country to provide business group parents with greater opportunities to shift irresponsible ESG activities to local subsidiaries. Conversely, we expect stronger enforcement in the subsidiary country (Leuz and Wysocki 2016) to constrain such behavior and limit the potential for regulatory arbitrage by the parent company. Our analysis considers both formal and informal enforcement mechanisms (e.g., Guiso, Sapienza, and Zingales 2006; Fisman and Miguel 2007; Wysocki 2011).

Following Krueger et al. (2024), we rely on two measures of formal enforcement strength: rule of law and government effectiveness (Kaufmann, Kraay, and Mastruzzi 2010). Rule of law captures perceptions of the extent to which agents have confidence in and abide by the rules of society, specifically focusing on the quality of contract enforcement, property rights, and the courts. Government effectiveness captures perceptions of the quality of public services and their degree of independence. We obtain both measures from the World Bank database. To measure informal enforcement strength, we use a proxy for country-level social norms regarding environmental issues—the Environmental Performance Index (EPI) from the Yale Center for Environmental Law (Yale University). The EPI measures countries' environmental performance across different categories, including climate change, environmental health, and ecosystem vitality (Dyck et al. 2019).<sup>22</sup> We anticipate that, in response to ESG disclosure mandates, parent companies will shift irresponsible ESG activities to subsidiaries domiciled in countries with weaker enforcement quality and where investors and other stakeholders have weaker ESG preferences.

<sup>&</sup>lt;sup>22</sup> Since the weights of different performance indicators change over time, EPI indices are not comparable across years. Therefore, for the purpose of our analysis, we use the 2022 EPI indices.

NGOs often play a crucial role in monitoring the irresponsible ESG activities of the foreign subsidiaries of multinational business groups. We conduct an additional cross-sectional test examining the role of NGOs in mitigating multinational regulatory arbitrage. This test leverages cross-country variation in the extent to which subsidiary countries restrict, repress, or shut down civil society organizations. We use the measure proposed by Chaudhury and Heiss (2023) which accounts for the number of legal barriers to non-governmental organization (NGO) advocacy, entry, and funding, including restrictions on engaging in political activities, burdensome registration processes, and the requirement of prior approval to receive foreign funding.

Finally, in some countries, courts adopt an "enterprise" perspective on business groups and often pierce the corporate veil, disregarding the separate legal identities of affiliated firms and holding parent companies liable for torts committed by their subsidiaries as if these torts were their own. To examine whether parent companies are less likely to shift irresponsible ESG activities to subsidiaries when their exposure to subsidiary legal liability is higher, we draw on a measure developed by Belenzon et al. (2023), which captures the tendency of courts to pierce the corporate veil across 16 countries.

In Table 5, Panels B and C, we partition our sample based on subsidiary-country rule of law, government effectiveness, EPI, barriers to NGO activity, and likelihood of veil piercing. We then compare the magnitude of the coefficient on  $Mandatory\ ESG\ Disclosure_{p,t}$  across the different subsamples to assess how irresponsible ESG activities are reallocated within business groups following the introduction of ESG mandates in the parent country. To do so, we rank subsidiaries within the same business group based on these institutional metrics. For example, a subsidiary is classified as operating under high rule of law if its country's rule of law score is above the median of countries in which the group's other subsidiaries are located. This within-group ranking approach allows us to isolate how institutional variation across

subsidiary countries shapes the strategic allocation of ESG activities within business groups. In Panel B, we find that subsidiaries located in countries with high rule of law, government effectiveness, and EPI experience significantly higher increases in the number of ESG incidents following the introduction of ESG disclosure mandates in parent countries. While these differences are also in the predicted direction when the dependent variable is the occurrence of ESG incidents (Panel C), they are not statistically significant. We find no significant relationship between barriers to NGO activity and the treatment effect. However, subsidiaries in countries with a lower likelihood of veil piercing exhibit a significantly higher increase in ESG incidents, suggesting that a stronger adherence to the limited liability principle encourages ESG risk shifting.

Taken together, our findings suggest that business groups engage in regulatory arbitrage by shifting irresponsible ESG activities to subsidiaries where such activities are less likely to generate costs for the group.

#### 4.4. How Do Business Groups Shift Irresponsible ESG Activities?

Our analysis thus far suggests that, in response to ESG disclosure mandates, parent companies shift irresponsible ESG activities to their subsidiaries. To further investigate how this reallocation occurs, we now turn to the underlying economic mechanism. Specifically, we posit that the shift in ESG activities is facilitated through increased asset utilization, whereby parent companies intensify the use of their subsidiaries' installed productive capacity to carry out operations involving heightened ESG risks. Following the introduction of ESG disclosure mandates in the parent country, the *relative marginal cost* of production in subsidiaries may fall. Consequently, business groups may find it optimal to redirect production to subsidiaries, making more intensive use of their existing physical and human capital. To pin down this mechanism, we compute asset utilization and employee utilization as the industry-adjusted ratios of subsidiary sales to total assets and cost of employees, respectively. We expect both

measures to increase following the introduction of ESG disclosure mandates—particularly among subsidiaries of financially constrained business groups. We report the results of this analysis in Table 6. Consistent with our prediction, we find that ESG disclosure mandates in parent countries lead to increases in both asset and employee utilization at the subsidiary level (Columns (1) and (4)). As expected, these effects are more pronounced among subsidiaries of financially constrained groups (Columns (2) and (5)). The increases in asset and employee utilization are economically meaningful, amounting to 4% and 3% relative to the sample average in the full sample, and 7% and 4%, respectively, among subsidiaries of financially constrained groups. These increases reinforce the idea that business groups actively shift production to their subsidiaries. As such, this mitigates the potential concern that evidence of ESG performance deterioration at the subsidiary level is purely driven by a diversion of resources to improve ESG performance at the parent level.

# 4.5. Extensive Margin: Partial and Full Subsidiary Divestiture

The evidence presented thus far is consistent with a pattern of ESG risk shifting from the parent company to its subsidiaries within business groups. This form of within-group reallocation represents an *intensive margin* response to ESG disclosure mandates, as parent companies reallocate risky activities across existing entities within the boundaries of the group. However, when the costs associated with irresponsible ESG activities at the subsidiary level become sufficiently high—due to stronger legal liability, regulatory enforcement, or reputational risk—business groups may respond along the *extensive margin* by divesting from high ESG-risk subsidiaries altogether, especially those that lack strong strategic or operational synergies with the rest of the group. We argue that such divestments serve as a risk mitigation strategy, enabling parent companies to insulate themselves from uncontrolled legal and reputational exposure.

To test this conjecture, we partition subsidiaries based on two key dimensions: their exposure to ESG risk and the extent of strategic or operational synergies they provide relative to other subsidiaries within the same business group.<sup>23</sup> This classification allows us to examine whether divestiture—partial or full—is more likely to occur among subsidiaries that are both high in ESG risk and have a limited ability to generate synergies for the group. We re-estimate model (1) replacing the dependent variable by: Full Divestiture<sub>s,[t+1,t+3]</sub>, an indicator variable set equal to one if the parent company fully divests from the subsidiary within the following three years, and zero otherwise;  $Partial\ Divestiture_{s,[t+1,t+3]}$ , an indicator variable set equal to one if the parent company reduces the level of equity ownership in the subsidiary below the 50% threshold within the following three years, and zero otherwise (this variable is only defined for subsidiaries that are not fully divested); and  $Divestiture\ Intensity_{s,[t+1,t+3]},$ a categorical variable set equal to 1 if the parent company partially divests (i.e., if  $Partial\ Divestiture_{s,[t+1,t+3]}$  is equal to one), 2 if the parent company fully divests (i.e., if  $Full\ Divestiture_{s,[t+1,t+3]}$  is equal to one), and zero otherwise. We expect the coefficient on  $Mandatory ESG Disclosure_{p,t}$  to be larger in the subsample of subsidiaries that are both ESG-risky and have a limited ability to generate synergies within the business group. Importantly, the divestiture intensity variable allows us to capture the escalating nature of divestment decisions: as subsidiaries become increasingly risky and less synergistic, business groups are more likely to progress from no divestiture, to partial divestiture, and ultimately to full divestiture. This sequential structure reflects a gradient of responses to rising ESG risk and diminishing strategic value.

<sup>&</sup>lt;sup>23</sup> We classify a subsidiary as ESG-risky if its ESG risk exceeds the median ESG risk among all subsidiaries within the same business group. ESG risk is proxied by the ESG incident rate in the subsidiary country. Subsidiaries are defined as synergistic if their return on assets is above the group median, reflecting a greater potential to contribute to the group's overall performance.

Our findings, reported in Table 7, indicate that, following the introduction of ESG disclosure mandates, parent companies are significantly more likely to divest from subsidiaries that are both ESG-risky and non-synergistic—compared to those that are synergistic and exhibit low ESG risk. These effects are robust across all three dependent variables, with *p*-values for the differences in treatment effects ranging from <0.001 to 0.090. In terms of economic magnitude, the likelihood of partial and full divestiture of ESG-risky, non-synergistic subsidiaries increases by 32% and 11%, respectively. Notably, we find no evidence of an increased likelihood of divestment for subsidiaries that are both synergistic and low in ESG risk, reinforcing the view that business groups divest strategically in response to ESG-related regulatory pressure.

### 5. Additional Analyses

#### 5.1. Addressing Potential Alternative Explanations

The changes in corporate ownership structure documented in the previous section raise a potential concern: the observed increase in the number and occurrence of subsidiary-level ESG incidents may reflect structural changes within business groups, rather than a reallocation of irresponsible ESG activities. To assuage this concern, in Table 8, Panel A, we restrict our sample to a two-year window surrounding the introduction of an ESG disclosure mandate in the parent country. We construct a strongly balanced panel with five consecutive annual observations for each subsidiary, which allows us to abstract from ownership changes and isolate the effects of disclosure mandates. In addition, focusing on a narrower time window helps mitigate concerns that the estimated treatment effects are confounded by unrelated contemporaneous events. Even within this restricted sample, we continue to find a significant increase in the number and occurrence of subsidiary ESG incidents following the introduction of the mandate—consistent with the regulatory arbitrage hypothesis.

Another potential concern with our findings is that ESG disclosure mandates in the parent country may increase the likelihood that subsidiary-level ESG incidents are captured by the RepRisk database and, consequently, included in our analysis. A key strength of RepRisk, however, is that it is event-driven rather than company-driven, meaning it does not rely on firm-level ESG disclosures to identify incidents. Nonetheless, mandated disclosures at the parent level may facilitate media detection of subsidiary-level incidents and increase their visibility—particularly when the subsidiary is linked to a high-profile parent company. Media outlets, driven by incentives to attract public attention, may be more likely to report incidents involving subsidiaries of well-known multinational business groups. Likewise, regulators may use ESG disclosures at the parent level to guide the allocation of monitoring and enforcement resources, thereby increasing the likelihood that violations at the subsidiary level are uncovered and reported.<sup>24</sup>

Our empirical findings are unlikely to be driven by increased media coverage or heightened regulatory targeting of subsidiaries following the enactment of ESG disclosure mandates in the parent country. First, we observe a rise in *severe* ESG incidents (Table 3, Panel B)—defined as those involving severe consequences, affecting a large number of individuals, and typically stemming from intentional or systemic issues. These types of incidents are inherently more visible to a broad range of stakeholders and are therefore likely to attract media attention and regulatory scrutiny regardless of whether the subsidiary's link to the parent company is publicly known.

<sup>&</sup>lt;sup>24</sup> A broader concern is that RepRisk might not capture all incidents involving private companies. Our fixed effect structure, which includes subsidiary-firm, subsidiary-country×year, and subsidiary-industry×year fixed effects, helps mitigate this concern. Nonetheless, to address the potential concern that some zeroes in our data may reflect a lack of media coverage rather than the true absence of ESG incidents (i.e., may not be "true zeroes"), we conduct additional (untabulated) tests in which we restrict the sample to firms that experienced at least one ESG incident during the sample period. Even within this restricted sample, we continue to find evidence of an increase in ESG incidents following the introduction of ESG disclosure mandates in parent countries. As noted by Raghunandan (2021), this approach might limit the external validity of our findings but enhances internal validity by mitigating potential biases related to incident observability.

Second, the heterogeneity in treatment effects we document is difficult to reconcile with the alternative explanation of increased media coverage or regulatory targeting. One might argue that institutional characteristics—such as the rule of law—are correlated with press freedom, and that ESG disclosure mandates may enable international media to uncover incidents in subsidiaries located in weak rule of law countries, which were previously underreported in the local press and thus not captured by RepRisk. However, this logic does not extend to variation in the likelihood of corporate veil piercing. We find that subsidiaries in countries with a low likelihood of veil piercing experience *larger* increases in reported incidents. Importantly, these countries include Belgium, Canada, Denmark, South Korea, Sweden, and United Kingdom—jurisdictions with high levels of press freedom. This pattern is inconsistent with the idea that increased media visibility alone drives our results and instead supports the interpretation of strategic ESG risk shifting by parent companies.

Third, we observe an increase in ESG incidents among manufacturing subsidiaries, but not among retail subsidiaries. Retail subsidiaries are typically more consumer-facing and have direct interactions with end customers, making them more likely to attract media coverage when incidents occur. If increased media attention were the primary driver of our results, we would expect stronger effects among retail subsidiaries. However, the fact that the increase is concentrated among manufacturers—entities that are generally less visible to the public—further undermines the media coverage explanation and supports the interpretation of deliberate ESG risk reallocation within business groups.

Fourth, we document an increase in the use of existing productive capacity (i.e., an increase in asset and employee utilization) among subsidiaries of financially constrained groups following the introduction of ESG disclosure mandates. This pattern is consistent with a real reallocation of production activity to these subsidiaries, rather than an increase in incident reporting due to heightened media coverage.

While our empirical results are unlikely to be driven by increased media coverage—for the reasons outlined above—we nevertheless conduct an additional test, whose results are reported in Table 8, Panel B, to further allay this concern. Specifically, we leverage RepRisk's *incident reach* classification, which distinguishes between high-reach incidents—those reported by global media outlets—and limited-reach incidents, which are covered only by local media, smaller NGOs, local government bodies, or social media platforms. If heightened media attention were driving our results, we would expect a disproportionate increase in high-reach incidents following the introduction of ESG disclosure mandates in the parent country. Instead, we find that the increase is greater for limited-reach incidents, with *p*-values for the difference in treatment effects of 0.050 and 0.026, respectively. This pattern is inconsistent with a media-driven reporting bias and further supports the interpretation of a real shift in ESG risk within business groups.

Collectively, the evidence from our empirical tests is inconsistent with the interpretation that our findings are driven by increased media coverage. Instead, the results point to a genuine rise in subsidiary-level ESG incidents that is consistent with the regulatory arbitrage explanation.

Finally, to address the potential concern that other unobservable factors may be driving our results, we follow the bounding methodology developed by Oster (2019) to assess the stability of our treatment effects and thus their robustness to omitted variable bias. The results of this analysis, presented in Table OA-6 of the Online Appendix, suggest that the unobservables would have to be 8 (7) times as important as the observables to produce a treatment effect of zero on the number (occurrence) of subsidiary ESG incidents.<sup>25</sup>

<sup>&</sup>lt;sup>25</sup> The exact values of delta—the relative degree of selection on observed and unobserved control variables for which the treatment effect would be zero—are -8.3620 and -7.1523 for the number and occurrence of subsidiary ESG incidents, respectively. We obtain these estimates by assuming a value for R<sup>max</sup> (the R<sup>2</sup> from a hypothetical regression of the number and occurrence of ESG incidents and both observed and unobserved control variables) of equal to 1.3 multiplied by the within-R<sup>2</sup> of a regression that includes all control variables. We calculate delta

#### 5.2. Addressing Potential Treatment Effect Heterogeneity Bias

Our baseline empirical specification assumes homogeneous treatment effects—meaning that the effects of ESG disclosure mandates are similar across cohorts of subsidiaries treated at different times and remain constant within each cohort over time. If this assumption is violated, the estimated treatment effects may be biased (De Chaisemartin and D'Haultfeuille 2020; Callaway and Sant'Anna 2021; Goodman-Bacon 2021; Sun and Abraham 2021).

To allay this concern, we conduct additional sensitivity tests, which we discuss in Section 3 of the Online Appendix. First, we perform the Goodman-Bacon (2021) decomposition of average treatment effects. Reassuringly, we find that the treatment effect that we document is mainly driven by a comparison of treated and never-treated subsidiaries. Nevertheless, we also implement the Callaway and Sant'Anna (2021) estimator—both with and without time-varying covariates—following Baker, Larcker, and Wang (2022). This method ensures that all control observations are either never treated or not yet treated at the time of comparison, thereby avoiding potential bias from using already-treated units as controls. The magnitude of our treatment effects remains similar—or increases—once we allow for heterogeneity in treatment timing and effects, further strengthening the credibility of our findings.

#### 6. Conclusion

We investigate how business groups respond to the introduction of ESG disclosure mandates in their parent countries. We find that parent companies improve their individual ESG performance once disclosure becomes mandatory. However, part of this improvement appears to stem from the strategic shifting of irresponsible ESG activities to group subsidiaries, as evidenced by an increase in both the occurrence and frequency of ESG incidents at the subsidiary level. This regulatory arbitrage is more pronounced among financially constrained

based on the within-R<sup>2</sup> following Breuer et al. (2018) because our objective is to gauge the role of unmodelled (unobservable) time-varying factors.

business groups, for whom investing in ESG improvements may be prohibitively expensive or otherwise impractical. Although the consolidated ESG performance of business groups shows overall improvement, this regulatory arbitrage generates negative externalities for subsidiary countries—especially those characterized by weaker institutions and social norms.

In closing, a few caveats are in order. First, our assessment of ESG performance relies on RepRisk data, which, although comprehensive, may exhibit biases toward publicly listed companies or specific industries and geographical regions. Nevertheless, our fixed effect structure mitigates this potential concern. Second, RepRisk focuses on negative ESG incidents, potentially overlooking ESG performance improvements. Third, our analysis focuses primarily on ESG incidents at the consolidated group level and thus cannot fully capture broader economic effects arising from ESG disclosure regulations. For instance, we do not examine ESG outcomes for subsidiaries divested by parent companies. Such subsidiaries might be liquidated, continue independently, or become part of other business groups, potentially leading to either deterioration in ESG performance or displacement by competitors operating under laxer ESG regulations.

With these caveats in mind, our findings may be helpful to policy makers when designing ESG disclosure regulations. First, they emphasize the importance of enforcing an enterprise approach to disclosure. Second, they highlight the negative consequences of uneven disclosure regulation (Breuer and Breuer 2022) and suggest that, if not accompanied by an improvement in the institutional quality of subsidiary countries, ESG disclosure mandates can transfer undesirable social and environmental impacts to these countries (Mahieux et al. 2025).

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# **Appendix: Variable Definitions**

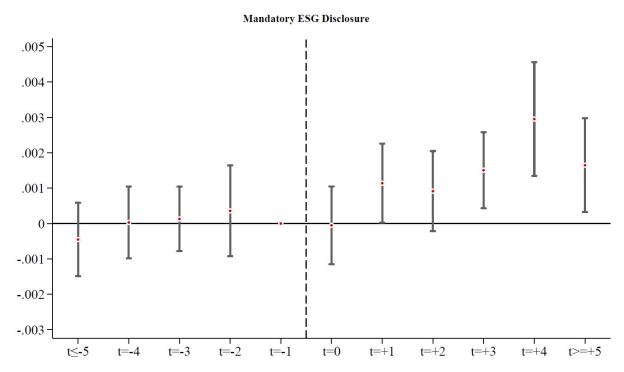
Variable	Definition
Dependent variables:	
$Ln(1 + ESG\ Incidents_{s,t+1})$	Natural logarithm of one plus the number of ESG incidents for subsidiary $s$ in year $t+1$ (Source: RepRisk).
$Ln(1 + ESG\ Incidents_{p,t+1})$	Natural logarithm of one plus the number of ESG incidents for parent company $p$ in year $t+1$ (Source: RepRisk).
$Ln(1 + ESG\ Incidents_{g,t+1})$	Natural logarithm of one plus the number of ESG incidents for business group $g$ in year $t + 1$ (Source: RepRisk).
Occurrence of ESG Incidents <sub><math>s,t+1</math></sub>	Indicator variable set equal to one if subsidiary s has at least one ESG incident in year $t+1$ , and zero otherwise (Source: RepRisk).
Occurrence of ESG Incidents $_{p,t+1}$	Indicator variable set equal to one if parent company $p$ has at least one ESG incident in year $t+1$ , and zero otherwise (Source: RepRisk).
Occurrence of ESG Incidents $_{g,t+1}$	Indicator variable set equal to one if business group $g$ has at least one ESG incident in year $t+1$ , and zero otherwise (Source: RepRisk).
$Asset \ Utilization_{s,t+1}$	Subsidiary asset utilization, calculated as the industry-adjusted ratio of sales over total assets for subsidiary $s$ in year $t+1$ . Subsidiary asset utilization is adjusted by subtracting the industry median ratio of sales over total assets (Source: Orbis).
Employee $Utilization_{s,t+1}$	Subsidiary employee utilization, calculated as the industry-adjusted ratio of sales over cost of employees for subsidiary $s$ in year $t+1$ . Subsidiary employee utilization is adjusted by subtracting the industry median ratio of sales over cost of employees (Source: Orbis).
$Partial\ Divestiture_{s,[t+1;t+3]}$	Indicator variable set equal to one if the business group reduces the level of equity ownership in subsidiary $s$ below the 50% threshold in the time window from year $t+1$ to $t+3$ , and zero otherwise. This variable is only defined for subsidiaries that are not fully divested (Source: Orbis).
Full Divestiture <sub>s,[t+1;t+3]</sub>	Indicator variable set equal to one if the business group divests from subsidiary $s$ completely in the time window from year $t + 1$ to $t + 3$ , and zero otherwise (Source: Orbis).
Divestiture Intensity <sub>s,[t+1;t+3]</sub>	Indicator variable set equal to one if the business group reduces the level of equity ownership in subsidiary $s$ below the 50% threshold in the time window from year $t+1$ to $t+3$ , equal to two if the business group divests from subsidiary $s$ completely in the time window from year $t+1$ to $t+3$ , and zero otherwise (Source: Orbis).
Treatment variable:	
Mandatory ESG Disclosure <sub>p,t</sub>	Indicator variable set equal to one after a mandatory ESG disclosure regulation enters into force in the subsidiary's parent company country, and zero otherwise (Source: Hand-collected information. Please refer to Table OA-1 of the Online Appendix for more details).

(continued)

# Appendix (continued)

	(continued)
Variable	Definition
Control variables:	
$Profitability_{s,t}$	Return on assets for subsidiary $s$ in year $t$ , defined as net income divided by total assets (Source: Orbis).
$Profitability_{p,t}$	Return on assets for parent company $p$ in year $t$ , defined as net income divided by total assets (Source: Orbis).
$Size_{s,t}$	Natural logarithm of total assets for subsidiary $s$ in year $t$ (Source: Orbis).
$Size_{p,t}$	Natural logarithm of total assets for parent company $p$ in year $t$ (Source: Orbis).
$Leverage_{s,t}$	Book leverage ratio for subsidiary $s$ in year $t$ , defined as total liabilities divided by total assets (Source: Orbis).
$Leverage_{p,t}$	Book leverage ratio for parent company $p$ in year $t$ , defined as total liabilities divided by total assets (Source: Orbis).
$Sales\ Growth_{s,t}$	Sales growth for subsidiary $s$ in year $t$ , calculated as the annual percentage change in sales (Source: Orbis).
$Sales\ Growth_{p,t}$	Sales growth for parent company $p$ in year $t$ , calculated as the annual percentage change in sales (Source: Orbis).
$Sales\ Volatility_{s,t}$	Volatility of sales for subsidiary $s$ in year $t$ calculated over the previous five years (Source: Orbis).
$Sales\ Volatility_{p,t}$	Volatility of sales for parent company $p$ in year $t$ calculated over the previous five years (Source: Orbis).

Figure 1: Dynamic Analysis of Mandatory ESG Disclosure Effects on Subsidiaries



This figure depicts the estimated coefficients of an ordinary least squares (OLS) regression, which we use to investigate the effect of parent country adoption of mandatory ESG disclosure regulation on the number of subsidiary ESG incidents. We estimate model (1), but replace the *Mandatory ESG Disclosure*<sub>p,t</sub> indicator with separate event-time dummies, each marking a period relative to the entry into force of ESG disclosure regulation in the parent company country (except for the year before the entry into force (i.e., t = -1), which serves as the benchmark). We report event-time effects (red dots) for the sample of subsidiaries. Vertical bands represent 95% confidence intervals for the point estimate in each event-time period and are calculated based on standard errors clustered at the parent-country×year level. The vertical dashed line marks the entry into force of ESG disclosure regulations in parent company countries.

**Table 1: Sample Selection and Composition** 

Panel A: Sample Selection Criteria

	Listed Business C	Froup Parents	Subsidia	ries
	Unique Firms	Firm-Years	Unique Firms	Firm-Years
Publicly listed parent companies and subsidiaries of publicly listed parent companies with available ownership data, with total assets and sales greater than U.S. \$10,000, excluding <i>Other legal form</i> entities, <i>Museums and educational services</i> , <i>Private households</i> , <i>Membership organizations</i> (SIC codes 8000-8999) and <i>Public services</i> (SIC codes 9000-9999)	15,673	129,406	196,656	1,087,211
Exclude business groups with missing consolidated financial statements	(14)	(1,602)	(293)	(5,202)
Exclude business groups with missing information to match RepRisk data	(0)	(0)	(8)	(61)
Exclude "always treated" observations	(1,026)	(8,392)	(23,974)	(162,414)
Exclude observations with missing data for main analysis	(112)	(6,328)	(23,080)	(88,920)
Sample	14,551	113,084	149,301	830,614

Table 1 (continued)

Panel B: Descriptive Statistics

	Unique Firms	Firm-Years	Mean	Std. Dev.	P25	Median	P75
Test variable:	-						
Mandatory ESG Disclosure $_{p,t}$	14,521	113,084	0.464	0.499	0.000	0.000	1.000
Listed Business Group Parents:							
ESG Incidents <sub><math>p,t</math></sub>	14,521	113,084	0.769	6.311	0.000	0.000	0.000
Occurrence of ESG Incidents $_{p,t}$	14,521	113,084	0.117	0.321	0.000	0.000	0.000
ESG Incidents $_{g,t}$	14,521	113,084	0.862	6.664	0.000	0.000	0.000
Occurrence of ESG Incidents $_{g,t}$	14,521	113,084	0.129	0.335	0.000	0.000	0.000
$Profitability_{p,t}$	14,521	113,084	0.019	0.111	0.005	0.032	0.066
$Size_{p,t}$	14,521	113,084	19.896	2.053	18.525	19.824	21.204
$Leverage_{p,t}$	14,521	113,084	0.511	0.231	0.347	0.505	0.655
$Sales\ Growth_{p,t}$	14,521	113,084	0.090	0.360	-0.071	0.041	0.176
$Sales\ Volatility_{p,t}$	14,521	113,084	0.150	0.162	0.055	0.099	0.180
Subsidiaries:							
$\overline{ESG\ Incide}$ nts <sub>s.t</sub>	149,301	830,614	0.012	0.370	0.000	0.000	0.000
Occurrence of ESG Incidents $_{s,t}$	149,301	830,614	0.006	0.075	0.000	0.000	0.000
$Profitability_{s,t}$	149,301	830,614	0.030	0.195	-0.001	0.037	0.098
$Size_{s,t}$	149,301	830,614	16.464	2.083	15.089	16.493	17.844
$Leverage_{s,t}$	149,301	830,614	0.651	0.537	0.341	0.588	0.824
Sales Growth <sub>s,t</sub>	149,301	830,614	0.218	1.169	-0.126	0.017	0.195
$Sales\ Volatility_{s,t}$	149,301	830,614	0.453	0.667	0.114	0.243	0.501

This table presents sample selection criteria and descriptive statistics for business group parent and subsidiary observations. Panel A describes the sample selection criteria. Panel B presents descriptive statistics for our main dependent and independent variables, separately for parent companies and subsidiaries. All continuous variables are winsorized at the 1<sup>st</sup> and 99<sup>th</sup> percentile of their distributions. All variables are defined in the Appendix.

**Table 2: Parent-Country ESG Disclosure Mandates and ESG Incidents** 

Panel A: Subsidiary ESG Incidents

					Dependent variable:			
		Ln(1 + ESG I)	$ncidents_{s,t+1}$ )		$IHS(ESG\ Incidents_{s,t+1})$	$IHS(ESG\ Incidents_{s,t+1})$ $ESG\ Incidents_{s,t+1}$		
	OLS	OLS	OLS	OLS	OLS	Poisson	OLS	OLS
Independent variable(s):	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Mandatory ESG Disclosure $_{p,t}$	0.002***	0.001**	0.001***	0.002***	0.002***	0.155**	0.001***	0.001**
	(3.20)	(2.12)	(2.61)	(3.65)	(3.61)	(2.09)	(2.71)	(2.55)
$Profitability_{s,t}$		-0.001*	-0.000	-0.000	-0.000	0.123		0.000
-7-		(-1.81)	(-0.47)	(-0.31)	(-0.26)	(0.69)		(0.11)
$Size_{s,t}$		0.005***	0.005***	0.001***	0.002***	0.302***		0.001***
-7-		(23.20)	(23.38)	(6.54)	(6.54)	(5.03)		(5.94)
$Leverage_{s,t}$		0.003***	0.002***	0.000*	0.001*	-0.166		0.000
		(11.68)	(10.67)	(1.67)	(1.67)	(-1.61)		(1.08)
$Sales\ Growth_{s,t}$		-0.000***	-0.000***	-0.000	-0.000	-0.024		-0.000*
		(-6.48)	(-6.18)	(-1.59)	(-1.60)	(-0.89)		(-1.85)
Sales Volatility <sub>s,t</sub>		0.002***	0.002***	0.000	0.000	-0.103		0.000
,		(10.66)	(10.56)	(0.94)	(0.96)	(-1.34)		(0.62)
Parent-country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Year fixed effects	Yes	Yes	No	No	No	No	Yes	No
Subsidiary fixed effects	No	No	No	Yes	Yes	Yes	No	Yes
Subsidiary-industry×year fixed effects	No	No	Yes	Yes	Yes	Yes	No	Yes
Subsidiary-country×year fixed effects	No	No	Yes	Yes	Yes	Yes	No	Yes
Obs.	657,068	657,068	656,873	636,402	636,402	17,494	657,068	636,402
Adj. R <sup>2</sup>   Pseudo R <sup>2</sup>	0.003	0.016	0.046	0.467	0.459	0.540	0.003	0.282

#### Table 2 (continued)

Panel B: Parent Individual ESG Incidents

	Dependent variable:					
	$Ln(1 + ESG\ Incidents_{p,t+1})$	Occurrence of ESG Incidents <sub><math>p,t+1</math></sub>				
Independent variable(s):	(1)	(2)				
Mandatory ESG Disclosure <sub><math>p,t</math></sub>	-0.032***	-0.016***				
.,	(-2.92)	(-3.22)				
Parent controls	Yes	Yes				
Parent fixed effects	Yes	Yes				
Parent-industry×year fixed effects	Yes	Yes				
Obs.	93,209	93,209				
Adj. R <sup>2</sup>	0.763	0.525				

Panel C: Business Group Aggregate ESG Incidents

	Dependent variable:							
	$Ln(1 + ESG\ Incidents_{g,t+1})$	Occurrence of ESG Incidents $_{g,t+1}$						
Independent variable(s):	(1)	(2)						
Mandatory ESG Disclosure <sub><math>p,t</math></sub>	-0.030**	-0.017***						
.,	(-2.57)	(-3.15)						
Parent controls	Yes	Yes						
Parent fixed effects	Yes	Yes						
Parent-industry×year fixed effects	Yes	Yes						
Obs.	93,209	93,209						
Adj. R <sup>2</sup>	0.745	0.503						

This table presents the results of the analysis that examines the effect of parent country mandatory ESG disclosure regulation adoption (Mandatory ESG Disclosure<sub>n,t</sub>) on the number and occurrence of ESG incidents at the subsidiary level (Panel A), parent individual entity level (Panel B), and business group aggregate level (Panel C), respectively. The dependent variable capturing the number of subsidiary, parent, and group ESG incidents is either one plus the natural logarithm of ESG incidents ( $Ln(1 + ESG\ Incidents_{s,t+1})$ ),  $Ln(1 + ESG\ Incidents_{p,t+1})$ , and  $Ln(1 + ESG\ Incidents_{g,t+1})$  in Panel A, Columns (1), (2), (3), and (4), Panel B, Column (1), and Panel C, Column (1), respectively), the inverse hyperbolic sine of the number of ESG incidents (IHS(ESG Incidents<sub>s,t+1</sub>) in Panel A, Column (5)), or the number of ESG incidents (ESG Incidents<sub>S,t+1</sub> in Panel A, Column (6)). The dependent variable capturing the occurrence of subsidiary, parent, and group ESG incidents is an indicator variable set equal to one if the number of ESG incidents is greater than one, and zero otherwise  $(Occurrence\ of\ ESG\ Incidents_{s,t+1})$  in Panel A,  $Occurrence\ of\ ESG\ Incidents_{p,t+1})$  in Panel B,  $Occurrence\ of\ ESG\ Incidents_{g,t+1}$  in Panel C, respectively). Model specifications presented in Panel A, Columns (1), (2), (3), (4), (5), (7), and (8), and all columns of Panels B and C are estimated using ordinary least squares (OLS) regressions, whereas the model specification presented in Panel A, Column (5), is estimated using a Poisson regression. Model specifications presented in Panel A, Columns (1) and (7), include parent-country and year fixed effects. The model specification presented in Panel A, Column (2), includes subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales\ Growth_{s,t}$ , and  $Sales\ Volatility_{s,t}$ ) as well as parentcountry and year fixed effects. The model specification presented in Panel A, Column (3), includes subsidiary firm-level controls as well as parent-country, subsidiary-industry×year, and subsidiary-country×year fixed effects. Model specifications presented in Panel A, Columns (4), (5), (6), and (8), and in all columns of Panels B and C include subsidiary firm-level controls as well as parent-country, subsidiary, subsidiary-industry×year, and subsidiary-country×year fixed effects. The table reports (in parentheses) t-statistics (in Panel A, Columns (1), (2), (3), (4), (5), (7), and (8), and in all columns of Panels B and C) and z-statistics (in Panel A, Column (6)) based on heteroscedasticity-robust standard errors clustered at the parent-country×year level. \*\*\*, \*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix.

Table 3: Treatment Effects by Subsidiary ESG Incident Type and Severity

Panel A: Treatment Effect by Subsidiary ESG Incident Type

	Dependent variable:								
	Ln(1 -	+ ESG Incident	$S_{s,t+1}^k$	Occur	Occurence of ESG Incidents $_{s,t+1}^k$				
	k =	k =	k =	k =	k =	k =			
	Environmental	Social	Governance	Environmental	Social	Governance			
Independent variable(s):	(1)	(2)	(3)	(4)	(5)	(6)			
Mandatory ESG Disclosure $_{p,t}$	0.001***	0.001***	0.000	0.001***	0.001***	0.000			
.,	(3.03)	(3.39)	(1.17)	(2.62)	(3.02)	(0.70)			
Subsidiary controls	Yes	Yes	Yes	Yes	Yes	Yes			
Parent-country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes			
Subsidiary fixed effects	Yes	Yes	Yes	Yes	Yes	Yes			
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes			
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes			
Obs.	636,402	636,402	636,402	636,402	636,402	636,402			
Adj. R <sup>2</sup>	0.444	0.463	0.360	0.308	0.284	0.220			

Panel B: Treatment Effect by Subsidiary ESG Incident Severity

	Dependent variable:							
	Ln(1 + ESG In	$ncidents_{s,t+1}^k)$	Occurence of ES	$SG\ Incidents_{s,t+1}^k$				
	k = k =		k =	k =				
	Severe	Non-Severe	Severe	Non-Severe				
Independent variable(s):	(1)	(2)	(3)	(4)				
Mandatory ESG Disclosure <sub>p,t</sub>	0.001***	0.001**	0.001***	0.000				
	(3.41)	(2.37)	(3.08)	(0.98)				
Subsidiary controls	Yes	Yes	Yes	Yes				
Parent-country fixed effects	Yes	Yes	Yes	Yes				
Subsidiary fixed effects	Yes	Yes	Yes	Yes				
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes				
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes				
Obs.	636,402	636,402	636,402	636,402				
Adj. R <sup>2</sup>	0.380	0.425	0.232	0.255				

This table presents the results of the analysis that examines the effect of parent country mandatory ESG disclosure regulation adoption ( $Mandatory ESG Disclosure_{p,t}$ ) on the number ( $Ln(1 + ESG Incidents_{s,t+1})$ ) and occurrence ( $Occurrence of ESG Incidents_{s,t+1}$ ) of subsidiary ESG incidents by type (Panel A) and severity (Panel B) of ESG incidents. In Panel A, we report estimates of the effect of parent country mandatory ESG disclosure regulation adoption separately for environmental (Columns (1) and (4)),

social incidents (Columns (2) and (5)), and governance (Columns (3) and (6)) incidents. In Panel B, we report estimates of the effect of parent country mandatory ESG disclosure regulation adoption separately for severe (Columns (1) and (3)) and non-severe (Columns (2) and (4)) incidents. All model specifications are estimated using ordinary least squares (OLS) regressions and include subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales\ Growth_{s,t}$ , and  $Sales\ Volatility_{s,t}$ ) as well as parent-country, subsidiary-industry×year, and subsidiary-country×year fixed effects. The table reports (in parentheses) t-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country×year level. \*\*\*, \*\*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix.

**Table 4: Business Group Financial Constraints** 

	Dependent variable:							
_	Ln(1 + ESG Inc	cidents <sub>s,t+1</sub> )	Occurrence of ES	G Incidents <sub>s,t+1</sub>				
	Business Group Fina	ancial Constraints	Business Group Fina	ancial Constraints				
_	High	Low	High	Low				
Independent variable(s):	(1)	(2)	(3)	(4)				
Mandatory ESG Disclosure <sub>p,t</sub>	0.004***	0.000	0.003***	-0.000				
.,	(5.08)	(0.35)	(3.98)	(-0.00)				
Subsidiary controls	Yes	Yes	Yes	Yes				
Parent country fixed effects	Yes	Yes	Yes	Yes				
Subsidiary fixed effects	Yes	Yes	Yes	Yes				
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes				
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes				
Test for difference in <i>Mandatory ESG Disclosure</i> <sub>p,t</sub>								
χ2-test p-value: High = Low	0.000		0.00	0				
Obs.	334,798	293,819	334,798	293,819				
Adj. R <sup>2</sup>	0.517	0.204	0.324	0.161				

This table presents the results of the analysis that examines how the effect of parent country mandatory ESG disclosure regulation adoption ( $Mandatory ESG Disclosure_{p,t}$ ) on the number ( $Ln(1 + ESG Incidents_{s,t+1})$ ) and occurrence of ESG Incidents<sub>s,t+1</sub>) of subsidiary ESG incidents varies, in the cross-section, with the extent of business group financial constraints. The High (Low) columns present estimates based on subsidiaries that belong to business groups whose parent companies' financial constraints are above (below) the respective sample median. The extent of business group financial constraints is measured using the index developed by Hadlock and Pierce (2010). Accordingly, we classify a group as financially constrained if the index is above the sample median. All model specifications are estimated using ordinary least squares (OLS) regressions and include subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales\ Growth_{s,t}$ , and  $Sales\ Volatility_{s,t}$ ) as well as parent-country, subsidiary-industry×year, and subsidiary-country×year fixed effects. We report p-values from  $\chi^2$ -tests for the differences in  $Mandatory\ ESG\ Disclosure_{p,t}$  across the High and Low columns. The table reports (in parentheses) t-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country×year level. \*\*\*\*, \*\*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix.

**Table 5: Cross-Sectional Tests** 

Panel A: Manufacturing vs. Retail Subsidiaries

	Dependent variable:							
	Ln(1 + ESG In	$acidents_{s,t+1}$ )	Occurrence of ES	SG Incidents <sub>s,t+1</sub>				
_	Manufacturing	Retail	Manufacturing	Retail				
_	Subsidiaries	Subsidiaries	Subsidiaries	Subsidiaries				
Independent variable(s):	(1)	(2)	(3)	(4)				
Mandatory ESG Disclosure <sub>p,t</sub>	0.002**	-0.002	0.001*	-0.003				
	(2.47)	(-1.21)	(1.70)	(-1.38)				
Subsidiary controls	Yes	Yes	Yes	Yes				
Parent country fixed effects	Yes	Yes	Yes	Yes				
Subsidiary fixed effects	Yes	Yes	Yes	Yes				
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes				
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes				
Test for difference in Mandatory ESG Disclosure <sub>p,t</sub>								
χ2-test p-value: Manufacturing = Retail	0.040		0.0	59				
Obs.	203,666	39,101	203,666	39,101				
Adj. R <sup>2</sup>	0.341	0.468	0.206	0.301				

## **Table 5 (continued)**

Panel B: Subsidiary-Country Characteristics – Number of ESG Incidents

		Dependent variable: $Ln(1 + ESG\ Incidents_{s,t+1})$								
	Subsidiary-Country Subsidiary-Country		Subsidia	ry-Country	Subsidiary-Country		Subsidiary-Country		Subsidiary-Country	
	Rule	of Law	Governmen	t Effectiveness	E	PI	NGO Bar	riers	Veil Pie	rcing Risk
	High	Low	High	Low	High	Low	High	Low	High	Low
Independent variable(s):	(1)	(2)	(3)	(4)	(7)	(7)	(7)	(8)	(7)	(8)
Mandatory ESG Disclosure $_{p,t}$	0.001	0.003***	0.001	0.002***	0.001**	0.003***	0.001***	0.001	0.000	0.006***
	(1.48)	(3.63)	(1.02)	(2.91)	(2.13)	(3.20)	(2.90)	(1.35)	(0.32)	(2.93)
Subsidiary controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Parent country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Subsidiary fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Test for difference in Mandatory ESG I	Disclosure <sub>p,</sub>	t								_
$\chi$ 2-test p-value: High = Low	0	.018	0	.078	0.0	188	0.765	,	0.	.012
Obs.	449,243	179,746	446,072	181,980	451,801	178,914	527,296	99,968	241,468	66,126
Adj. R <sup>2</sup>	0.488	0.407	0.497	0.370	0.488	0.421	0.461	0.556	0.515	0.528

Panel C: Subsidiary-Country Characteristics – Occurrence of ESG Incidents

	Dependent variable: Occurrence of ESG Incidents <sub>s,t+1</sub>									
	Subsidiary-Country Rule of Law		Subsidia	Subsidiary-Country Subsidiary-Country		Subsidiary-Country NGO Barriers		Subsidiary-Country Veil Piercing Risk		
			Government Effectiveness		EPI					
	High	Low	High	Low	High	Low	High	Low	High	Low
Independent variable(s):	(1)	(2)	(3)	(4)	(7)	(7)	(7)	(8)	(7)	(8)
Mandatory ESG Disclosur $e_{p,t}$	0.001	0.002***	0.000	0.002**	0.001	0.002**	0.001*	0.001	0.000	0.002
	(1.18)	(2.65)	(0.76)	(2.46)	(1.62)	(2.47)	(1.83)	(0.80)	(0.27)	(1.50)
Subsidiary controls	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Parent country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Subsidiary fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Test for difference in $Mandatory\ ESG\ Disclosure_{p,t}$										
$\chi$ 2-test p-value: High = Low		.128	0	.117	0	263	0.88	0	0.	.243
Obs.	449,243	179,746	446,072	181,980	451,801	178,914	527,296	99,968	241,468	66,126
Adj. R <sup>2</sup>	0.287	0.273	0.291	0.252	0.286	0.277	0.290	0.244	0.318	0.295

This table presents the results of the analysis that examines how the effect of parent country mandatory ESG disclosure regulation adoption ( $Mandatory ESG Disclosure_{p,t}$ ) on the number ( $Ln(1 + ESG Incidents_{s,t+1})$ ) and occurrence ( $Occurrence of ESG Incidents_{s,t+1}$ ) of subsidiary ESG incidents varies, in the cross-section, with subsidiary industry (Panel A), and parent-country

institutional quality (Panels B and C). In Panel A, subsidiaries are partitioned into subsamples based whether they belong to the manufacturing (SIC codes 2000-3999) or retail (SIC codes 5200 and 5999) industry. In Panels B and C, subsidiaries are partitioned into subsamples (High and Low) based on different parent-country institutional quality characteristics. Rule of law and government effectiveness are measured based on Kaufmann et al. (2010). The Environmental Performance Index (EPI) is from the Yale Center for Environmental Law at Yale University. The extent of NGO barriers is based on the measure proposed by Chaudhury and Heiss (2023). The measure of veil piercing likelihood is based on Belenzon et al. (2018). The High (Low) columns present estimates based on subsidiaries that belong to business groups whose parent-country institutional quality characteristic is above (below) the respective sample median. All model specifications are estimated using ordinary least squares (OLS) regressions and include subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales\ Growth_{s,t}$ , and  $Sales\ Volatility_{s,t}$ ) as well as parent-country, subsidiary-industry×year, and subsidiary-country×year fixed effects. We report p-values from  $\chi^2$ -tests for the differences in  $Mandatory\ ESG\ Disclosure_{p,t}$  across the  $Manufacturing\ (High)$  and  $Retail\ (Low)$  columns. The table reports (in parentheses) t-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country×year level. \*\*\*\*, \*\*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix.

**Table 6: Economic Mechanism Tests** 

		Dependent variable:						
		Asset Utilization <sub>s,t</sub>	+1	I	Employee Utilizati	$on_{s,t+1}$		
	Eull Commis	Business Group Financial Constraints		Full Sample	Business Group Financial Constraints			
	Full Sample	High	Low	run Sample	High	Low		
Independent variable(s):	(1)	(2)	(3)	(4)	(5)	(6)		
$Mandatory ESG Disclosure_{p,t}$	0.013**	0.025***	0.010	0.319*	0.531*	-0.094		
•	(2.00)	(2.75)	(1.17)	(1.81)	(1.73)	(-0.49)		
Subsidiary controls	Yes	Yes	Yes	Yes	Yes	Yes		
Parent country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes		
Subsidiary fixed effects	Yes	Yes	Yes	Yes	Yes	Yes		
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes		
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes		
Test for difference in Mandatory ESG Disclos	$ure_{v,t}$							
$\chi$ 2-test p-value: Yes = No	E.	0.183			0.098			
Obs.	636,402	334,798	293,819	370,297	203,650	162,333		
Adj. R <sup>2</sup>	0.761	0.775	0.753	0.789	0.795	0.778		

This table presents the results of the analysis that examines the effect of parent country mandatory ESG disclosure regulation adoption ( $Mandatory ESG Disclosure_{p,t}$ ) on the extent of asset utilization (Columns (1), (2) and (3)) and employee utilization (Columns (4), (5) and (6)). The dependent variable capturing the extent of subsidiary asset utilization ( $Excess Asset Utilization_{s,t+1}$ ) is as the industry-adjusted ratio of sales over total assets. The dependent variable capturing the extent of subsidiary employee utilization ( $Employee Utilization_{s,t+1}$ ) is measured as the industry-adjusted ratio of sales over cost of employees for subsidiary s in year t+1. Subsidiary employee utilization is adjusted by subtracting the industry median ratio of sales over cost of employees. In Columns (2) and (3) as well as in Columns (5) and (6), subsidiaries are partitioned into subsamples (High and Low) based on the extent of their parent companies' financial constraints. The High (Low) columns present estimates based on subsidiaries that belong to business groups whose parent companies' financial constraints are above (below) the respective sample median. All model specifications are estimated using ordinary least squares (OLS) regressions and include subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales Growth_{s,t}$ , and  $Sales Volatility_{s,t}$ ) as well as parent-country, subsidiary, subsidiary-industry×year, and subsidiary-country×year fixed effects. We report p-values from  $\chi^2$ -tests for the differences in  $Mandatory ESG Disclosure_{p,t}$  across the High and Low columns. The table reports (in parentheses) t-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country×year level. \*\*\*\*, \*\*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix.

Table 7: Extensive Margin Tests – Subsidiary Divestiture

	Dependent variable:						
	Partial Divestiture <sub>s,[t+1;t+3]</sub> ESG-Risky Subsidiary		Full Divestiture <sub>s,[t+1;t+3]</sub> ESG-Risky Subsidiary		Divestiture Intensity <sub>s,[t+1;t+3]</sub>		
					ESG-Risky Subsidiary		
	Yes	No	Yes	No	Yes	No	
	Synergistic	Subsidiary	Synergistic Subsidiary		Synergistic Subsidiary		
	No	Yes	No	Yes	No	Yes	
Independent variable(s):	(1)	(2)	(3)	(4)	(5)	(6)	
Mandatory ESG Disclosure $_{p,t}$	0.007***	0.002	0.027**	-0.008	0.055**	-0.016	
	(2.82)	(0.82)	(2.55)	(-1.16)	(2.50)	(-1.05)	
Subsidiary controls	Yes	Yes	Yes	Yes	Yes	Yes	
Parent country fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	
Subsidiary fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes	Yes	Yes	
Test for difference in Mandatory ESG Discle	$osure_{p,t}$						
$\chi$ 2-test p-value: Yes/No = No/Yes	0.0	0.090		0.000		0.000	
Obs.	92,164	51,885	245,822	114,618	197,700	93,498	
Adj. R <sup>2</sup>	0.608	0.586	0.636	0.627	0.642	0.633	

This table presents the results of the extensive margin analysis of parent country mandatory ESG disclosure regulation adoption ( $Mandatory ESG Disclosure_{p,t}$ ) on the probability of subsidiary divestiture in the three years following the passage of ESG disclosure regulations. In Columns (1) and (2), the dependent variable capturing whether the business group partially divests from the subsidiary in the following three years is  $Partial Divestiture_{s,[t+1;t+3]}$ . In Columns (3) and (4), the dependent variable capturing whether the business group fully divests from the subsidiary in the following three years is  $Partial Divestiture_{s,[t+1;t+3]}$ . In Columns (5) and (6), the dependent variable capturing the intensity with which the business group divests from the subsidiary (i.e., no divestiture, partial divestiture, or full divestiture) in the following three years is  $Partial Divestiture Divestiture_{s,[t+1;t+3]}$ . Subsidiaries are partitioned into subsamples ( $Partial Divestiture_{s,[t+1;t+3]}$ ). Subsidiaries are (not) considered ESG risky as well as synergistic. Subsidiaries are (not) considered ESG risky if the extent of ESG incidents in their country and industry is above (below) the sample median. Subsidiaries are (not) considered synergistic if their profitability is (not) above (below) the business group median. All model specifications are estimated using ordinary least squares (OLS) regressions and include subsidiary firm-level controls (i.e.,  $Partial Divestiture_{s,t}$ ,  $Partial Divestiture_{s,t}$ , and  $Partial Divestiture_{s,t}$ , and Partia

## **Table 8: Mitigating Potential Alternative Explanations**

Panel A: Balanced Sample of Constantly Owned Subsidiaries in a 2-Year Window Surrounding ESG Disclosure Mandate Adoptions

	Dependent variable:				
	$Ln(1 + ESG\ Incidents_{s,t+1})$	Occurrence of ESG Incidents <sub>s,t+1</sub>			
Independent variable(s):	(1)	(2)			
Mandatory ESG Disclosure $_{p,t}$	0.003**	0.004**			
F7	(2.00)	(2.59)			
Subsidiary controls	Yes	Yes			
Parent country fixed effects	Yes	Yes			
Subsidiary fixed effects	Yes	Yes			
Subsidiary-industry×year fixed effects	Yes	Yes			
Subsidiary-country×year fixed effects	Yes	Yes			
Obs.	62,150	62,150			
Adj. R <sup>2</sup>	0.571	0.339			

Panel B: ESG Incident Media Coverage

	Ln(1 + ESG In	$ncidents_{s,t+1}^k$	Occurence of ES	$SG$ Incidents $_{s,t+1}^k$
	k =	k =	k =	k =
	Global Media Coverage	Local Media Coverage	Global Media Coverage	Local Media Coverage
Independent variable(s):	(1)	(2)	(3)	(4)
Mandatory ESG Disclosure $_{p,t}$	0.000***	0.001***	0.000**	0.001***
••	(2.62)	(3.17)	(2.53)	(2.90)
Subsidiary controls	Yes	Yes	Yes	Yes
Parent country fixed effects	Yes	Yes	Yes	Yes
Subsidiary fixed effects	Yes	Yes	Yes	Yes
Subsidiary-industry×year fixed effects	Yes	Yes	Yes	Yes
Subsidiary-country×year fixed effects	Yes	Yes	Yes	Yes
Test for difference in Mandatory ESG Disclosur	$e_{p,t}$			
χ2-test p-value: Global = Local	0.0	0.026		)50
Obs.	636,402	636,402	636,402	636,402
Adj. R <sup>2</sup>	0.409	0.376	0.256	0.227

This table presents the results of the analyses that we conduct to mitigate alternative explanations for our main findings. In Panel A, we reexamine the effect of parent country mandatory ESG disclosure regulation adoption ( $Mandatory ESG Disclosure_{p,t}$ ) on the number ( $Ln(1 + ESG Incidents_{s,t+1})$ ) and occurrence

(Occurrence of ESG Incidents<sub>s,t+1</sub>) of subsidiary ESG incidents by restricting the sample to a balanced panel of five annual observations for each subsidiary in a 2-year window surrounding the introduction of mandatory ESG disclosure in the parent country. In Panel B, we report estimates of the effect of parent country mandatory ESG disclosure regulation adoption separately for incidents with global (Columns (1) and (3)) and local (Columns (2) and (4)) media coverage. All model specifications are estimated using ordinary least squares (OLS) regressions and include subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales\ Growth_{s,t}$ , and  $Sales\ Volatility_{s,t}$ ) as well as parent-country, subsidiary, subsidiary-industry×year, and subsidiary-country×year fixed effects. The table reports (in parentheses) t-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country×year level. \*\*\*, \*\*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix.

# **Online Appendix for**

## Behind the Corporate Veil: How Business Groups Arbitrage ESG Disclosure Mandates

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#### 1. A Simple Model of Business Group Response to ESG Disclosure Mandates

### 1.1. Production Allocation in Business Groups

We develop a stylized model to illustrate the effects of parent-country ESG disclosure mandates on the ESG performance of business groups. Specifically, we begin by characterizing the equilibrium outputs of parent and subsidiary companies before the introduction of ESG disclosure mandates. Using a standard multi-plant industrial organization model (Tirole 1988), we show that business groups allocate output between parent and subsidiaries based on their relative marginal production costs. Through comparative statics, we then analyze the optimal response of business groups to the introduction ESG disclosure mandates in the parent country.

Consider a business group that produces an output Q, which involves a certain level of irresponsible ESG activities. A fraction  $Q_P$  of this output is produced by the business group parent company (P), while the remaining quantity,  $Q_{S_1}, Q_{S_2}, ..., Q_{S_N}$  is allocated across N subsidiaries:

$$Q = Q_P + \sum_{i=1}^N Q_{S_i}.$$

The total output Q is sold globally, generating total revenue R(Q) and corresponding marginal revenue MR(Q) for the business group. The parent company incurs production costs  $C_P(Q_P)$  and each subsidiary  $S_i$  faces costs  $C_{S_i}(Q_{S_i})$ , where i = 1, ..., N. Marginal costs  $MC_P(Q_P)$  for the parent and  $MC_{S_i}(Q_{S_i})$  for each subsidiary are assumed to be increasing in their respective outputs.

The parent company chooses the optimal output  $Q^*$  and its allocation across different locations to maximize the business group's consolidated profit:

$$\max_{\{Q_P,Q_{S_1},\dots,Q_{S_N}\}} \Pi = R(Q) - \left[ C_P(Q_P) + \sum_{i=1}^N C_{S_i}(Q_{S_i}) \right].$$

Intuitively, the parent company ranks all possible production locations (its own location and that of each subsidiary) based on their respective marginal costs, allocating production to the entity with the lowest marginal cost at each incremental unit of output. Assuming  $Q_P^* > 0$  in equilibrium, the profit-maximization condition requires that the marginal revenue equals the marginal cost across all active production locations:

$$MR(Q^*) = MC_P(Q_P^*) = MC_{S_i}(Q_{S_i}^*)$$
  $\forall i \text{ where } Q_{S_i}^* > 0.$ 

A parent company or subsidiary with *consistently* higher marginal costs than other firms within the business group will not be allocated any production.

To illustrate this graphically, consider a simplified case where the business group consists of only the parent company (P) and a single subsidiary (S). The parent company selects the optimal output level  $Q^*$ , where the business group's aggregate marginal cost,  $MC(Q^*)$ , equates marginal revenue,  $MR(Q^*)$  (Figure OA-1).

For each output level Q, the aggregate marginal cost reflects the cost of producing an additional unit, given an optimal allocation of production between the parent and the subsidiary. At low output levels, production is fully concentrated with the firm with the lower marginal cost—in this case, the subsidiary  $(Q = Q_S)$ . As output increases, and thus marginal costs rise, it may become cost-effective to allocate some production to the other firm.

When it is optimal to split production between the parent and the subsidiary, cost minimization requires:

$$MC_P(Q_P^*) = MC_S(Q_S^*) = MC(Q^*).$$

#### 1.2. Business Group Response to ESG Disclosure Mandates

A business group's response to ESG disclosure mandates—whether to commit to stronger ESG performance or shift irresponsible activities to subsidiaries (i.e., engage in regulatory arbitrage)—depends on the extent to which the mandate increases the cost of

irresponsible ESG practices, as well as on firms' ability to reduce these costs by taking actions that reduce the level of irresponsible ESG activities involved in production.

ESG disclosure mandates may impose *direct (local) costs* on the parent company, including costs related to monitoring and reporting, as well as increased reputational or legal penalties. These costs elevate the parent's marginal and total costs of producing or managing irresponsible ESG activities domestically. In Section 1.3.1, we examine how parent companies optimally respond to an increase in these direct costs.

The adoption of ESG disclosure mandates at the parent-country level may also increase subsidiaries' local operating costs. Subsidiaries may be required to collect and report ESG metrics to the parent company and could face greater stakeholder pressure and heightened reputational or legal penalties as well, particularly in countries with stronger enforcement, social norms, or NGO activity. Additionally, these mandates may exacerbate reputational damage to parent companies (and other group firms) due to subsidiaries' irresponsible ESG activities and increase the parent's regulatory exposure through veil piercing. We incorporate these *spillover costs*—that is, *indirect* costs for the parent company originated by irresponsible ESG activities of subsidiaries—into our model in Section 1.3.2.

## 1.3. Regulatory Arbitrage

### 1.3.1. Local Parent Costs of ESG Disclosure Mandates

Assume the adoption of an ESG disclosure mandate in the business group parent country raises the local marginal cost of irresponsible ESG activities to  $MC_P^{post}(Q)$ , such that  $MC_P^{post}(Q) > MC_P^{pre}(Q)$ . Consequently, the parent's new production cost rises to  $C_p^{post}(Q_P) > C_p^{pre}(Q_P)$  for all  $Q_P$ .

The parent company again selects the production levels  $Q_P, Q_{S_1}, \dots, Q_{S_N}$  to maximize the consolidated profit of the business group:

$$\max_{\{Q_P, Q_{S_1}, \dots, Q_{S_N}\}} \Pi = R(Q) - \left[ C_p^{post}(Q_P) + \sum_{i=1}^N C_{S_i}(Q_{S_i}) \right].$$

Assuming  $Q_P^* > 0$  in equilibrium, the optimality condition requires:

$$MR(Q^*) = MC_p^{post}(Q_P^*) = MC_{S_i}(Q_{S_i}^*)$$
  $\forall i \text{ where } Q_{S_i} > 0.$ 

As the marginal cost for the parent increases, and assuming the parent was responsible for part of the production before the ESG disclosure mandate  $(Q_p^{*pre} > 0)$ , some production will be reallocated to subsidiaries. Formally, this implies:

$$Q_p^{*post} < Q_p^{*pre}$$
 and  $\sum_{i=1}^{N} Q_{S_i}^{*post} > \sum_{i=1}^{N} Q_{S_i}^{*pre}$ .

To illustrate this graphically, consider the previous example of a business group with only one subsidiary in addition to the parent company. Following the introduction of an ESG disclosure mandate at the parent-country level, the parent's marginal cost curve shifts upward (Figure OA-2). Consequently, the business group's aggregate marginal cost curve also shifts upward, albeit to a lesser extent, as the ability to reallocate production to subsidiaries mitigates the impact of the parent's increased marginal cost. The business group reduces total output and shifts production from the parent company to the subsidiary company.

#### 1.3.2. Local Subsidiary Costs and Spillover Costs of ESG Disclosure Mandates

Thus far, the model assumes that ESG disclosure mandates at the parent-country level only affect the costs associated with irresponsible ESG activities occurring within the parent company. However, this assumption does not account for the potential increase in local costs for subsidiaries or the spillover costs borne by the parent due to subsidiaries' own irresponsible ESG activities. Following the adoption of ESG disclosure mandates, subsidiaries may also experience higher local costs, such that:

$$C_{S_i}^{post}(Q_{S_i}) > C_{S_i}^{pre}(Q_{S_i}).$$

In addition, the parent company may face increased reputational or regulatory penalties (i.e., spillover costs) due to these activities, denoted as  $\Phi_i(Q_{S_i})$ , where:

$$\Phi_i(Q_{S_i}) > 0$$
 and  $\Phi'_i(Q_{S_i}) = \frac{\partial \Phi_i(Q_{S_i})}{\partial Q_{S_i}} > 0$ .

In this case, from the parent's perspective, the effective cost of conducting irresponsible ESG activities at subsidiary i is given by:

$$C_{S_i}^{post}(Q_{S_i}) + \Phi_i(Q_{S_i}).$$

The parent company then chooses production quantities to maximize the consolidated profit of the business group:

$$\max_{\{Q_P,Q_{S_1},\dots,Q_{S_N}\}} \Pi = R(Q) - \left[C_p^{post}(Q_P) + \sum_{i=1}^N C_{S_i}^{post}(Q_{S_i})\right] - \sum_{i=1}^N \Phi_i(Q_{S_i}).$$

Assuming  $Q_P^* > 0$  in equilibrium, the optimality condition now requires:

$$MR(Q^*) = MC_p^{post}(Q_P^*) = MC_{S_i}^{post}(Q_{S_i}^*) + \Phi_i'(Q_{S_i}^*)$$
  $\forall i \text{ where } Q_{S_i}^* > 0.$ 

When the marginal cost of producing in subsidiary  $S_i$  ( $MC_{S_i}^{post}(Q_{S_i}) + \Phi_i'(Q_{S_i})$ ) is high, producing in that subsidiary might no longer be optimal. In other words, the spillover costs borne by the parent and the incremental local subsidiary costs may alter the ranking of subsidiaries in terms of their attractiveness for shifting irresponsible ESG activities, with production in subsidiaries whose irresponsible ESG actions impose lower reputational or legal costs on the parent.

Figure OA-3 illustrates these effects in the context of a business group comprising a parent and a single subsidiary. Panel A compares the new equilibrium following the ESG disclosure mandate to the pre-mandate equilibrium shown in Figure OA-1. Optimal output decreases due to the upward shifts in the marginal costs of both the parent and the subsidiary. However, assuming the subsidiary's marginal cost increases less than the parent's, part of the production is reallocated to the subsidiary. This assumption—that the increase in subsidiary's local costs and in spillover costs borne by the parent due to the subsidiary's irresponsible ESG activities is smaller than the increase in parent local costs—is plausible. It reflects the

heightened scrutiny ESG disclosure mandates place on parent companies, the general limited liability principle, as well as well-documented home biases.

Panel B of Figure OA-3 examines how subsidiary local costs and spillover costs for the parent alter the equilibrium described in Figure OA-2. Specifically, these costs reduce the benefits of regulatory arbitrage, leading to an increase in production at the parent company and a decrease in the amount of output shifted to the subsidiary.

#### 1.4. ESG Commitment

The analysis thus far assumes that the parent company cannot take actions to mitigate the increase in local and spillover costs. The parent company might however commit to improve its ESG performance by taking costly actions to reduce the level of irresponsible ESG activities required to produce Q (e.g., an investment in green technology). These costly improvements,  $I_P, I_{S_1}, ..., I_{S_N}$ , can be made at the parent and/or subsidiary level at a cost of  $K(I_P), K(I_{S_1}), ..., K(I_{S_N})$ . We assume that, because they reduce the level of irresponsible activities involved in producing Q, these improvements dampen the effect of ESG disclosure mandates on local and spillover costs:

$$\frac{\partial C_P^{post}(Q_{P_i}I_P)}{\partial I_P} < 0, \frac{\partial C_{S_i}^{post}(Q_{S_i}I_{S_i})}{\partial I_{S_i}} < 0, \text{ and } \frac{\partial \Phi_i(Q_{S_i}I_{S_i}))}{\partial I_{S_i}} < 0$$

In this case, the business group parent optimally selects output  $Q_P, Q_{S_1}, ..., Q_{S_N}$  and ESG improvement levels,  $I_P, I_{S_1}, ..., I_{S_N}$ , in each location to maximize the group's consolidated profit:

$$\begin{aligned} \max_{\{Q_{P},Q_{S_{1}},\dots,Q_{S_{N}};\,I_{P},I_{S_{1}},\dots,I_{S_{N}}\}} \Pi \\ &= R(Q) - \left[ C_{p}^{post}(Q_{P},I_{P}) + \sum_{i=1}^{N} C_{S_{i}}^{post}(Q_{S_{i}},I_{S_{i}}) \right] - \sum_{i=1}^{N} \Phi_{i}(Q_{S_{i}},I_{S_{i}}) - K(I_{P}) \\ &- \sum_{i=1}^{N} K(I_{S_{i}}). \end{aligned}$$

As before, assuming  $Q_P^* > 0$  in equilibrium, the optimality condition requires:

$$MR(Q^*) = MC_p^{post}(Q_P^*, I_P^*) = MC_{S_i}^{post}(Q_{S_i}^*, I_{S_i}^*) + \Phi_i'(Q_{S_i}^*, I_{S_i}^*) \quad \forall i \text{ where } Q_{S_i}^* > 0.$$

Furthermore, assuming  $I_P^* > 0$  in equilibrium, the optimal investment conditions satisfy:

$$-\frac{\partial C_p^{post}(Q_P^*, I_P^*)}{\partial I_P} - \frac{\partial K(I_P^*)}{\partial I_P} = 0 \quad \text{and} \quad -\frac{\partial C_{S_i}^{post}(Q_{S_i}^*, I_{S_i}^*)}{\partial I_{S_i}} - \frac{\partial K(I_{S_i}^*)}{\partial I_{S_i}} = 0 \quad \forall i \text{ where } I_{S_i}^* > 0.$$

These conditions imply that the optimal ESG improvement level in each group firm equates the marginal cost of the ESG improvement to its marginal benefit, which arises from reduced local and spillover costs.

If the parent can implement ESG improvements at a relatively low cost, it may no longer find it profitable to shift production to subsidiaries. However, financial constraints play a crucial role in determining whether a business group invests in ESG improvements or shifts irresponsible ESG activities to subsidiaries. A parent company with limited free cash flow, high external financing costs, and capital constraints may find it profit-maximizing to shift irresponsible ESG activities to subsidiaries. In contrast, a well-capitalized parent with access to low-cost financing—whether through borrowing or equity issuance—may find it optimal to make ESG improvements.

#### 1.5. Subsidiary Divestiture

As the marginal costs of production in a subsidiary rise—whether due to increased local costs or spillover costs affecting the parent company—it may become suboptimal for the parent to retain the subsidiary within the corporate structure. In such cases, the parent company might opt to divest from the subsidiary. This decision reflects a shift along the *extensive margin* of the business group's ESG response strategy. Whereas reallocating ESG-risky production across existing subsidiaries (as discussed earlier) reflects an *intensive margin* adjustment—one that preserves the corporate boundary—divestiture entails an active reshaping of that boundary. It removes the subsidiary entirely from the business group's ownership structure, allowing the

parent to shed associated ESG risks rather than manage or reallocate them internally. To inform this decision, the parent company compares the consolidated group profit under the two scenarios: retention ( $\Pi^{retain}$ ) and divestiture ( $\Pi^{divest}$ ).

Assume that  $\Omega_i$  represents the synergies derived from owning subsidiary i, which may stem from improved access to local markets, tax advantages, or knowledge sharing. The business group's consolidated profit if it retains the subsidiary is:

$$\begin{split} \Pi_i^{retain} &= R(Q) - \left[ C_p^{post}(Q_P) + \sum_{j \neq i} C_{S_j}^{post} \left( Q_{S_j} \right) + C_{S_i}^{post} \left( Q_{S_i} \right) \right] - \sum_{j \neq i} \Phi_j(Q_{S_j}) \\ &- \Phi_i(Q_{S_i}) + \sum_{j \neq i} \Omega_j + \Omega_i. \end{split}$$

For simplicity assume that the parent sells subsidiary  $S_i$  for price  $V_{sale,i}$  and contracts to purchase its output at a price  $\rho_i(Q_{S_i})$ , which includes a markup  $(\rho_i(Q_{S_i}) > C_{S_i}(Q_{S_i}))$ . Under these conditions, the group's consolidated profit if it divests from subsidiary i is:

$$\Pi_i^{divest} = R(Q) - \left[C_p^{post}(Q_P) + \sum_{j \neq i} C_{S_j}(Q_{S_j})\right] - \sum_{j \neq i} \Phi_j(Q_{S_j}) + \sum_{j \neq i} \Omega_j + V_{sale,i} - \rho_i(Q_{S_i})$$

The parent will choose to divest when spillover costs are high, when markups and transaction costs are relatively low, and when the synergies from ownership are limited.<sup>1</sup>

#### 2. Matching RepRisk to Orbis

#### 2.1. Matching Algorithm

We source data from RepRisk, which tracks incidents with reputational, compliance, and financial impact across several ESG areas. RepRisk contains ESG incidents for more than 260,000 public and private firms worldwide.

<sup>&</sup>lt;sup>1</sup> While our model treats the divestiture decision as binary, in practice, business groups may opt for partial divestiture by retaining a minority ownership stake. This allows them to preserve some synergies while mitigating reputational risk.

We develop an algorithm to match our sample firms to RepRisk. The matching process is conducted in multiple stages to ensure accuracy and completeness. Initially, we identify all exact matches based on name and headquarter country. Subsequently, we address the firms that remain unmatched from this first step.

To enhance the matching process, we pre-process the name strings in both the Orbis and RepRisk datasets. This pre-processing involves several key steps: separating prefixes, standardizing common words and characters, and removing extraneous blank spaces and special characters. Furthermore, we identify instances in which the firm name fields in RepRisk and Orbis contain additional names. These additional names are typically preceded by "formerly," "doing business as," and "also known as."

Following pre-processing, we perform exact matching on these standardized name strings (excluding prefixes) and headquarter country information. A RepRisk firm may be matched to multiple Orbis firms. To select the best matches for each RepRisk firm, we assess the similarity of the Orbis and RepRisk names (including prefixes) and verify exact matches on website URLs and ISINs. Specifically, we retain matches for which: (i) there is an exact website URL match (after cleaning the URL to remove "http://," "https://," and "www." and retaining only the primary domain of the website), (ii) there is an ISIN match to a parent company, and (iii) the similarity between Orbis and RepRisk names is highest. This process allows us to identify more than 90% of our final matches.

We then proceed to match the remaining unmatched firms (those without an exact match on name or on pre-processed name) by comparing the similarity between their pre-processed RepRisk and Orbis names. The process through which we assess the similarity between Orbis and RepRisk names is described in more detail below.

#### 2.2. Similarity Score

As described above, we rely on measures of the similarity between Orbis and RepRisk names to select the best match from a set of matches based on pre-processed names and to perform fuzzy matching of the firms that remain unmatched in the last step of our algorithm. We compute the asymmetric spelling distance (SPEDIS score) and the generalized edit distance (COMPGED score)<sup>2</sup> between the two names (using the SAS "SPEDIS" and "COMPGED" functions, respectively). Each of these measures has its own set of advantages and disadvantages and is, as a result, likely to be incrementally informative. Moreover, they are sensitive to the length of the strings. Strings that are equally similar (based on the percentage of text that is different) can have different COMPGED scores, if they are of different length (Staum 2007).

To identify our initial set of fuzzy matches, we impose caps of 50 and 200 on the SPEDIS and COMPGED scores, respectively. We then aggregate the two scores to purge the initial set of fuzzy matches from incorrect matches and to find the best match within each set.

To calibrate and weigh the two measures, we select a random sample of 2,000 fuzzy matches obtained at the beginning of the final stage of our algorithm (that is, all fuzzy matches with SPEDIS and COMPGED scores below 50 and 200, respectively). We manually verify each match to determine whether it is a true match. We then randomly split our sample into a training sample and a test sample.

Within the training sample, we estimate four logistic regression models, with the dependent variable indicating a true match. The first two regressions include the SPEDIS score and the COMPGED score, as well as their interaction, as predictors. In the remaining two

<sup>&</sup>lt;sup>2</sup> This is a generalization of the Levenshtein edit distance, which captures the number of deletions, insertions, or replacements of single characters that are required to transform the first string into the second string.

regressions, we scale the scores by the maximum length of the two strings being compared (i.e., the pre-processed RepRisk and Orbis names), following Staum (2007).

Using the estimated coefficients, we compute the probability that each of the matches in the test sample is a true match. By applying different probability thresholds, we evaluate the percentage of type 1 and type 2 classification errors in the test sample. The interaction terms do not improve the out-of-sample classification accuracy. Moreover, the model that includes the scaled SPEDIS and COMPGED scores has higher out-of-sample classification accuracy across various thresholds, resulting in lower type 1 and type 2 error rates. We therefore use the coefficients from this classification model and the scaled SPEDIS and COMPGED scores to compute our similarity score:

$$Similarity \, Score = \frac{e^{\left(2.00 - 0.3*\frac{SPEDIS \, score}{Maximum \, lenght} - 0.26*\frac{COMPGED \, score}{Maximum \, lenght}\right)}}{1 + e^{\left(2.00 - 0.3*\frac{SPEDIS \, score}{Maximum \, lenght} - 0.26*\frac{COMPGED \, score}{Maximum \, lenght}\right)}}$$

We impose a minimum similarity score of 0.6, which, in our test sample, results in type 1 and type 2 error rates of 2.4% and 7%, respectively. Choosing a higher threshold would reduce the type 1 rate but increase the type 2 error rate, meaning we would be less likely to identify false matches but more likely to miss true matches. We carefully inspect matches with similarity scores just above and just below 0.6 to assess the appropriateness of this threshold. As outlined in our description of our matching algorithm, we use similarity scores to select and retain the best matches. When multiple matches share the same similarity score, we select the optimal match by verifying if the firm's Orbis and RepRisk websites, as well as ISINs, are the same.

#### 3. Mitigating Treatment Effect Heterogeneity Bias

Our empirical specification assumes *homogenous treatment effects*, meaning it presumes that treatment effects are similar for cohorts of subsidiaries treated at different points in time and that, within each cohort, treatment effects remain constant over time. If this assumption is

violated, our estimated treatment effects may be biased by comparisons between earlier-treated and later-treated subsidiaries (Goodman-Bacon 2021). To diagnose this potential issue, in Table OA-5 we perform the Goodman-Bacon (2021) decomposition.

The Goodman-Bacon (2021) decomposition requires a strongly balanced panel. Therefore, as a first step, we balance our sample and retain only parent-subsidiary pairs for which financial statement and ownership information is available for all sample years. Accordingly, our subsidiary firm-year sample experiences a dramatic decrease from 636,402 to 78,525 subsidiary-year observations. The first rows of Table OA-5, Panel A, present our DiD estimate (i.e., the estimated coefficient on  $Mandatory ESG Disclosure_{p,t}$ ), with country-parent and year fixed effects for the strongly balanced sample. This estimate remains positive and significant in this sample across both of our dependent variables. Importantly, notwithstanding the much-reduced sample size, treatment effect estimates are remarkably similar to those we document in our main tests.

We then decompose the average treatment effect into a "between" and "within" component. Because we include time-varying controls in our estimation, the nature of the treatment changes from an indicator to an indicator with variables partialled out. Part of the average treatment effect is therefore driven by the fact that covariates may evolve differently for subsidiaries within the same treatment cohort (i.e., by a "within" component). The within component is only responsible for 0.2% of our documented treatment effect. Most of our treatment effect is driven by the "between" component and, specifically, by the comparison of treated vs. never treated observations. This comparison receives the highest weight (73.8%) and generates the largest treatment effect estimate (0.005 and 0.004, in Columns (1) and (2), when the dependent variable is  $Ln(1 + Number\ of\ ESG\ Incidents_{s,t+1})$  and  $Occurrence\ of\ ESG\ Incidents_{s,t+1}$ , respectively). Only 26% of our DiD estimate is driven

by a comparison of early adopters vs. late adopters and late adopters vs. early adopters ("cohorts"). These comparisons also lead to more modest treatment effects (0.001).

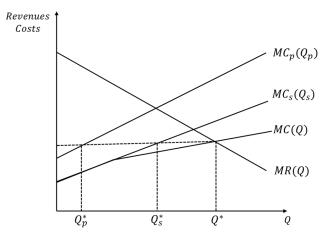
Overall, the results of the Goodman-Bacon (2021) decomposition suggest that the treatment effects that we document in Table 2 are mainly driven by a comparison of treated and never treated subsidiaries.

Although the results of the Goodman-Bacon (2021) decomposition are reassuring, as they do not indicate that heterogeneity in treatment effects presents a serious threat to identification, we further apply the Callaway and Sant'Anna (2021) estimation approach with and without time-varying covariates to ensure that all control firms are either never treated or not yet treated. Using our full sample, we continue to document an increase in the number and occurrence of ESG incidents following the introduction of ESG disclosure mandates in the parent company country. Moreover, the average treatment effects are similar to those reported in Table 2 of the paper.

#### References

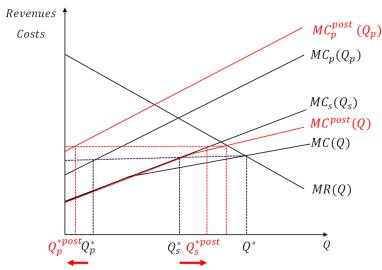
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Figure OA-1: Before the ESG Mandate



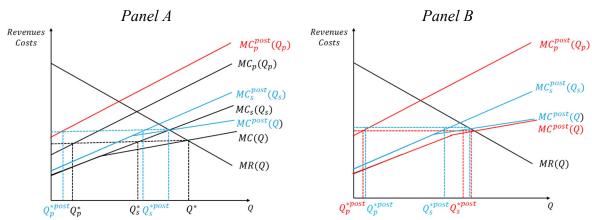
The figure illustrates the marginal cost curves of the parent  $(MC_p(Q_p))$  and the subsidiary  $(MC_s(Q_s))$ , along with the business group's aggregate marginal cost (MC(Q)) and marginal revenue (MR(Q)) curves. The business group's optimal output  $(Q^*)$  is allocated between the parent  $(Q^*_p)$  and the subsidiary  $(Q^*_s)$ .

Figure OA-2: After the ESG Mandate – Parent Local Costs



The figure illustrates the shift in the parent's marginal cost curve and the business group's aggregate marginal cost curve following the adoption of an ESG disclosure mandate in the parent country, assuming this mandate increases the parent's local production costs. Consequently, the business group's optimal production level and its allocation between the parent and subsidiary adjust accordingly.

Figure OA-3: After the ESG – Parent Local Costs, Subsidiary Local Costs, and Spillover Costs



The figure illustrates the shift in the parent's marginal cost curve and the business group's aggregate marginal cost curve following the adoption of an ESG disclosure mandate, assuming this mandate increases not only the parent's local production costs but also the subsidiary's local costs and the spillover costs borne by the parent. The resulting upward shift in the subsidiary's marginal cost curve reduces the parent's incentive to engage in regulatory arbitrage, leading to a lower optimal output for the business group and decreased subsidiary production. Panel A compares the new equilibrium with the pre-ESG mandate equilibrium presented in Figure OA-1, while Panel B contrasts the new equilibrium with the equilibrium described in Figure OA-2 (which reflects the ESG mandate's local cost impact on the parent).

**Table OA-1: Mandatory ESG Reporting Regulations** 

Country	Year	Regulation Name	Scope	Issuer
Argentina	2008	Ley N 2594 de Balanco de Responsabilidad Social y Ambiental	Large companies	Buenos Aires City Council
Australia	2003	Listing Rule 4.10.3, Australian Stock Exchange	Listed companies	Australian Stock Exchange
Austria	2016	Transposition of the EU NFR Directive: Sustainability and Diversity	Large private and listed	Ministry of Justice
D 1 '	2000	Improvement Act 257/ME	companies	<u> </u>
Belgium	2009	The 2009 Belgian Code on Corporate Governance	Listed companies	Corporate Governance Committee (Private foundation created on initiative of the Banking, Finance, and Insurance Commission (FSMA), the Federation of Enterprises in Belgium (FEB) and Euronext Brussels)
Brazil	2012	Federal Senate Senate Bill No. 289, 2012	Public companies ("Sociedades anonimas")	The Brazilian Senate
Bulgaria	2016	Transposition of the EU NFR Directive: The New Accounting Act	Large private and listed companies	Ministry of Finance/Treasury
Canada	2004	The TSX Timely Disclosure Policy	Listed companies	Toronto Stock Exchange
Chile	2015	Norma de Caracter General N 385/386	Listed companies	Superintendencia de Valores y Seguros
China	2008	Guidelines on Listed Companies' Environmental Information Disclosure	Listed companies	Shanghai Stock Exchange (SSE)
Costa Rica	2023	Circular 33-2023	Large private companies and listed companies	Colegio de Contadores Publicos de Costa Rica
Croatia	2016	Transposition of the EU NFR Directive: Amendment to Accounting Act	Large private and listed companies	Croatian Parliament
Cyprus	2016	Transposition of the EU NFR Directive: amendments to the Companies Act	Large private and listed companies	Ministry of Finance/Treasury
Czechia	2017	Transposition of the EU NFR Directive: amendments of the Accounting Act and the Act on Auditors	Large private and listed companies	Czech Parliament
Denmark	2016	Transposition of the EU NFR Directive: Executive order No. 558	Large private and listed companies	Danish Business Authority
Egypt	2021	Decree 107, Decree 108	Listed companies	Financial Regulatory Authority

(continued)

Country	Year	Regulation Name	Scope	Issuer			
Estonia	2016	Transposition of the EU NFR Directive: Amendments to Accounting Act	Large private and listed companies	Ministry of Finance			
Finland	2016	Transposition of the EU NFR Directive: HE 208/2016 Government Proposal to Parliament for Amendments to Accounting Act and Certain Related Acts	Large private and listed companies	Ministry of Economic Affairs and Employment			
France	2001	New Economic Regulations Act (NRE)	Large private and listed companies	French Parliament			
Germany	2016	Transposition of the EU NFR Directive: CSR Directive Implementation Act	Large private and listed companies	Ministry of Justice and Consumer Affairs			
Greece	2006	Law 3487, 2006	All companies	Parliament			
Hong Kong	2015	HKEX Listing Rules Disclosure of Financial Information	Listed companies	Hong Kong Stock Exchange			
Hungary	2016	Transposition of EU NFR Directive: Amendments to Accounting Act C of 2000	Large private and listed companies	Ministry of National Economy, Accounting and Supervision			
Iceland	2016	Transposition of the EU NFR Directive: Amendments to Accounting Act 3/2006	Large private and listed companies	Parliament			
India	2015	Circular No. CIR/CFD/CMD/10/2015 Format for Business Responsibility Report	Listed companies	Securities and Exchange Board of India (SEBI)			
Indonesia	2012	Rule No.KEP-431/BL/2012 concerning the obligation to submit annual reports for issuers of public companies	Listed companies	Capital Market and Financial Institutions Supervisory Agency (Bapepam-LK)			
Ireland	2016	Transposition of the EU NFR Directive: S.I. No. 360/2017 European Union (Disclosure of Non-Financial and Diversity Information by Certain Large Undertakings and Groups) Regulations	Large private and listed companies	Department of Jobs, Enterprise and Innovation			
Israel	2009	Securities Law Regulations	Listed companies	Israeli Securities Authority			
Italy	2016	Transposition of the EU NFR Directive: Legislative Decree 30 December 2016, n.254	Large private and listed companies	Ministry of Economic Affairs			
Japan	2022	Cabinet Office Ordinance on the Disclosure of Corporate Affairs	Listed companies	Japan Financial Services Agency			
Jordan	2022	Amendments of the Directives of Listing Securities and the Directives of The Over-The-Counter Market (OTC)	Listed companies	Amman Stock Exchange (ASE)			
Kazakhstan	2021	Rules for Information Disclosure by Admittance Initiators of securities: Appendix 3 Requirements of the Exchange for the disclosure of information by the issuer in its annual report	Listed companies	Kazakhstan Stock Exchange (KASE)			

(continued)

Country	Year	Regulation Name	Scope	Issuer
Kuwait	2015	Executive Regs, Book 15, Corporate Governance	Listed companies	Capital Markets Authority
Latvia	2016	Transposition of the EU NFR Directive: Amendment to the Financial Instruments Market Law No. 2016/254.4	Large private and listed companies	Parliament of the Republic, Cabinet of Ministers
Lithuania	2016	Transposition of the EU NFR Directive: amendments to articles 4, 22, 23, 25, 27, 28 in Law on the Financial Reporting of Enterprises	Large private and listed companies	Seimas of the Republic of Lithuania
Luxembourg	2016	Transposition of the EU NFR Directive: Law of 23 July 2016 on the Publication of Non-financial Information and Information on Diversity A156	Large private and listed companies	Ministry of Justice
Malaysia	2007	Main Markets listing requirements CSR description	Listed companies	Bursa Malaysia Securities Berhad
Malta	2016	Transposition of the EU NFR Directive: Amendments of the Companies Act and of the Accountancy Profession Act	Large private and listed companies	Ministry of Finance
Morocco	2019	AMMC Circular No. 03/19, Chapitre II. Gouvernance, Deontologie et Rapport. Section 3: Rapport ESG	Listed companies	Bourse de Casablanca (Casablanca Stock Exchange)
Namibia	2023	NamCode	Listed companies	Namibian Stock Exchange
Netherlands	2016	Transposition of the EU NFR Directive: Decree Disclosure of Non-financial Information PbEU, 2014, L330 and Decree Disclosure Diversity Policy PbEU, 2014, L330	Large private and listed companies	Ministry of Security and Justice
Nigeria	2018	Nigerian Code of Corporate Governance (NCCG)	Listed companies listed on premium board of the exchange	Financial Reporting Council
Norway	2013	Act amending the Norwegian Accounting Act	Large private and listed companies	Norwegian Parliament
Oman	2023	ESG Disclosure Guidelines	Listed companies	Muscat Stock Exchange (MSX)
Pakistan	2009	Companies (Corporate Social Responsibility) general order	Listed companies	Securities and exchange commission of Pakistan
Peru	2015	Resolucion SMV No 033-2015-SMV/01	Listed companies	Peruvian Capital Markets Superintendency
Philippines	2011	Corporate Social Responsibility Act, 2011	Large private and listed companies	Committee on Trade and Commerce
Poland	2016	Transposition of the EU NFR Directive: amendments to the Accounting Act	Large private and listed companies	Governments

(continued)

Country	Year	Regulation Name	Scope	Issuer			
Portugal	2010	The Financial Reporting Accounting Standard n 26	All companies	Commission for Accounting Normalization			
Romania	2016	Transposition of the EU NFR Directive: Act No 1938 as "Order regarding changes and additions to existing accounting regulations"	Large private and listed companies	Governments (Ministry of Public Finance)			
Russia	2014	Reg. No. 454-P on the Disclosure of Information by Issuers of Securities.	Listed companies	Ministry of Justice, Central Bank			
Singapore	2016	SGX-ST Listing Rules Practice Note 7.6 Amendments to sustainability reporting guide	Listed companies	Singapore Stock Exchange (SGX)			
Slovakia	2015	Transposition of the EU NFR Directive: Act No. 130/2015 Coll., amending Act No. 431/2002 Coll. on Accounting	Large private and listed companies	Finance Directorate of the SR Banska Bystrica			
Slovenia	2017	Transposition of the EU NFR Directive: amendments of the Companies Act	Large private and listed companies	<b>√</b>			
South Africa	2010	Johannesburg Stock Exchange Listing Requirement 2010	Listed companies	Johannesburg Stock Exchange Listing Requirement 2010			
South Korea	2012	Green Posting System/ Environmental Information Disclosure Policy	Listed companies	Financial Services Commission			
Spain	2012	Spanish Sustainable Economy Law (revision of 2011)	Listed companies	The National Securities Market (CNVM)			
Sweden	2016	Transposition of the EU NFR Directive: Corporate Sustainability Reporting and Diversity Policy	Large private and listed companies	Ministry of Industries and Innovation			
Switzerland	2022	Swiss Civil Code: amendment "Verordnung uber die Berichterstattung uber Klimabelange"	All companies	Swiss Confederation			
Taiwan	2019	Taiwan Stock Exchange Corporation Rules Governing the Preparation and Filing of Corporate Social Responsibility Reports by TWSE Listed Companies	Listed companies	Taiwan Stock Exchange (TWSE)			
Tanzania	2022	Dar Es Salaam Stock Exchange PLC Rules 2022	Listed companies	Dar Es Salaam Stock Exchange			
Thailand	2014	Rules, Conditions, and Procedures for Disclosure Regarding Financial and Non-financial Information of Securities Issuers	Listed companies	Stock Exchange of Thailand			
Turkey	2014	GHG Monitoring Regulation/Communique on corporate governance principles	Listed companies	Capital Markets Board of Turkey			
United Arab Emirates	2020	Article 76 from the Chairman of SCAs Board of Directors Decision no. (3/Chairman) of 2020 concerning Approval of Joint Companies Governance Guide	Listed companies	UAE Securities and Commodities Authority (SCA)			

Country	Year	Regulation Name								
United Kingdom	2013	The Companies Act 2006 Regulations 2013	Large private and listed companies	Secretary of State						
Vietnam	2015	Circular 155/2015/TT-BTC	Listed companies	Hanoi/ Ho Chi Min Stock Exchange						
Zimbabwe	2015	Zimbabwe National Code of Corporate Governance, 2015	All companies	The Institute of Directors Zimbabwe and the Zimbabwe Leadership Forum and Standards Association of Zimbabwe Institute (NGO)						

This table reports, for the ESG disclosure mandates in our sample countries, information on the adoption year, the specific name of the regulation, its scope, and the details of the issuer of the regulation.

Table OA-2: Sample Composition by Country, Year, and Industry

Panel A: Sample Composition by Country

		Li	isted Business	Group Parent	s		Subsidia	aries	
Country	Treated	Unique		Firm-y		Unique		Firm-y	
		Obs.	%	Obs.	%	Obs.	%	Obs.	%
Albania	1	0	0.00%	0	0.00%	23	0.02%	75	0.01%
Algeria	0	2	0.01%	8	0.01%	96	0.06%	372	0.04%
Antigua and Barbuda	0	1	0.01%	8	0.01%	0	0.00%	0	0.00%
Argentina	1	12	0.08%	98	0.09%	35	0.02%	162	0.02%
Armenia	1	0	0.00%	0	0.00%	3	0.00%	8	0.00%
Australia	1	0	0.00%	0	0.00%	1,926	1.29%	9,307	1.12%
Austria	1	39	0.27%	428	0.38%	1,263	0.85%	8,784	1.06%
Bahamas	0	3	0.02%	15	0.01%	0	0.00%	0	0.00%
Bahrain	0	1	0.01%	3	0.00%	2	0.00%	4	0.00%
Bangladesh	0	3	0.02%	5	0.00%	5	0.00%	6	0.00%
Barbados	0	1	0.01%	13	0.01%	0	0.00%	0	0.00%
Belarus	0	1	0.01%	2	0.00%	60	0.04%	119	0.01%
Belgium	1	66	0.45%	668	0.59%	2,433	1.63%	17,204	2.07%
Bermuda	0	121	0.83%	770	0.68%	7	0.00%	22	0.00%
Bolivia	1	0	0.00%	0	0.00%	7	0.00%	60	0.01%
Bosnia and Herzegovina	0	23	0.16%	113	0.10%	161	0.11%	1,040	0.13%
Brazil	1	105	0.72%	719	0.64%	1,315	0.88%	5,963	0.72%
Bulgaria	1	29	0.20%	252	0.22%	723	0.48%	4,618	0.56%
Cambodia	1	0	0.00%	0	0.00%	2	0.00%	5	0.00%
Canada	1	0	0.00%	0	0.00%	11	0.01%	23	0.00%
Cayman Islands	0	293	2.02%	1,172	1.04%	21	0.01%	40	0.00%
Chile	1	32	0.22%	258	0.23%	78	0.05%	300	0.04%
China	1	2,628	18.10%	17,517	15.49%	26,227	17.57%	89,484	10.77%
Colombia	0	20	0.14%	161	0.14%	904	0.61%	5,916	0.71%
Congo	1	0	0.00%	0	0.00%	1	0.00%	1	0.00%
Costa Rica	0	1	0.01%	1	0.00%	1	0.00%	4	0.00%
Côte d'Ivoire	0	0	0.00%	0	0.00%	3	0.00%	24	0.00%
Croatia	1	44	0.30%	373	0.33%	614	0.41%	4,131	0.50%
Curação	0	2	0.01%	18	0.02%	0	0.00%	0	0.00%
Cyprus	1	17	0.12%	154	0.14%	6	0.00%	11	0.00%
Czech Republic	1	13	0.09%	65	0.06%	1,307	0.88%	10,619	1.28%

**Table OA-2 (continued)** 

		Li	sted Business	Group Parents	3		Subsidia	aries	<u> </u>
Country	Treated	Unique	firms	Firm-ye	ears	Unique 1	firms	Firm-ye	ears
		Obs.	%	Obs.	%	Obs.	%	Obs.	%
Denmark	1	75	0.52%	771	0.68%	876	0.59%	5,791	0.70%
Dominican Republic	0	0	0.00%	0	0.00%	1	0.00%	10	0.00%
Ecuador	0	3	0.02%	22	0.02%	8	0.01%	49	0.01%
Egypt	1	7	0.05%	44	0.04%	14	0.01%	28	0.00%
El Salvador	1	0	0.00%	0	0.00%	1	0.00%	5	0.00%
Estonia	1	11	0.08%	111	0.10%	377	0.25%	3,362	0.40%
Ethiopia	1	0	0.00%	0	0.00%	2	0.00%	3	0.00%
Faroe Islands	0	0	0.00%	0	0.00%	1	0.00%	1	0.00%
Finland	1	119	0.82%	1,215	1.07%	1,958	1.31%	11,676	1.41%
France	1	0	0.00%	0	0.00%	6,585	4.41%	44,953	5.41%
French Guiana	0	1	0.01%	10	0.01%	19	0.01%	127	0.02%
Gabon	1	0	0.00%	0	0.00%	1	0.00%	2	0.00%
Georgia	1	0	0.00%	0	0.00%	21	0.01%	48	0.01%
Germany	1	279	1.92%	2,908	2.57%	4,746	3.18%	25,456	3.06%
Ghana	0	1	0.01%	6	0.01%	1	0.00%	2	0.00%
Gibraltar	0	1	0.01%	16	0.01%	0	0.00%	0	0.00%
Greece	1	0	0.00%	0	0.00%	479	0.32%	3,650	0.44%
Greenland	1	0	0.00%	0	0.00%	9	0.01%	85	0.01%
Guadeloupe	1	0	0.00%	0	0.00%	15	0.01%	137	0.02%
Guatemala	0	0	0.00%	0	0.00%	1	0.00%	3	0.00%
Guernsey	0	9	0.06%	43	0.04%	0	0.00%	0	0.00%
Hong Kong	1	173	1.19%	1,171	1.04%	26	0.02%	41	0.00%
Hungary	1	22	0.15%	171	0.15%	1,245	0.83%	8,985	1.08%
Iceland	1	8	0.06%	76	0.07%	106	0.07%	601	0.07%
India	1	917	6.31%	5,900	5.22%	5,236	3.51%	24,487	2.95%
Indonesia	1	54	0.37%	288	0.25%	14	0.01%	37	0.00%
Iran	0	11	0.08%	38	0.03%	16	0.01%	64	0.01%
Ireland	1	54	0.37%	451	0.40%	1,034	0.69%	5,855	0.70%
Isle of Man	0	17	0.12%	86	0.08%	2	0.00%	8	0.00%
Israel	1	106	0.73%	841	0.74%	40	0.03%	133	0.02%
Italy	1	192	1.32%	1,642	1.45%	7,020	4.70%	43,882	5.28%

**Table OA-2 (continued)** 

		Li	sted Business	Group Parents	S		Subsidia	aries	
Country	Treated	Unique	firms	Firm-y	ears	Unique f	firms	Firm-ye	ears
•	_	Obs.	%	Obs.	%	Obs.	%	Obs.	%
Jamaica	0	3	0.02%	26	0.02%	1	0.00%	1	0.00%
Japan	0	1,912	13.17%	17,457	15.44%	9,299	6.23%	54,015	6.50%
Jersey	0	32	0.22%	209	0.18%	2	0.00%	2	0.00%
Jordan	0	2	0.01%	5	0.00%	1	0.00%	2	0.00%
Kazakhstan	1	10	0.07%	66	0.06%	96	0.06%	567	0.07%
Kenya	1	0	0.00%	0	0.00%	1	0.00%	2	0.00%
Kosovo	1	0	0.00%	0	0.00%	5	0.00%	23	0.00%
Kuwait	1	7	0.05%	53	0.05%	3	0.00%	5	0.00%
Latvia	1	9	0.06%	69	0.06%	373	0.25%	2,270	0.27%
Lebanon	0	1	0.01%	4	0.00%	0	0.00%	0	0.00%
Liberia	0	1	0.01%	16	0.01%	0	0.00%	0	0.00%
Lithuania	1	16	0.11%	146	0.13%	429	0.29%	2,590	0.31%
Luxembourg	1	34	0.23%	287	0.25%	245	0.16%	1,285	0.15%
Madagascar	1	0	0.00%	0	0.00%	1	0.00%	1	0.00%
Malawi	1	0	0.00%	0	0.00%	1	0.00%	7	0.00%
Malaysia	1	579	3.99%	5,419	4.79%	6,688	4.48%	42,191	5.08%
Malta	1	9	0.06%	77	0.07%	131	0.09%	582	0.07%
Marshall Islands	0	11	0.08%	66	0.06%	3	0.00%	4	0.00%
Martinique	1	0	0.00%	0	0.00%	14	0.01%	82	0.01%
Mauritius	0	15	0.10%	95	0.08%	108	0.07%	329	0.04%
Mayotte	1	0	0.00%	0	0.00%	2	0.00%	2	0.00%
Mexico	0	51	0.35%	378	0.33%	377	0.25%	940	0.11%
Monaco	0	1	0.01%	13	0.01%	0	0.00%	0	0.00%
Mongolia	0	1	0.01%	3	0.00%	0	0.00%	0	0.00%
Montenegro	0	1	0.01%	9	0.01%	34	0.02%	183	0.02%
Morocco	1	14	0.10%	101	0.09%	309	0.21%	1,236	0.15%
Nepal	0	1	0.01%	1	0.00%	2	0.00%	8	0.00%
Netherlands	1	80	0.55%	798	0.71%	1,421	0.95%	7,654	0.92%
New Zealand	0	38	0.26%	255	0.23%	482	0.32%	2,569	0.31%
Nigeria	0	1	0.01%	3	0.00%	1	0.00%	2	0.00%
North Macedonia	0	26	0.18%	178	0.16%	138	0.09%	77 <b>4</b>	0.09%

**Table OA-2 (continued)** 

		Li	sted Business	Group Parents	<u> </u>		Subsidia	aries	
Country	Treated	Unique	firms	Firm-ye	ears	Unique	firms	Firm-ye	ears
•		Obs.	%	Obs.	%	Obs.	%	Obs.	%
Norway	1	125	0.86%	889	0.79%	3,527	2.36%	20,517	2.47%
Oman	1	0	0.00%	0	0.00%	3	0.00%	8	0.00%
Pakistan	1	17	0.12%	66	0.06%	37	0.02%	66	0.01%
Palestine	0	0	0.00%	0	0.00%	1	0.00%	1	0.00%
Panama	0	5	0.03%	53	0.05%	6	0.00%	37	0.00%
Papua New Guinea	0	1	0.01%	1	0.00%	0	0.00%	0	0.00%
Peru	1	10	0.07%	68	0.06%	24	0.02%	84	0.01%
Philippines	1	52	0.36%	407	0.36%	1,063	0.71%	5,849	0.70%
Poland	1	273	1.88%	2,390	2.11%	5,026	3.37%	30,297	3.65%
Portugal	1	27	0.19%	317	0.28%	2,010	1.35%	14,231	1.71%
Qatar	0	5	0.03%	44	0.04%	4	0.00%	13	0.00%
Republic of Moldova	1	0	0.00%	0	0.00%	38	0.03%	163	0.02%
Reunion	1	0	0.00%	0	0.00%	36	0.02%	216	0.03%
Romania	1	47	0.32%	275	0.24%	1,150	0.77%	8,136	0.98%
Russia	1	215	1.48%	1,785	1.58%	4,856	3.25%	30,157	3.63%
Saint Barthélemy	0	0	0.00%	0	0.00%	1	0.00%	13	0.00%
Saint Lucia	0	0	0.00%	0	0.00%	1	0.00%	1	0.00%
Saint Martin	1	0	0.00%	0	0.00%	2	0.00%	19	0.00%
Saint Vincent and the Grenadines	0	0	0.00%	0	0.00%	1	0.00%	2	0.00%
Samoa	0	1	0.01%	7	0.01%	0	0.00%	0	0.00%
Saudi Arabia	0	13	0.09%	111	0.10%	7	0.00%	37	0.00%
Serbia	0	41	0.28%	200	0.18%	567	0.38%	3,249	0.39%
Seychelles	1	0	0.00%	0	0.00%	1	0.00%	1	0.00%
Singapore	1	271	1.87%	2,263	2.00%	5,148	3.45%	26,870	3.23%
Slovakia	1	9	0.06%	48	0.04%	444	0.30%	3,609	0.43%
Slovenia	1	12	0.08%	113	0.10%	359	0.24%	2,483	0.30%
South Africa	1	14	0.10%	88	0.08%	3	0.00%	13	0.00%
South Korea	1	858	5.91%	6,131	5.42%	4,247	2.84%	22,484	2.71%
Spain	1	100	0.69%	1,053	0.93%	6,894	4.62%	47,599	5.73%
Sri Lanka	0	8	0.06%	31	0.03%	14	0.01%	23	0.00%

**Table OA-2 (continued)** 

		L	isted Business	Group Parent	ts		Subsidi	aries	
Country	Treated	Unique firms		Firm-years		Unique firms		Firm-years	
	_	Obs.	%	Obs.	%	Obs.	%	Obs.	%
Sweden	1	380	2.62%	2,737	2.42%	4,714	3.16%	28,937	3.48%
Switzerland	0	110	0.76%	1,290	1.14%	42	0.03%	341	0.04%
Syria	0	0	0.00%	0	0.00%	1	0.00%	2	0.00%
Taiwan	1	628	4.32%	4,499	3.98%	377	0.25%	1,344	0.16%
Tanzania	1	0	0.00%	0	0.00%	8	0.01%	10	0.00%
Thailand	1	331	2.28%	2,980	2.64%	5,369	3.60%	38,663	4.65%
Trinidad and Tobago	0	1	0.01%	1	0.00%	1	0.00%	2	0.00%
Tunisia	0	7	0.05%	36	0.03%	0	0.00%	0	0.00%
Turkey	1	61	0.42%	440	0.39%	456	0.31%	1,847	0.22%
Ukraine	0	83	0.57%	312	0.28%	1,051	0.70%	5,859	0.71%
United Arab Emirates	1	11	0.08%	89	0.08%	8	0.01%	15	0.00%
United Kingdom	1	724	4.99%	5,942	5.25%	11,911	7.98%	70,163	8.45%
United States	0	1,419	9.77%	12,425	10.99%	274	0.18%	1,471	0.18%
Uruguay	1	0	0.00%	0	0.00%	113	0.08%	286	0.03%
Venezuela	0	2	0.01%	6	0.01%	0	0.00%	0	0.00%
Vietnam	1	256	1.76%	1,448	1.28%	2,243	1.50%	10,367	1.25%
Virgin Islands	0	29	0.20%	150	0.13%	2	0.00%	7	0.00%
Zambia	1	0	0.00%	0	0.00%	1	0.00%	1	0.00%
Zimbabwe	1	3	0.02%	24	0.02%	5	0.00%	12	0.00%
Total		14,521	100.00%	113,084	100.00%	149,301	100.00%	830,614	100.00%

**Table OA-2 (continued)** 

Panel B: Sample Composition by Year

Year	Listed Business	Group Parents	Subsidiaries		
rear	Obs.	%	Obs.	%	
2007	3,730	3.30%	21,334	2.57%	
2008	4,014	3.55%	25,321	3.05%	
2009	4,328	3.83%	28,706	3.46%	
2010	3,945	3.49%	28,631	3.45%	
2011	5,093	4.50%	34,846	4.20%	
2012	5,687	5.03%	40,267	4.85%	
2013	6,271	5.55%	45,753	5.51%	
2014	6,626	5.86%	49,915	6.01%	
2015	8,026	7.10%	60,162	7.24%	
2016	8,705	7.70%	65,312	7.86%	
2017	9,329	8.25%	70,884	8.53%	
2018	9,830	8.69%	75,400	9.08%	
2019	9,595	8.48%	74,175	8.93%	
2020	10,083	8.92%	77,383	9.32%	
2021	9,358	8.28%	72,530	8.73%	
2022	8,464	7.48%	59,995	7.22%	
	113,084	100.00%	830,614	100.00%	

Panel C: Sample Composition by Industry

		Listed Business G	roup Parents		Subsidiaries				
One-digit SIC	Unique f	īrms	Firm-yea	ars	Unique fir	ms	Firm-years		
	Obs.	%	Obs.	%	Obs.	%	Obs.	%	
0	222	1.53%	1,553	1.37%	2,475	1.66%	12,618	1.52%	
1	971	6.69%	7,438	6.58%	10,408	6.97%	55,877	6.73%	
2	3,128	21.54%	25,360	22.43%	18,179	12.18%	100,719	12.13%	
3	5,178	35.66%	42,938	37.97%	30,169	20.21%	169,335	20.39%	
4	1,314	9.05%	10,757	9.51%	19,872	13.31%	112,401	13.53%	
5	1,604	11.05%	11,460	10.13%	40,413	27.07%	237,251	28.56%	
7	2,104	14.49%	13,578	12.01%	27,785	18.61%	142,413	17.15%	
	14,521	100.00%	113,084	100.00%	149,301	100.00%	830,614	100.00%	

This table presents the sample composition for business group parent and subsidiary observations. Panel A presents the distribution of sample firms and firm-years by country. Panel B presents the distribution of sample firm-years by year. Panel C presents the distribution of sample firms and firm-years by one-digit SIC industry code.

Table OA-3: Sensitivity Test – Krueger et al. (2024) Treatment

	Dependent variable:			
	Ln(1 + ESG I)	$ncidents_{s,t+1}$	Occurrence of	ESG Incidents $_{s,t+1}$
Independent variable(s):	(1)	(2)	(3)	(4)
Mandatory ESG Disclosure $_{p,t}^{Krueger\ et\ al.(2024)}$	0.001**	0.002***	0.001**	0.001***
F/-	(2.27)	(3.64)	(2.19)	(2.60)
$Profitability_{s,t}$		-0.000		0.000
		(-0.40)		(0.08)
$Size_{s,t}$		0.001***		0.001***
		(4.95)		(4.30)
$Leverage_{s,t}$		0.000		0.000
		(1.36)		(0.84)
$Sales\ Growth_{s,t}$		-0.000		-0.000
		(-1.09)		(-1.22)
Sales $Volatility_{s,t}$		0.000		0.000
,		(0.73)		(0.43)
Parent-country fixed effects	Yes	Yes	Yes	Yes
Year fixed effects	Yes	No	Yes	No
Subsidiary fixed effects	No	Yes	No	Yes
Subsidiary-industry×year fixed effects	No	Yes	No	Yes
Subsidiary-country×year fixed effects	No	Yes	No	Yes
Obs.	586,924	567,466	586,924	567,466
Adj. R <sup>2</sup>	0.002	0.466	0.003	0.279

This table presents the results of the sensitivity analysis that examines the robustness of our main findings to the alternative treatment definition based on the treatment and control countries identified in Krueger et al. (2024) ( $Mandatory ESG Disclosure_{p,t}^{Krueger et al.(2024)}$ ). In Columns (1) and (2) ((3) and (4)), we examine the effect of parent country mandatory ESG disclosure regulation adoption on the number (occurrence) of subsidiary ESG incidents. The dependent variable capturing the number of subsidiary ESG incidents is  $Ln(1 + ESG Incidents_{s,t+1})$ , whereas the dependent variable capturing the occurrence of subsidiary ESG incidents is  $Occurrence of ESG Incidents_{s,t+1}$ . All model specifications are estimated using ordinary least squares (OLS) regressions. Model specifications in Columns (1) and (3) include parent-country and year fixed effects. Model specifications in Columns (2) and (4) include subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales Growth_{s,t}$ , and  $Sales Volatility_{s,t}$ ) as well as parent-country, subsidiary, subsidiary-industry×year, and subsidiary-country×year fixed effects. The table reports (in parentheses) t-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country×year level. \*\*\*, \*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix to the paper.

Table OA-4: Sensitivity Test – Alternative Standard Error Clustering

	Dependent variable:			
	Ln(1 + ESG In	$ncidents_{s,t+1}$	Occurrence of E	ESG Incidents <sub>s,t+1</sub>
Independent variable(s):	(1)	(2)	(3)	(4)
Mandatory ESG Disclosure <sub>p,t</sub>	0.002***	0.002***	0.001**	0.001**
	(3.11)	(3.14)	(2.37)	(2.40)
$Profitability_{s,t}$		-0.000		0.000
, , , , , , , , , , , , , , , , , , , ,		(-0.39)		(0.14)
$Size_{s,t}$		0.001***		0.001***
~**		(4.49)		(5.89)
$Leverage_{s,t}$		0.000		0.000
/-		(1.64)		(1.11)
Sales Growth <sub>s.t</sub>		-0.000		-0.000
•/-		(-1.31)		(-1.52)
Sales Volatility <sub>s.t</sub>		0.000		0.000
2 5,0		(0.72)		(0.49)
Parent-country fixed effects	Yes	Yes	Yes	Yes
Year fixed effects	Yes	No	Yes	No
Subsidiary fixed effects	No	Yes	No	Yes
Subsidiary-industry×year fixed effects	No	Yes	No	Yes
Subsidiary-country×year fixed effects	No	Yes	No	Yes
Obs.	636,402	636,402	636,402	636,402
Adj. R <sup>2</sup>	0.467	0.467	0.282	0.282

This table presents the results of the sensitivity analysis that examines the robustness of our main findings to clustering standard errors at the parent-country level. In Columns (1) and (2) ((3) and (4)), we examine the effect of parent country mandatory ESG disclosure regulation adoption ( $Mandatory ESG Disclosure_{p,t}$ ) on the number (occurrence) of subsidiary ESG incidents. The dependent variable capturing the number of subsidiary ESG incidents is  $Ln(1 + ESG Incidents_{s,t+1})$ , whereas the dependent variable capturing the occurrence of subsidiary ESG incidents is  $Occurrence \ of ESG Incidents_{s,t+1}$ . All model specifications are estimated using ordinary least squares (OLS) regressions. Model specifications in Columns (1) and (3) include parent-country and year fixed effects. Model specifications in Columns (2) and (4) include subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales Growth_{s,t}$ , and  $Sales Volatility_{s,t}$ ) as well as parent-country, subsidiary industry year, and subsidiary-country year fixed effects. The table reports (in parentheses) t-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country level. \*\*\*, \*\*\*, and \*\* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix to the paper.

**Table OA-5: Mitigating Potential Treatment Effect Heterogeneity Bias** 

Panel A: Goodman-Bacon Decomposition

	Dependent variable:			
•	$\frac{Ln(1 + ESG\ Incidents_{s,t+1})}{(1)}$		Occurrence of ESG Incidents <sub>s,t+1</sub> (2)	
Independent variable(s):				
		Overall treatment effect		Overall treatment effect
Mandatory ESG Disclosure <sub>v,t</sub>		0.004**		0.004*
E77		(2.55)		(1.91)
Treatment effect decomposition:	Weight	Treatment component	Weight	Treatment component
Between	0.998	0.004	0.998	0.004
Treated vs never treated	0.738	0.005	0.738	0.004
Cohorts	0.260	0.001	0.260	0.002
Within	0.002	0.077	0.002	0.064
Subsidiary controls	Yes			Yes
Parent country fixed effects	Yes		Yes	
Year fixed effects	Yes		Yes	
Number of groups	5,235		5,235	
Number of cohorts	13			13
Obs.		78,525		78,525

Panel B: Callaway and Sant'Anna Estimator

Independent variable(s):	Dependent variable:			
	$Ln(1 + ESG\ Incidents_{s,t+1})$		Occurrence of ESG Incidents <sub><math>s,t+1</math></sub>	
	(1)	(2)	(3)	(4)
Mandatory ESG Disclosure $_{v,t}$	0.001**	0.002***	0.002**	0.002***
F/-	(2.37)	(3.31)	(2.27)	(2.91)
Subsidiary controls	No	Yes	No	Yes
Parent country fixed effects	Yes	Yes	Yes	Yes
Year fixed effects	Yes	Yes	Yes	Yes
Obs.	520,251	520,251	520,251	520,251

This table presents the results of the Goodman-Bacon decomposition of our treatment effect ( $Mandatory\ ESG\ Disclosure_{p,t}$ ) in a balanced sample of subsidiaries with available data over the sample period (Panel A) as well as the results of the heterogenous treatment effect estimation following the approach of Callaway and Sant'Anna (2021) (Panel B). All model specifications include parent-country and year fixed effects. All model specifications presented in Panel A and Panel B, Columns (2) and (4), include

subsidiary firm-level controls. The table reports (in parentheses) *t*-statistics based on heteroscedasticity-robust standard errors clustered at the parent-country level. \*\*\*, \*\*\*, and \* denote statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively. All variables are defined in the Appendix to the paper.

**Table OA-6: Treatment Effect Stability** 

	Dependent variable:		
	$Ln(1 + ESG\ Incidents_{s,t+1})$	Occurrence of ESG Incidents $_{s,t+}$	
	(1)	(2)	
$\beta_{Uncontrolled}$	0.0034	0.0036	
$R_{Uncontrolled}^2$	0.0004	0.0005	
$\beta_{Controlled}$	0.0016	0.0012	
$R_{Controlled}^2$	0.0001	0.0001	
Δ	-8.3620	-7.1523	

This table presents an estimate of the value of Delta ( $\Delta$ ), the relative degree of selection on observed and unobserved control variables for which the treatment effect would be zero, following the methodology developed by Oster (2019). The table presents the coefficient on our treatment effect ( $Mandatory\ ESG\ Disclosure_{p,t}$ ) and the R<sup>2</sup> from the estimation of our main specification (Table 2, Panel A, Columns (4) and (8)) of the paper with ( $\beta_{Controlled},\ R^2_{Controlled}$ ) and without ( $\beta_{Uncontrolled},\ R^2_{Uncontrolled}$ ) subsidiary firm-level controls (i.e.,  $Profitability_{s,t}$ ,  $Size_{s,t}$ ,  $Leverage_{s,t}$ ,  $Sales\ Growth_{s,t}$ , and  $Sales\ Volatility_{s,t}$ ). Following the methodology proposed by Oster (2019) we set R<sup>max</sup> (the R<sup>2</sup> from a hypothetical regression of the outcome on treatment and both observed and unobserved control variables) equal to 1.3 multiplied by the R<sup>2</sup> of the regression that includes all control variables (i.e., the controlled regression).